

Grupo Financiero Galicia

Investor Presentation

May 2021

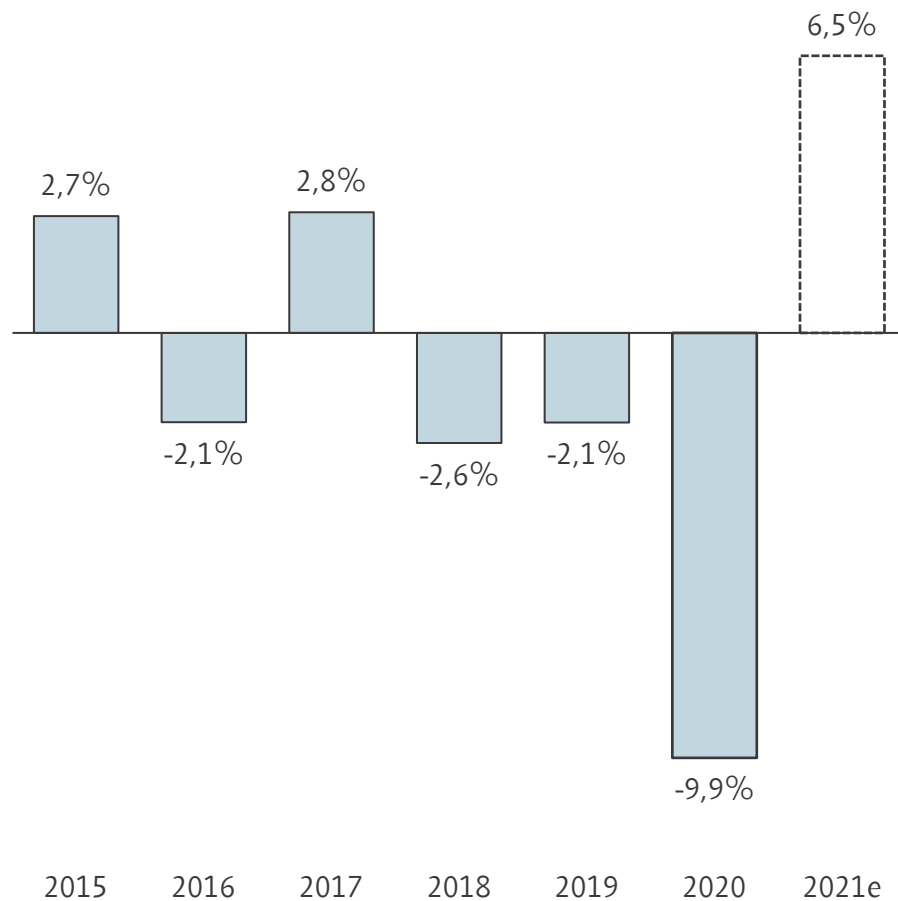
Agenda

- 1 . The Argentine Economy
- 2 . The Argentine Financial System
- 3 . Grupo Financiero Galicia
- 4 . Banco Galicia
- 5 . Naranja
- 6 . Sudamericana Holding
- 7 . Galicia Administradora de Fondos

Economic Activity

Real Gross Domestic Product

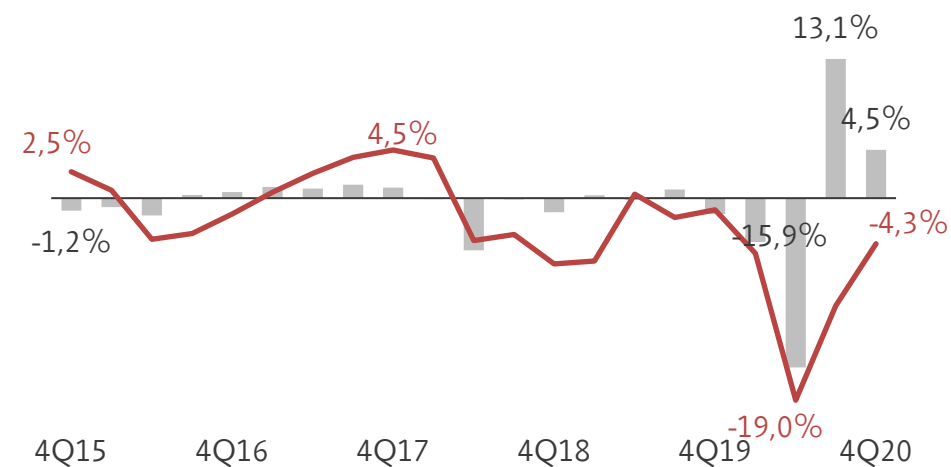
YoY % Var.



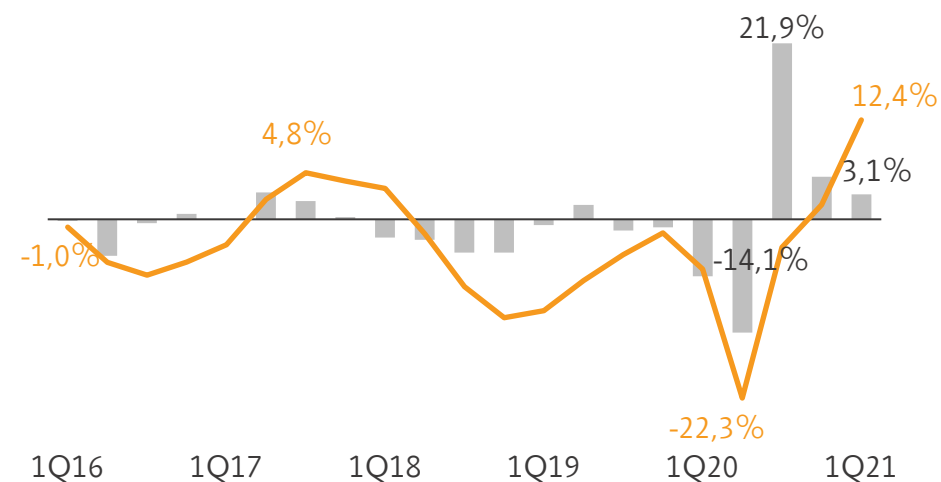
Source: INDEC and own estimations

GDP quarterly evolution

■ q/q % chg. (sa) — y/y % chg. (r.h.s.)

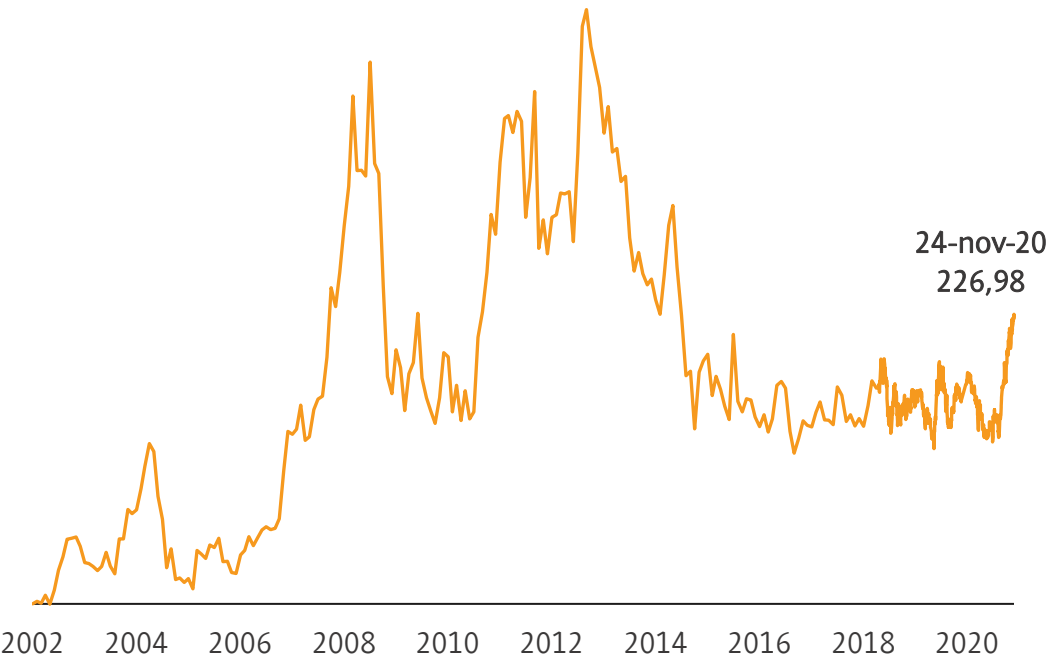


Industrial Production quarterly evolution



International Environment

Agricultural Commodity Prices

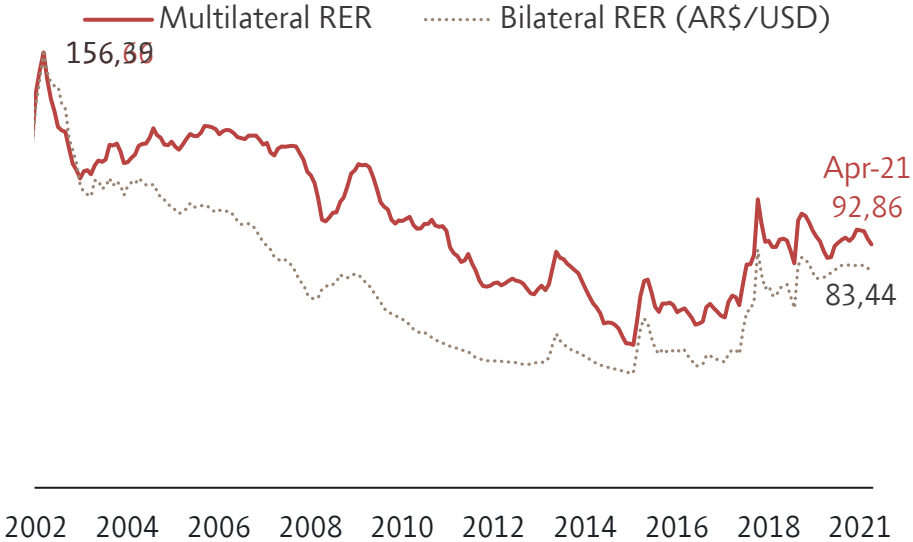


Dec'01=100.

Source: Reuters

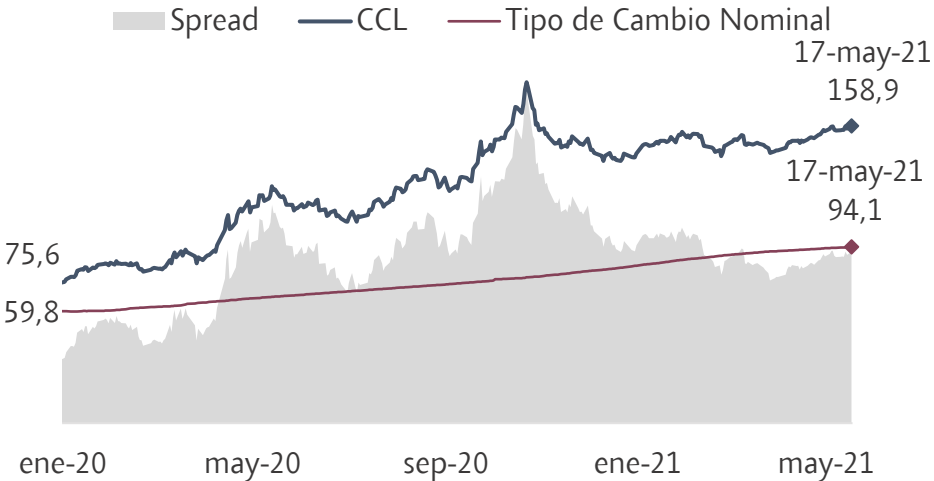
Real Exchange Rate

Index Apr-21 = 92,86 AR\$/USD



FX Official and Blue-Chip Swap

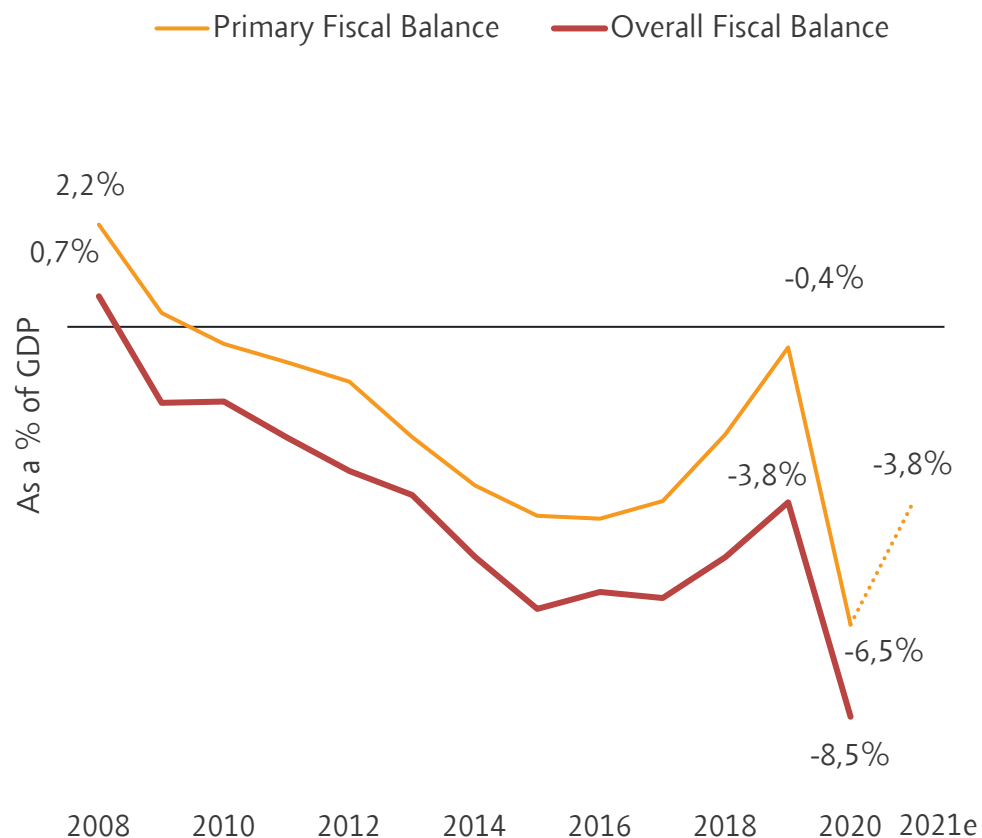
ARS/USD



Source: BCRA

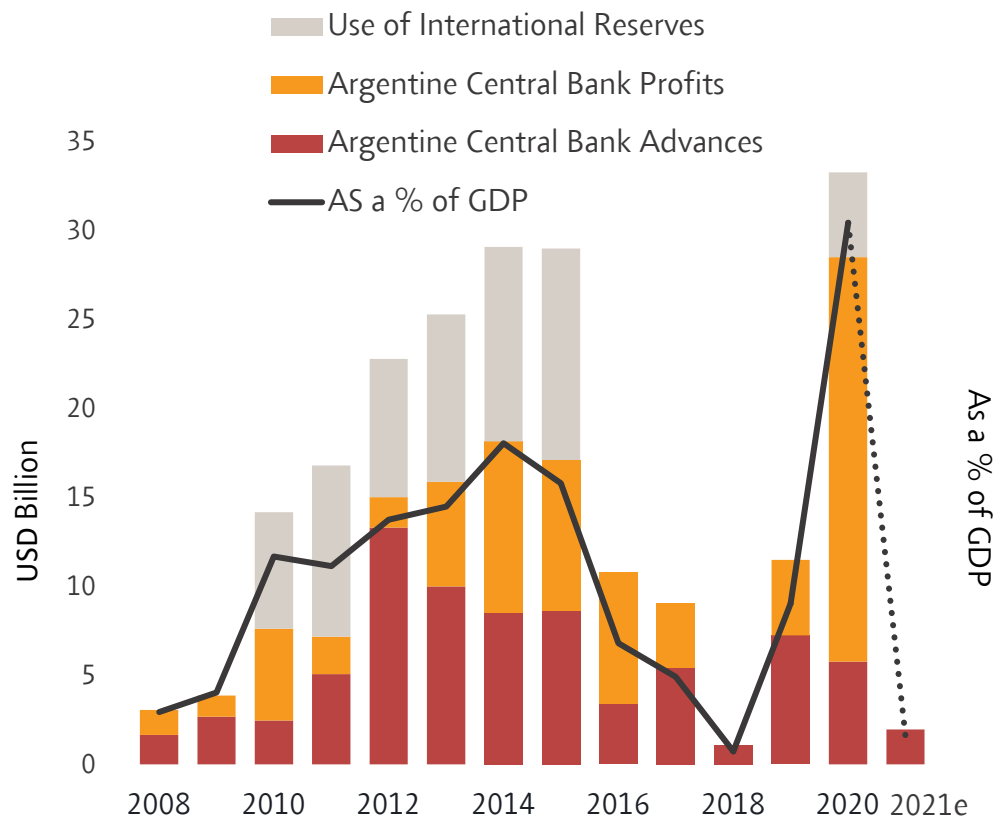
Fiscal Performance

Non Financial Public Sector's Fiscal Balance



Source: Ministry of Finance and own estimates

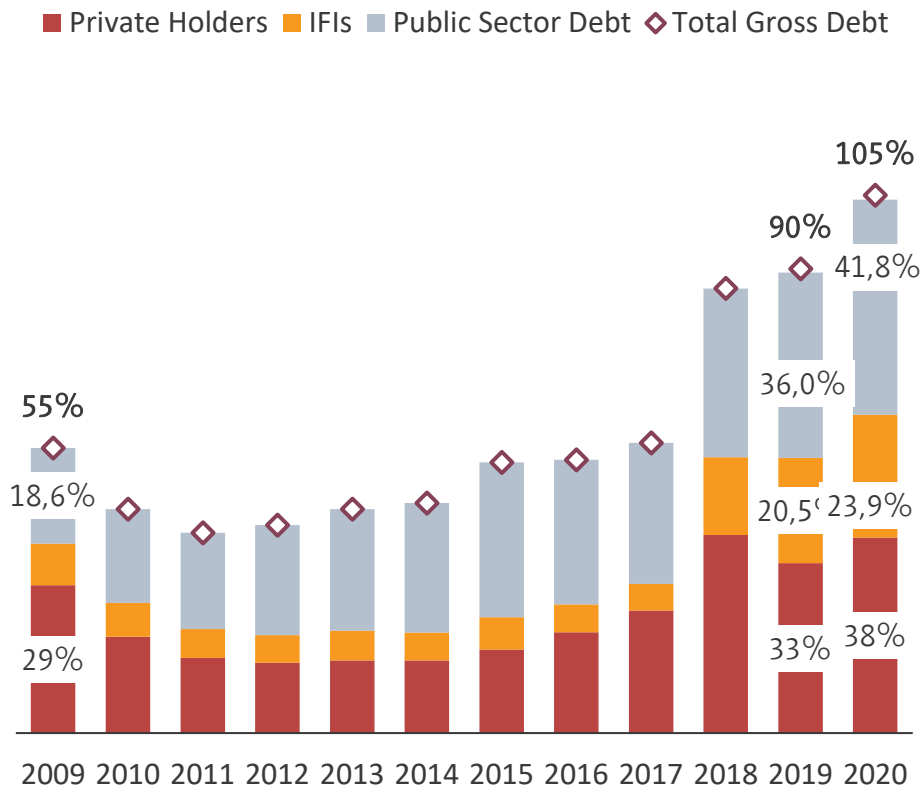
Argentine Central Bank Financing



Source: BCRA and own estimates

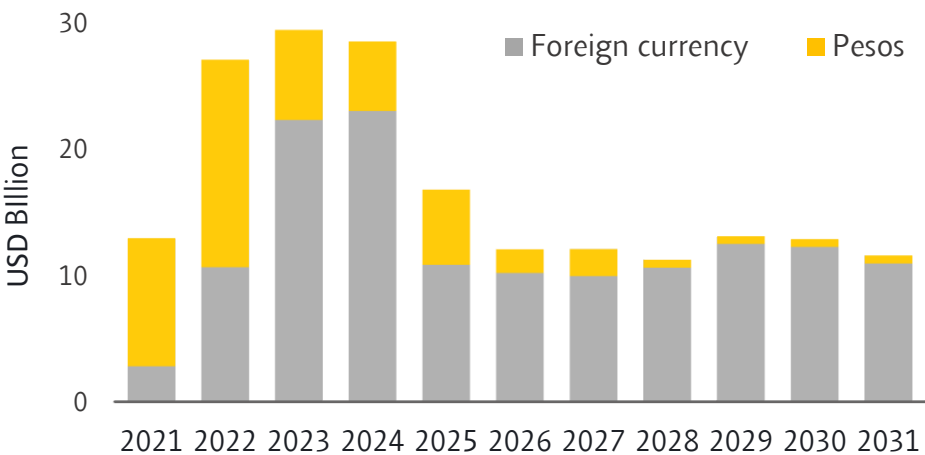
Sovereign Debt

Argentina: Public Sector Gross Debt
As a % of GDP



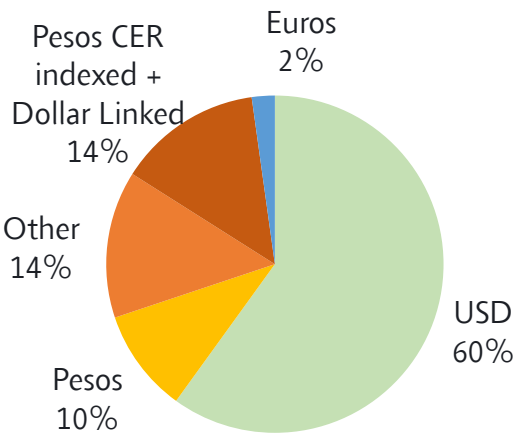
As of December, 2020

Projected annual debt payments*



* Foreign exchange as of October 5th

Debt by currency

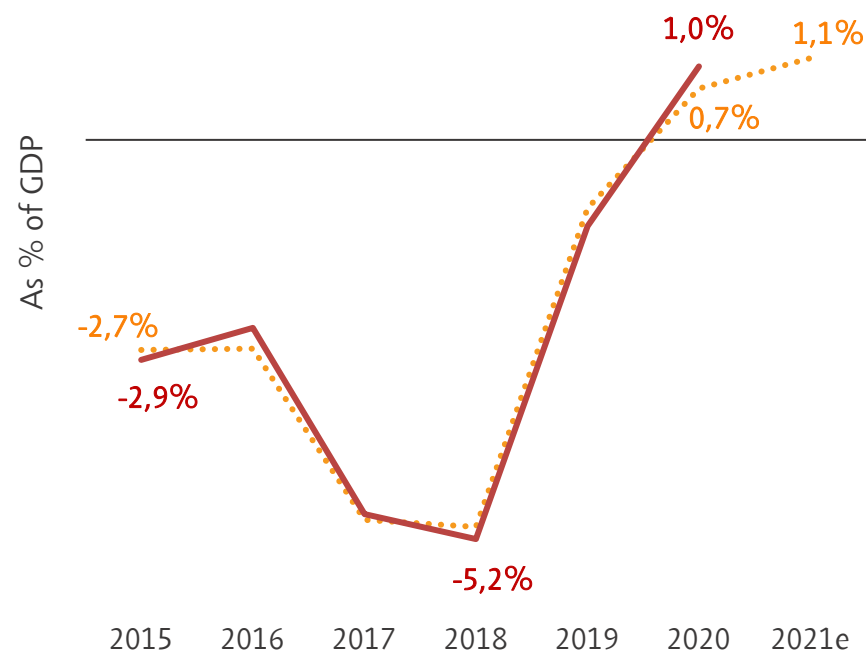


External Sector Performance

Current and Capital Accounts

Accrual Basis, as % of GDP

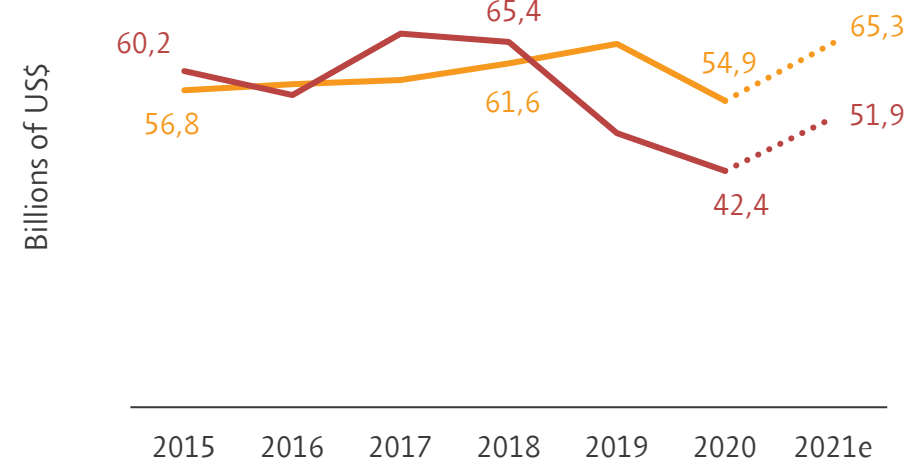
..... Current Account — Capital Account



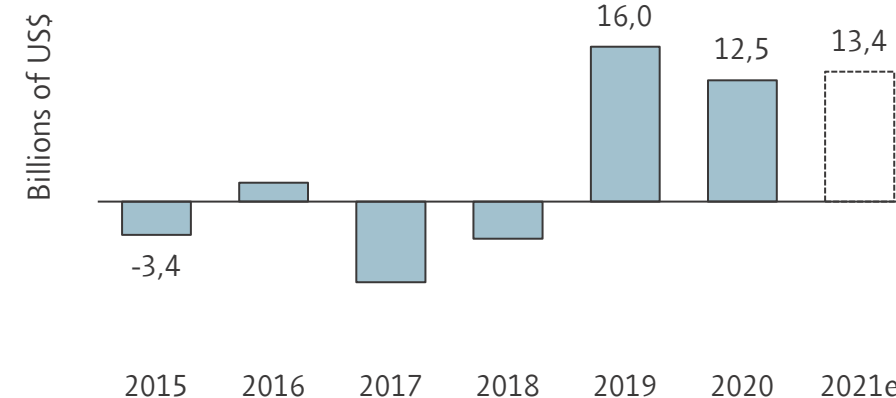
Source: INDEC and own estimates

Foreign Trade

— Exports — Imports



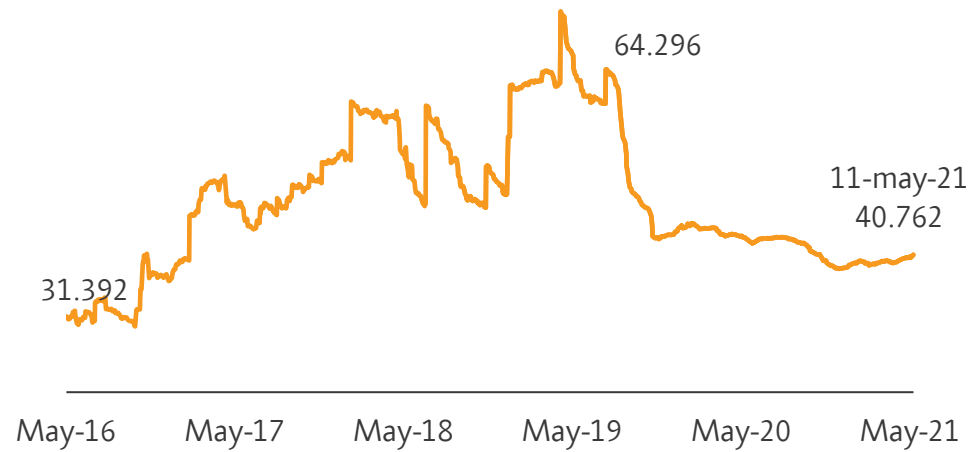
Trade Balance



Monetary Performance

International Reserves

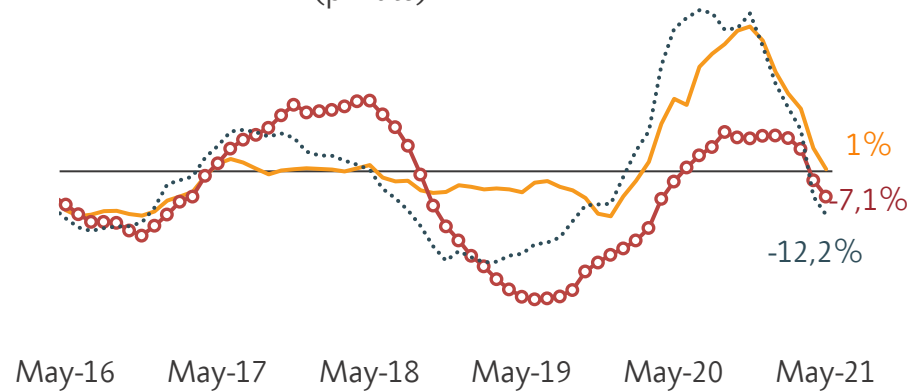
USD billion



Monetary Aggregates

Real YoY change

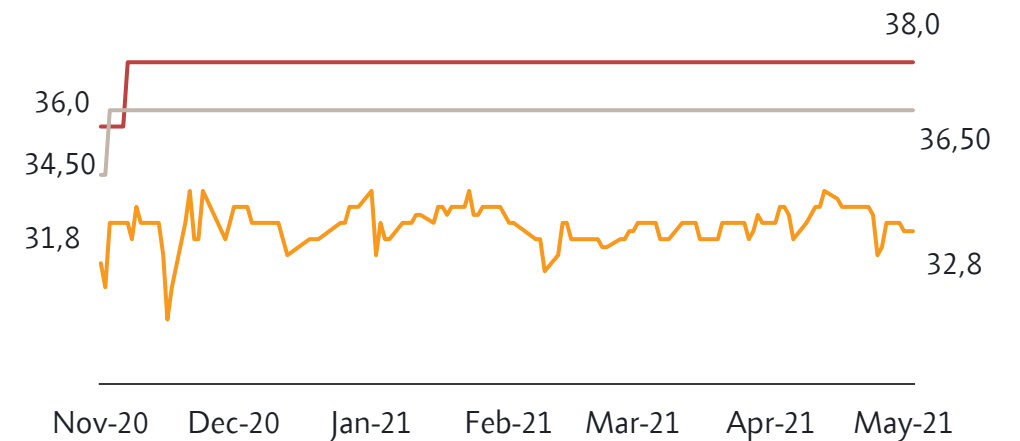
- ARS Private Deposits
- ARS Credit to the Private Sector
- M2 (private)



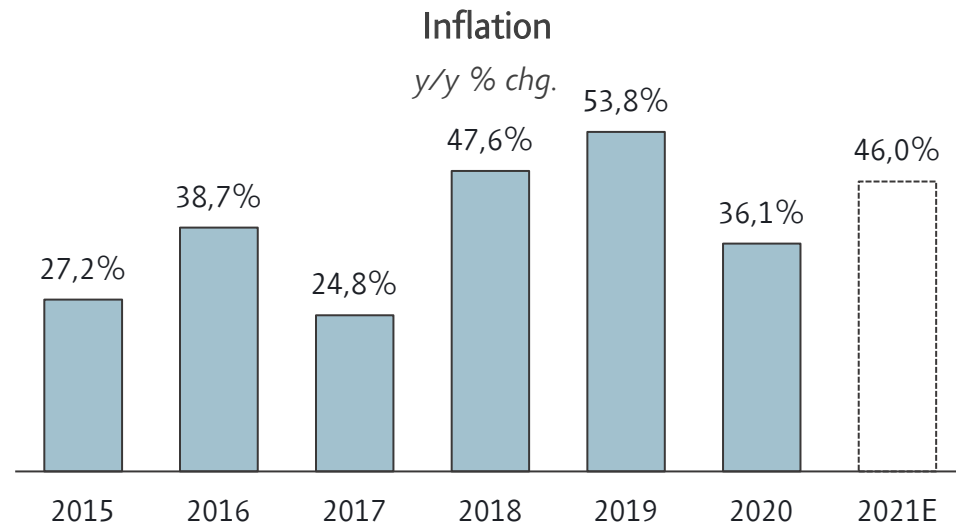
Central Bank Interest Rate Policy

ANR (%)

- Monetary Policy Rate
- Call 1d
- 7-Day Repo Rate



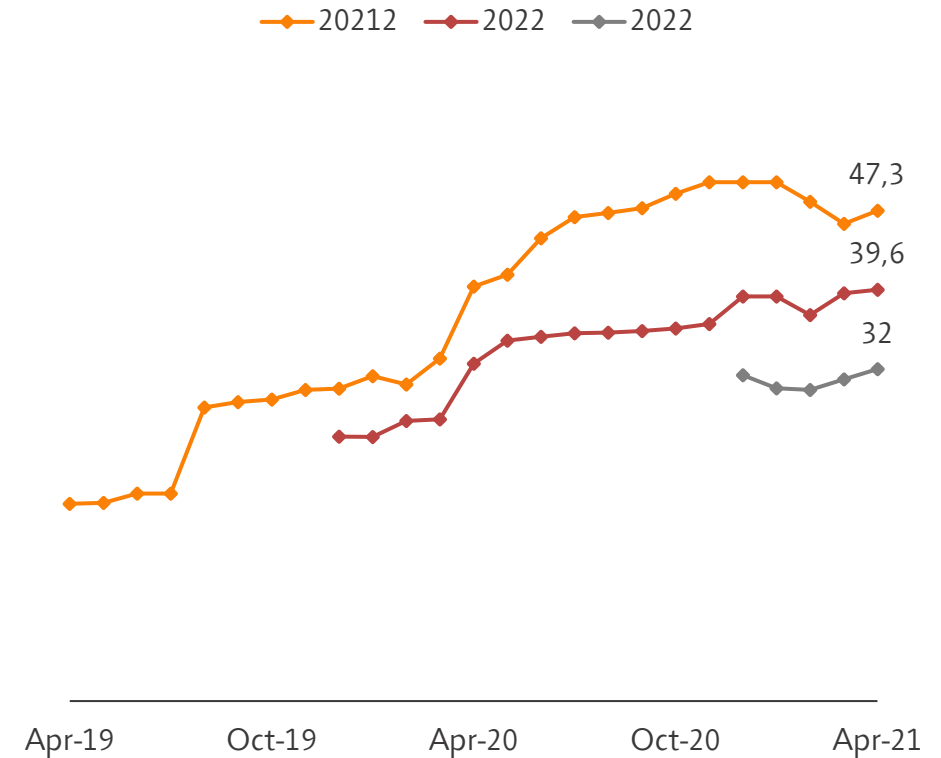
Inflation



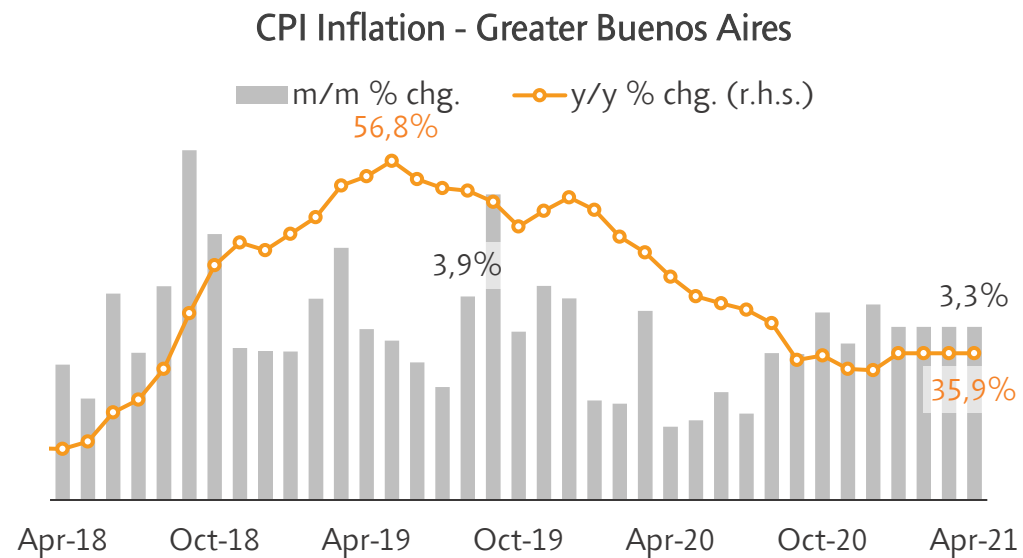
Source: INDEC and own estimates

Market Expectations – Central Bank Survey

Annual Inflation



Source: BCRA and private estimates

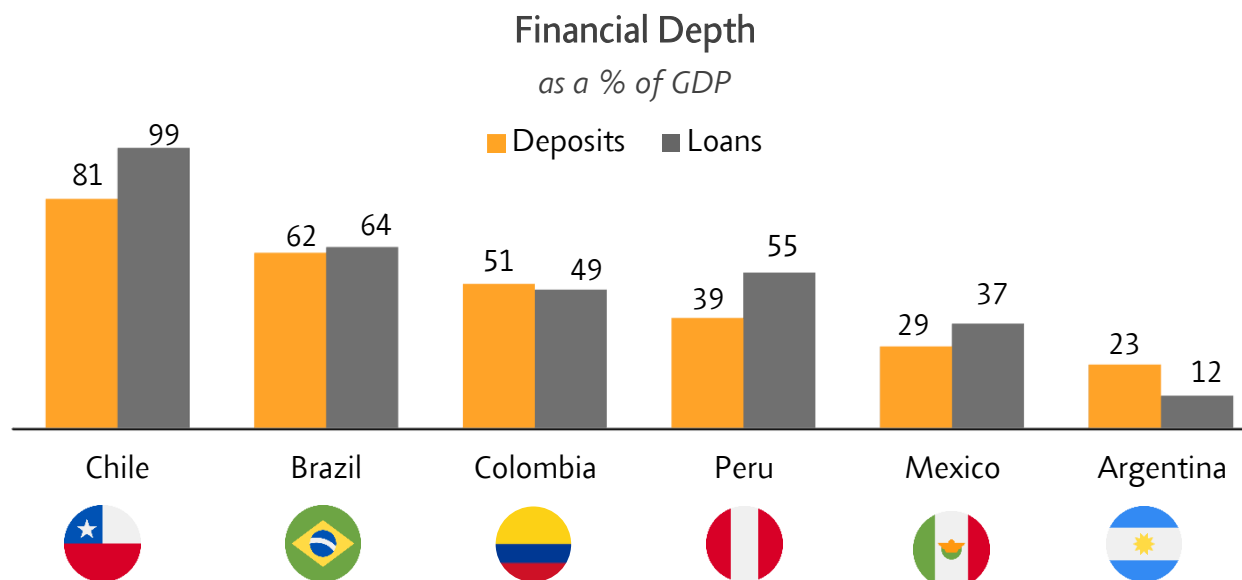
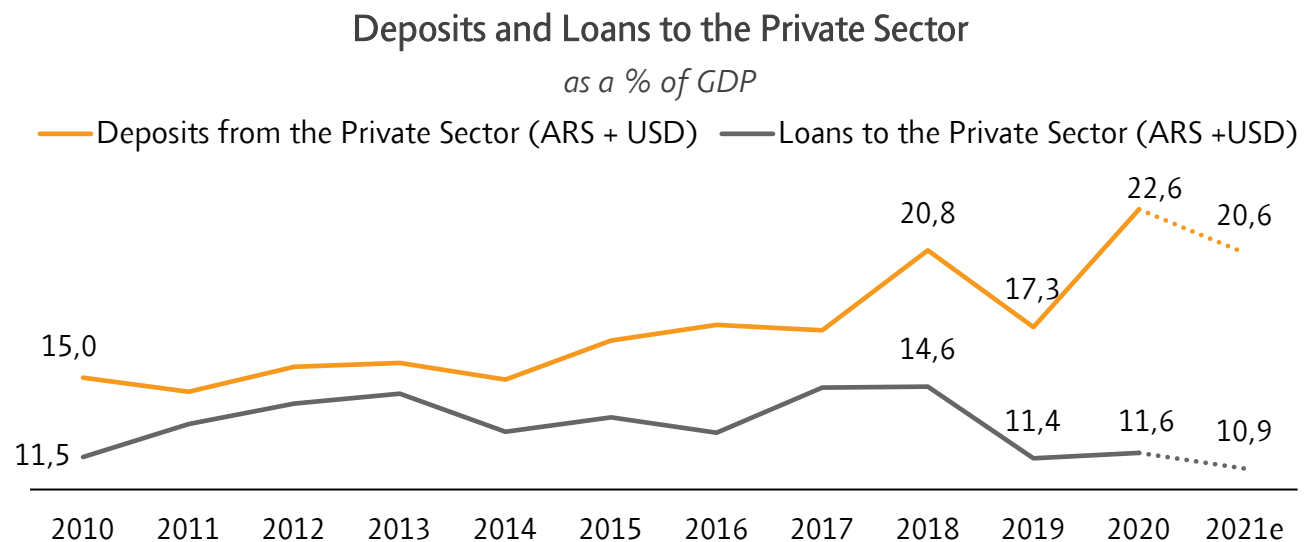


Source: INDEC

Agenda

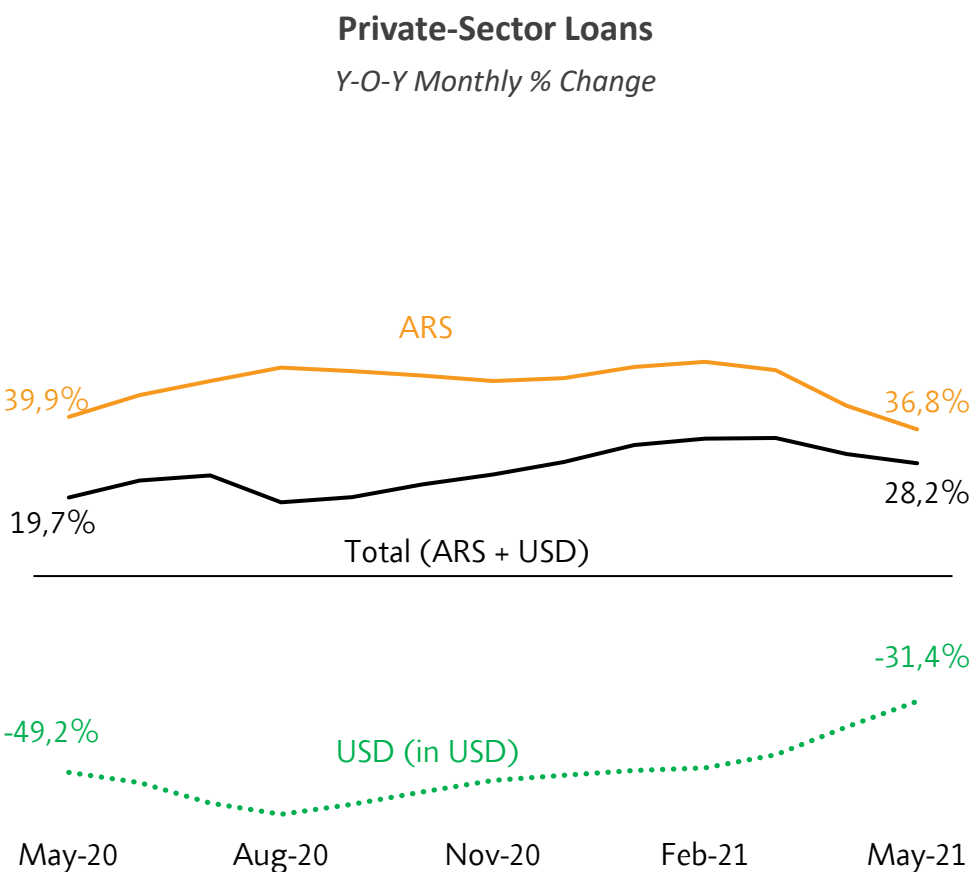
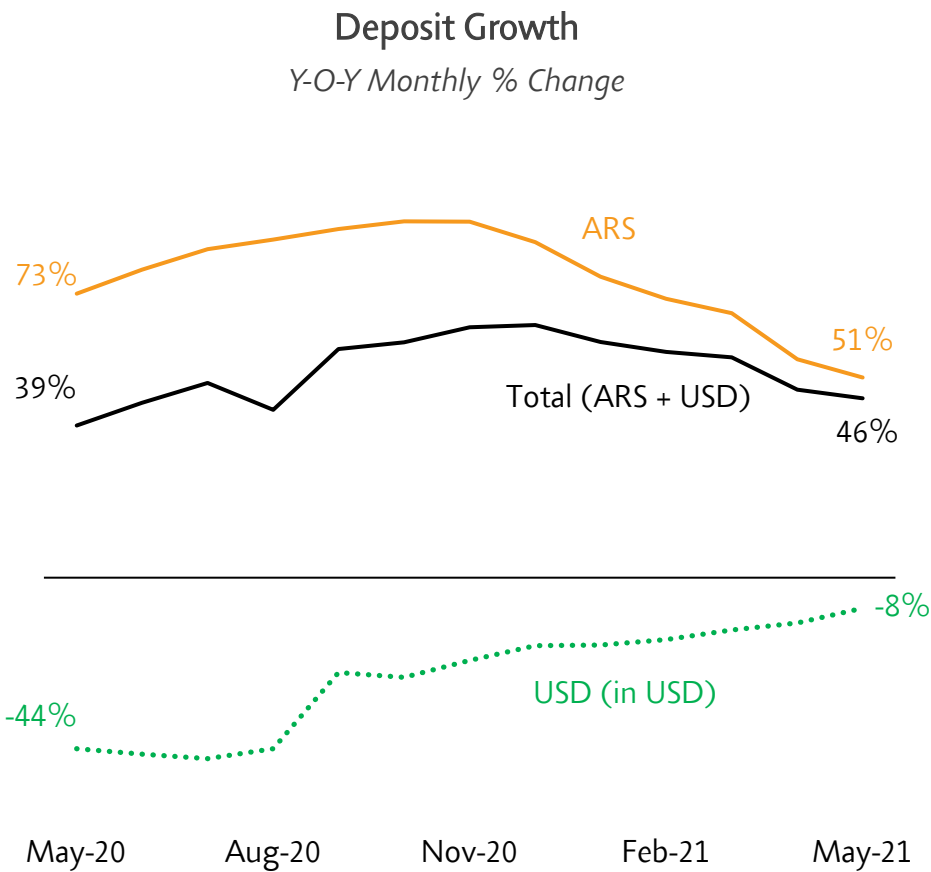
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Financial Depth

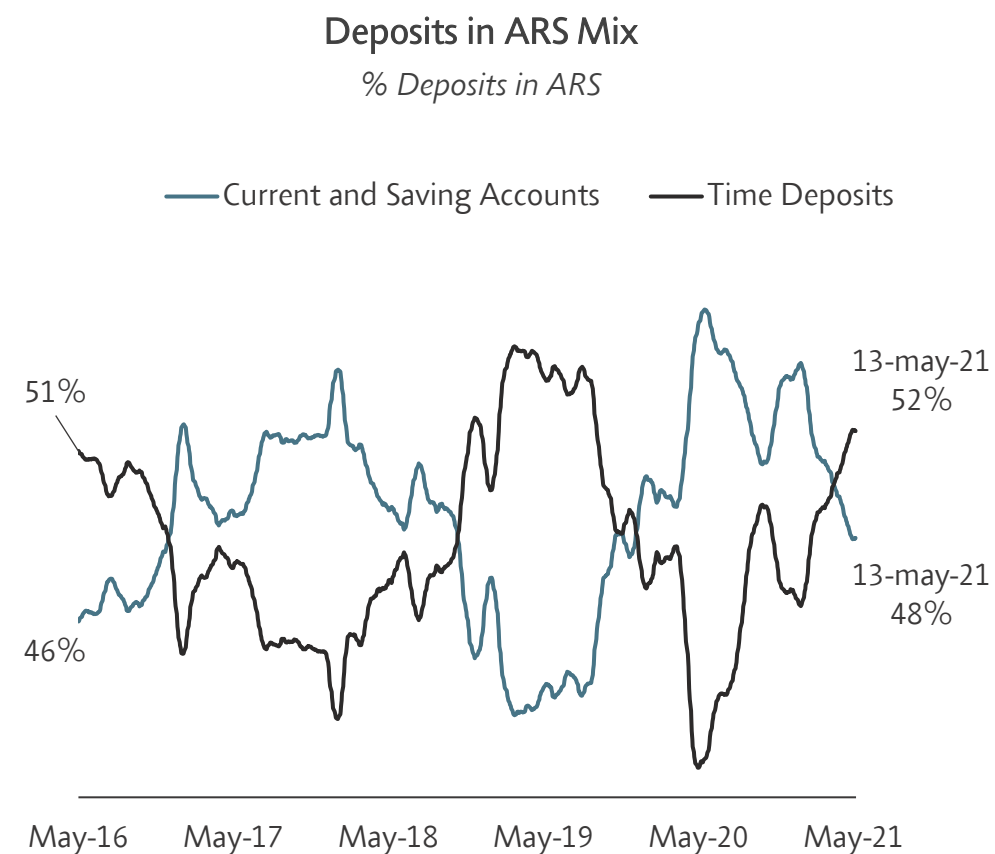
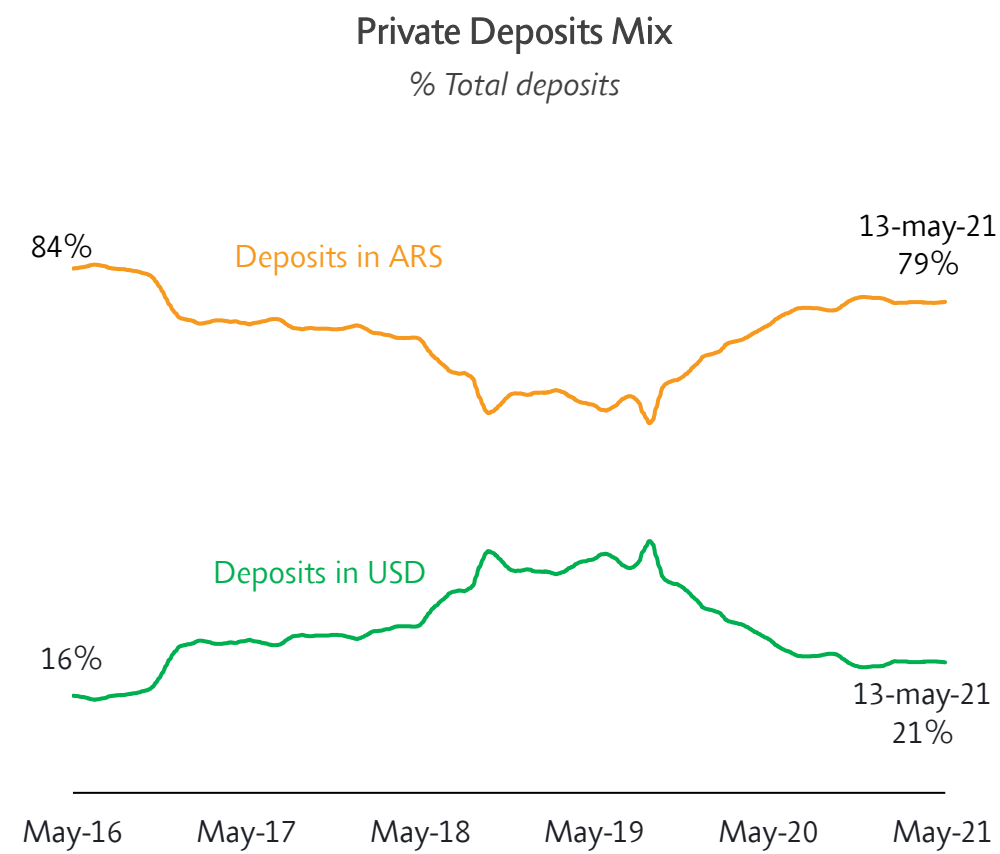


Source: Central Bank of each country.

Private – Sector Loans and Deposit Growth



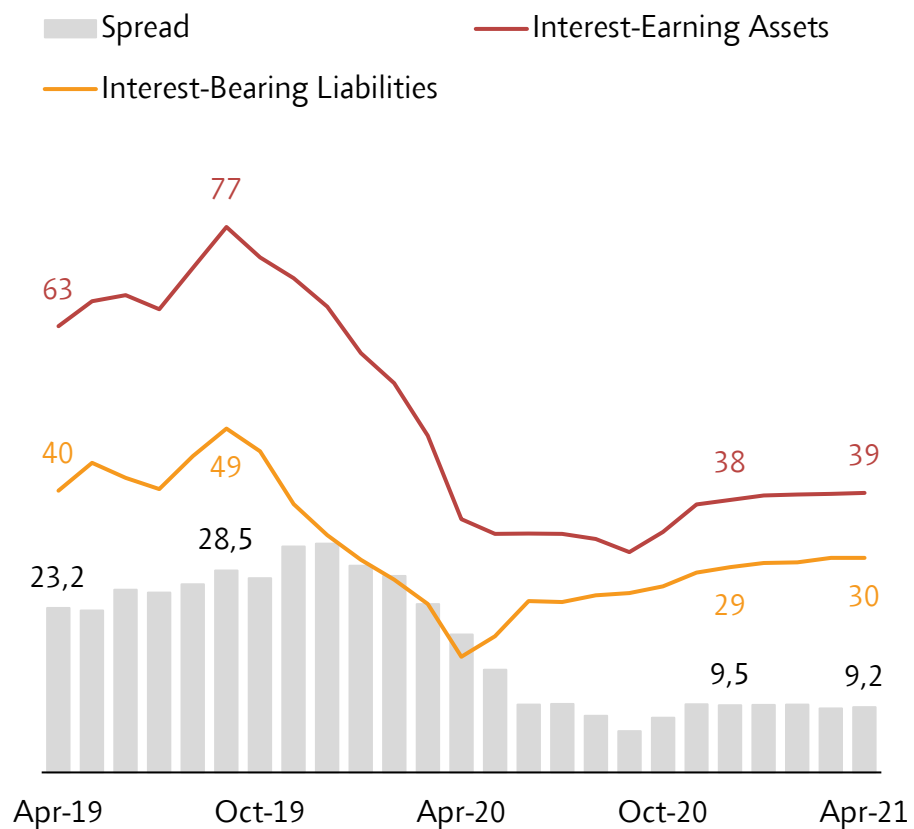
Breakdown of Deposits by Currency and Type



Interest Rates

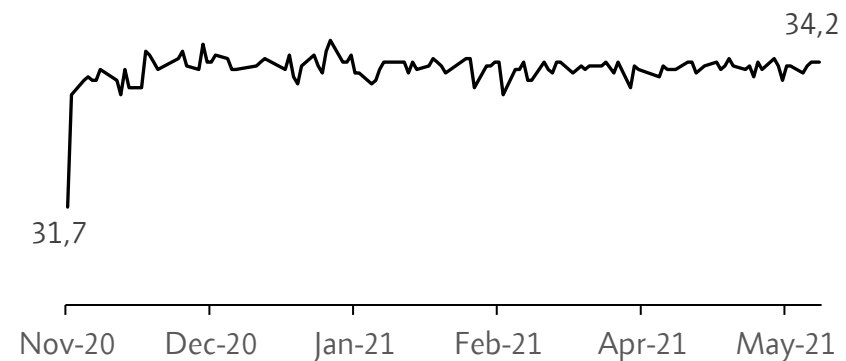
Interest Rate Spreads

Weighted by operated amounts

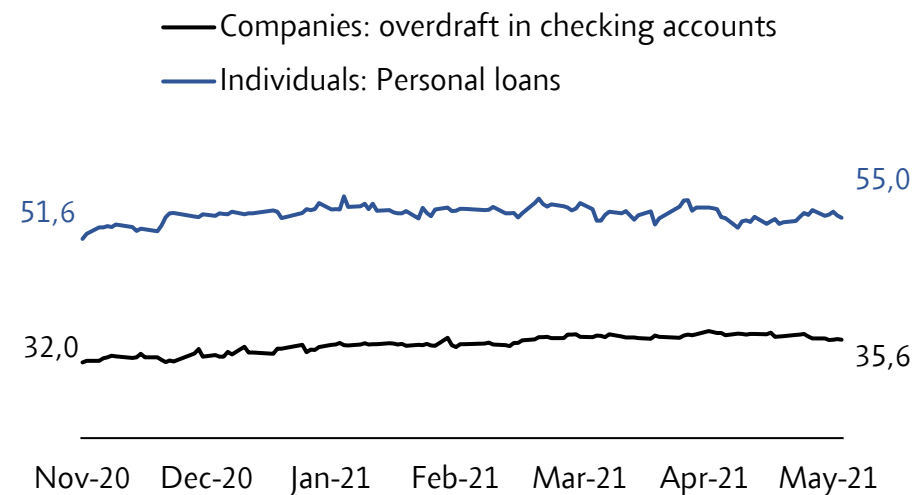


Cost of Liabilities

Private Badlar



Yield on Assets



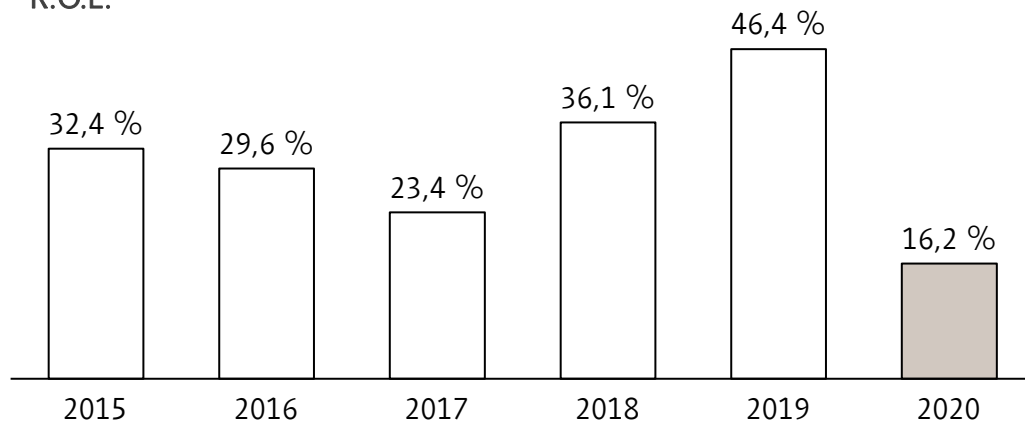
Composition of the Banking System

December 2020

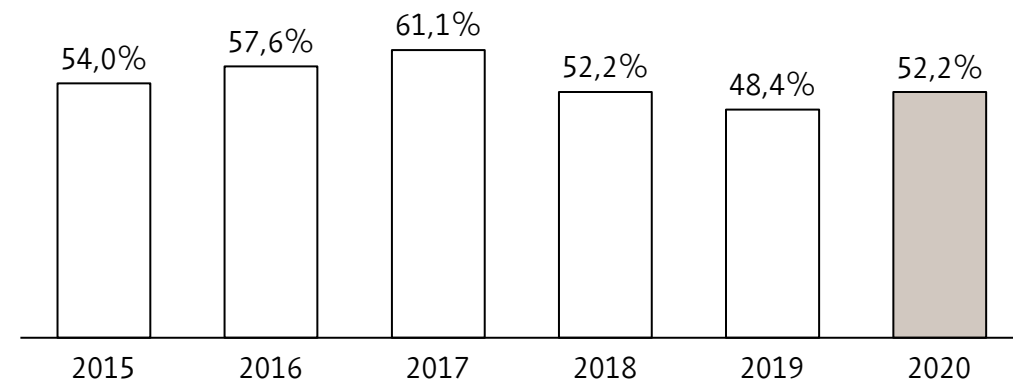
	Number	Market share Private-Sector Deposits (%)
Banking Instituciones	64	
Government-Owned Banks	13	33.2
Private Sector Banks	51	
- Domestic Banks	35	32.5
- Foreign Banks	16	34.3

Profitability

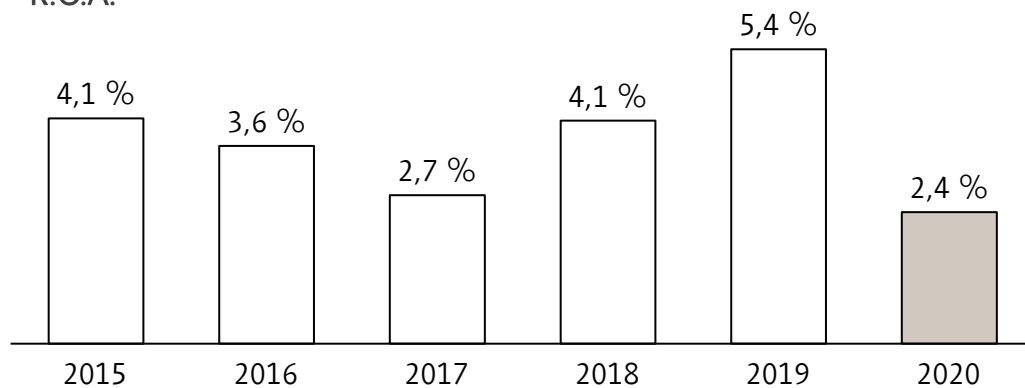
R.O.E.



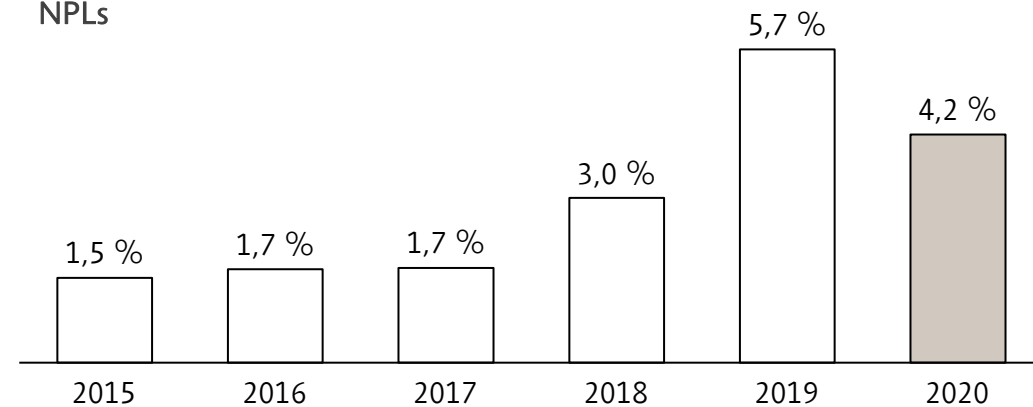
Efficiency



R.O.A.

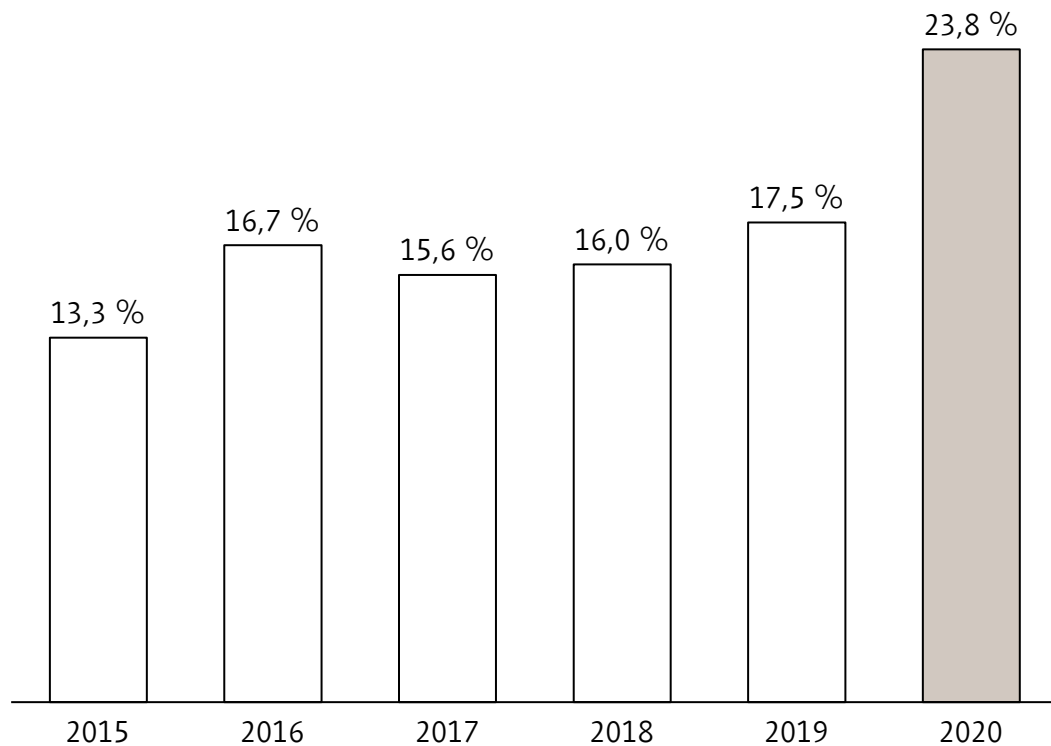


NPLs

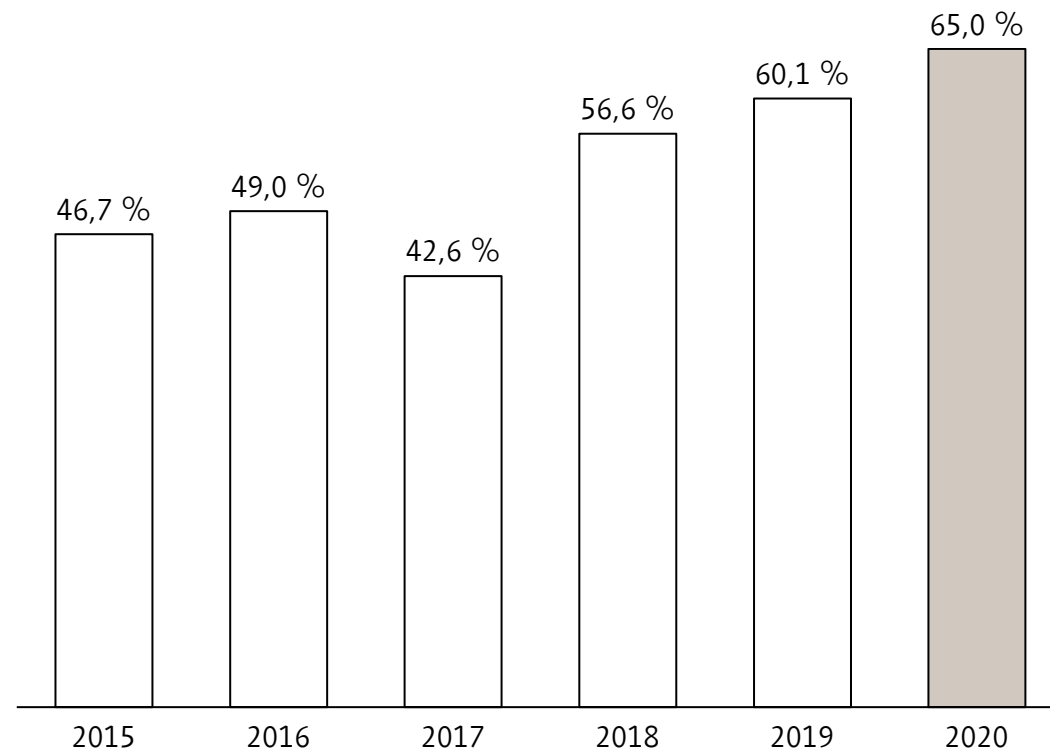


Profitability

Total Capital Ratio



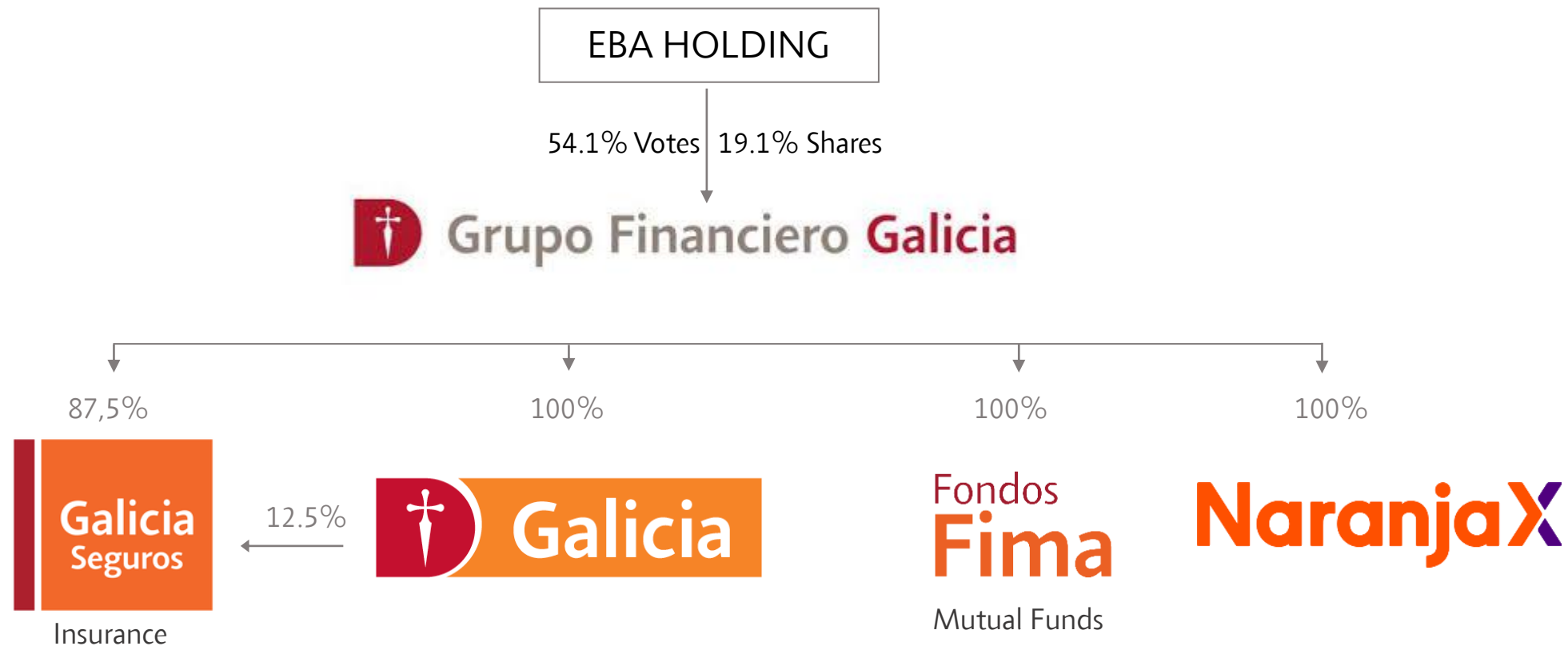
Liquidity Ratio



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Organizational Structure

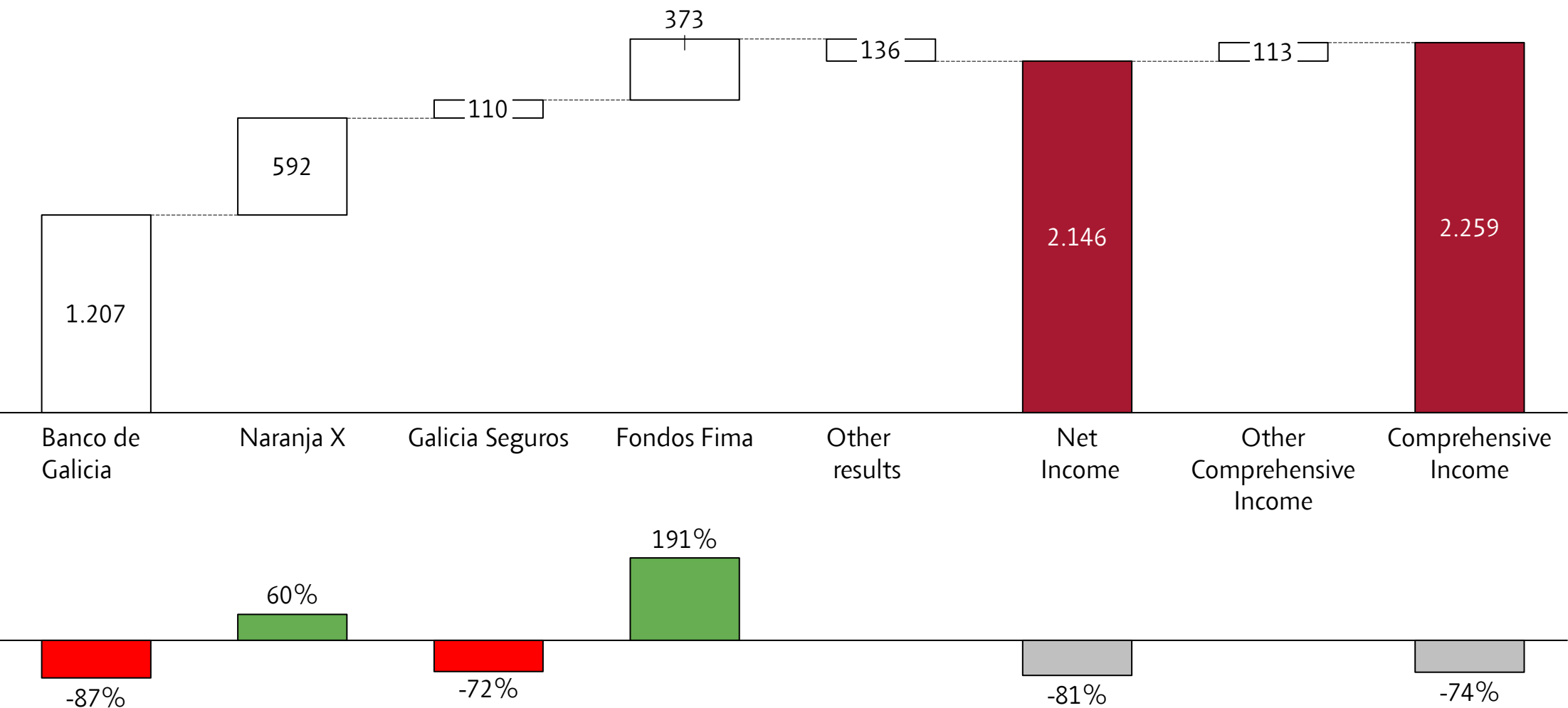


Others: IGAM L.L.C and Galicia Securities S.A.U.

Tarjetas Regionales S.A.: 100% interest of Naranja

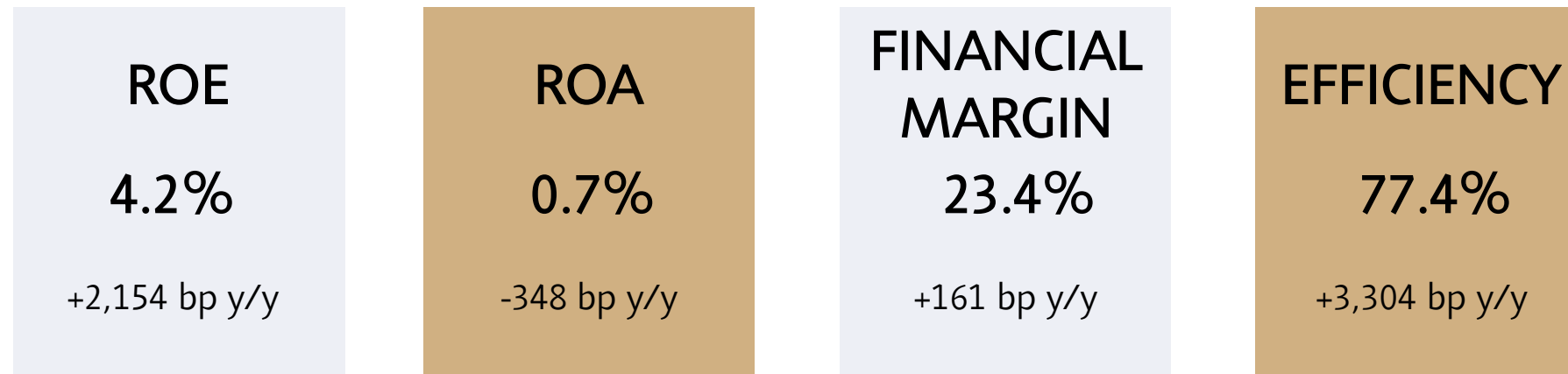
Grupo Financiero Galicia - Results from Equity Investments

Results for the 1Q21. In millions of pesos. Variation (%) 1Q20.



Variation
1Q20

Business Summary – Grupo Financiero Galicia



As of March 31, 2021.

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Business Summary – Banco Galicia

ROE

2.9%

-2,225 bp y/y

NET LOANS

Ps. 447,1 bn.

4,9 US\$ bn.

DEPOSITS

Ps. 747.0 bn.

8,1 US\$ bn.

ROA

0.5%

-332 bp y/y

ASSETS

Ps. 1,048.4 bn.

11,4 US\$ bn.

EQUITY

Ps. 170.0 bn.

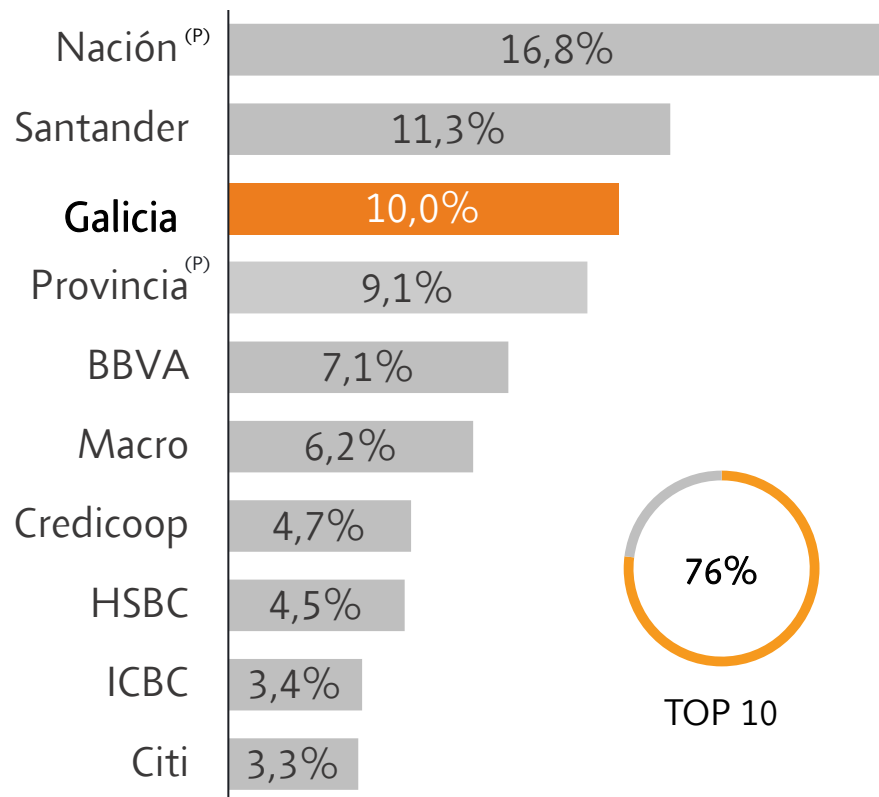
1,8 US\$ bn.

As of March 31, 2021.

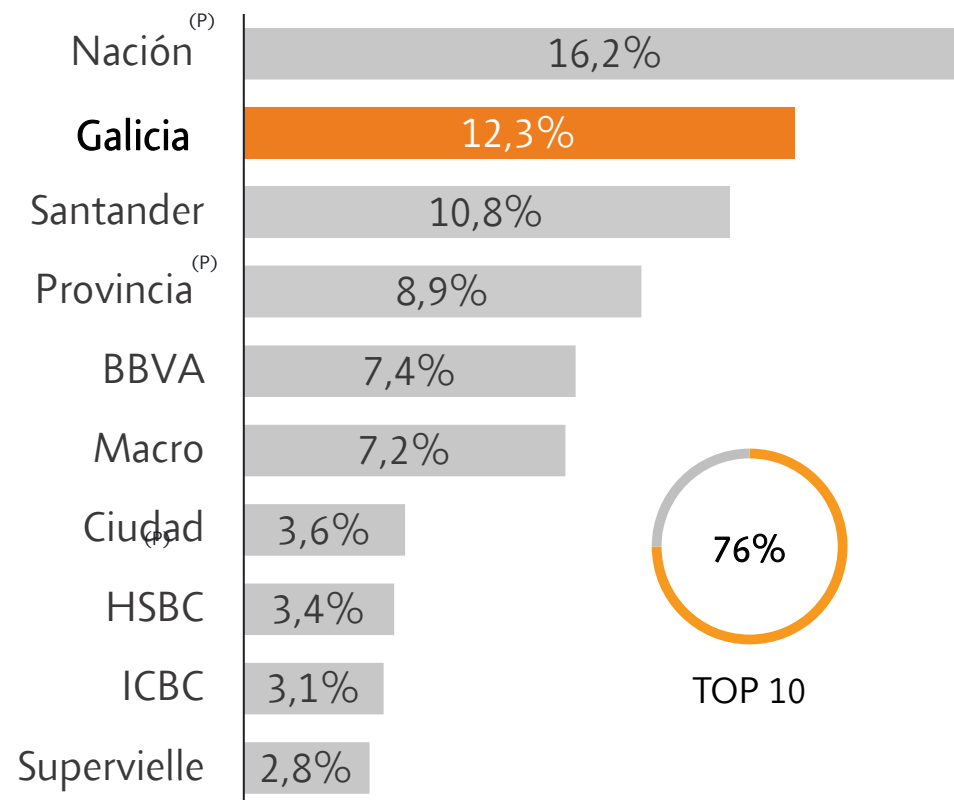
Exchange rate (Ps. per US\$) = 91.99

TOP 10 Banks

Market Share of
Private-Sector Deposits (%)



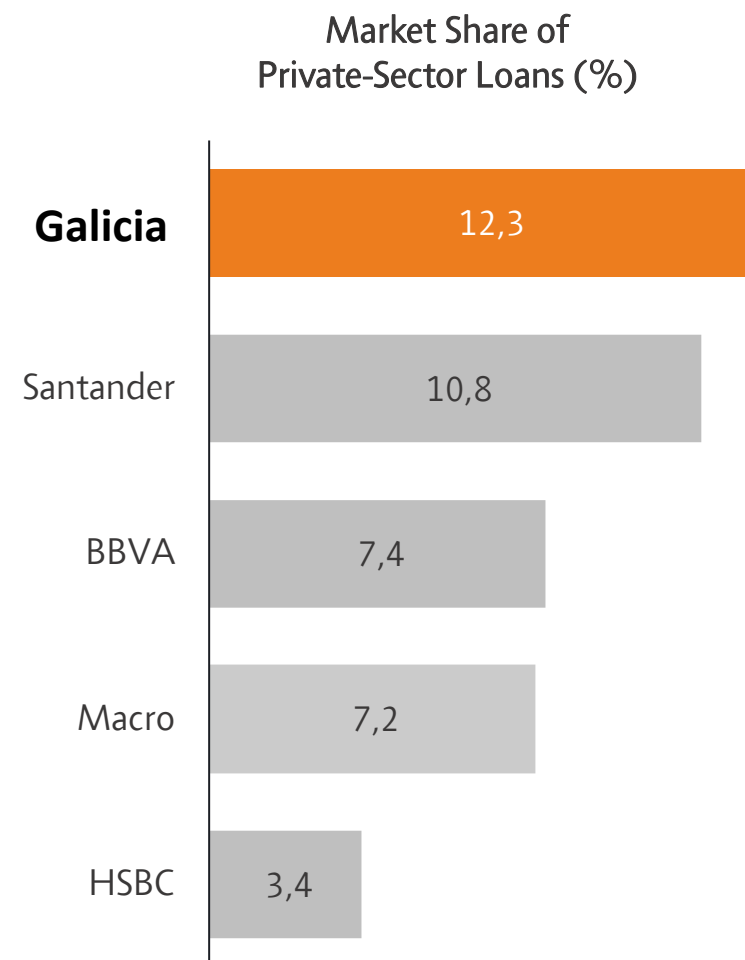
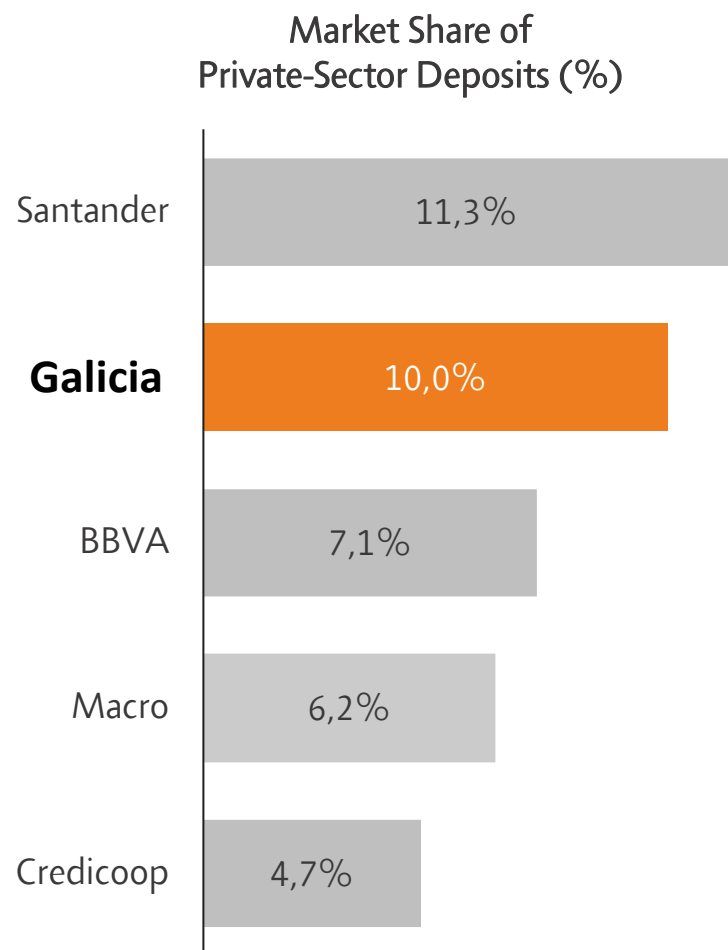
Market Share of
Private-Sector Loans (%)



Source: Argentine Central Bank.
(P) Government owned Banks.

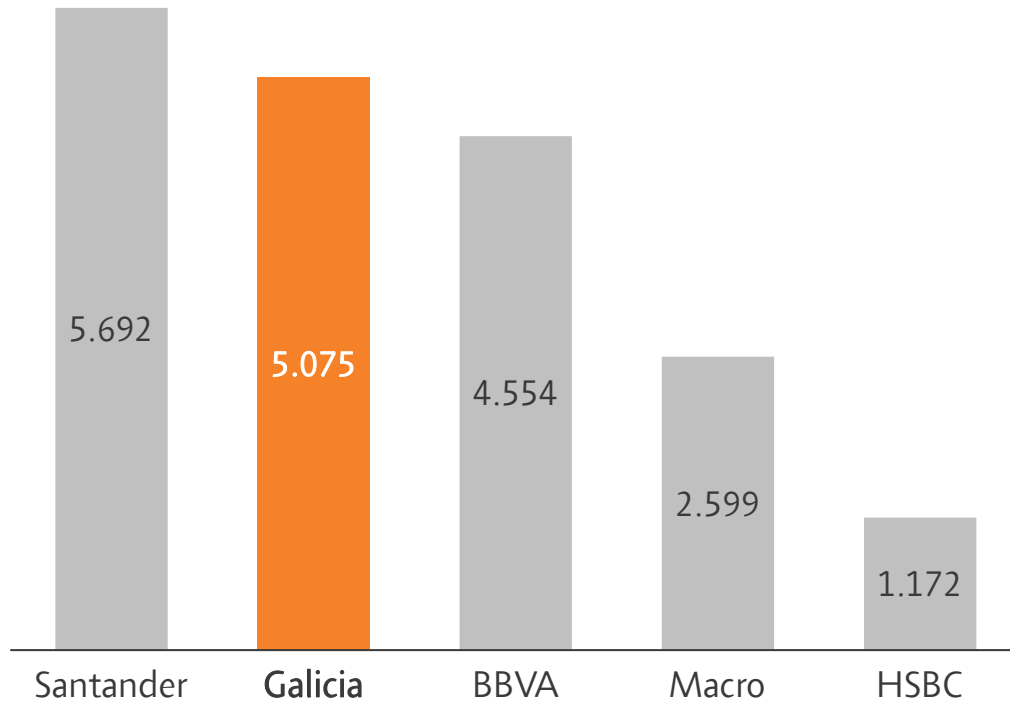
As of December 31, 2020.

Peer Comparison

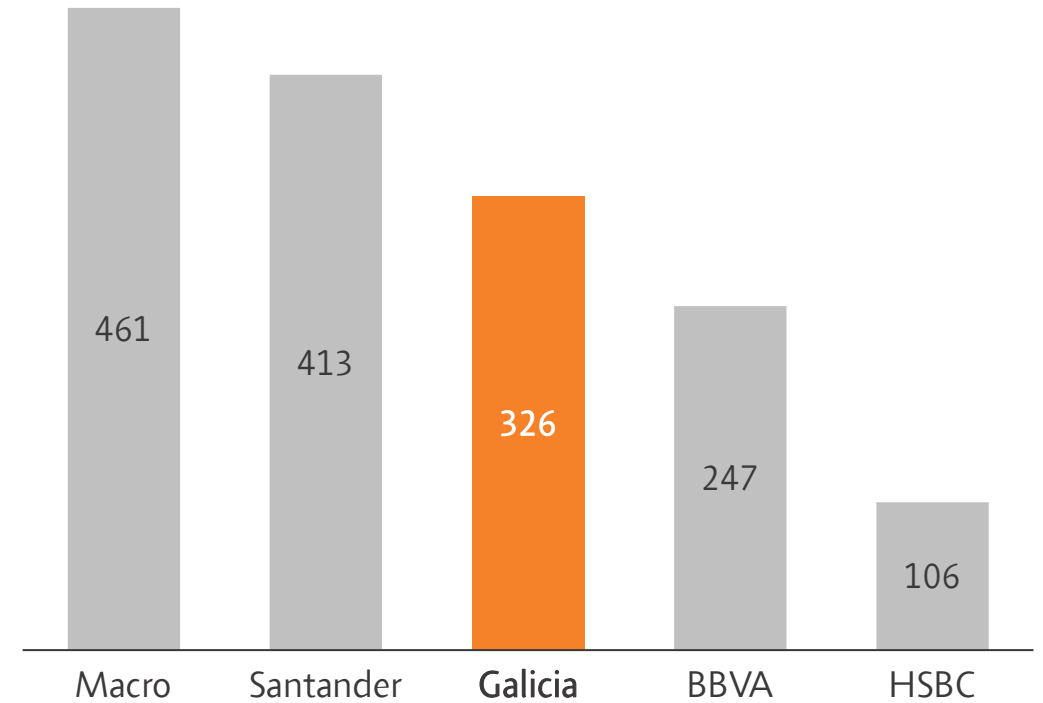


Peer Comparison

Credit cards managed
(in thousands)

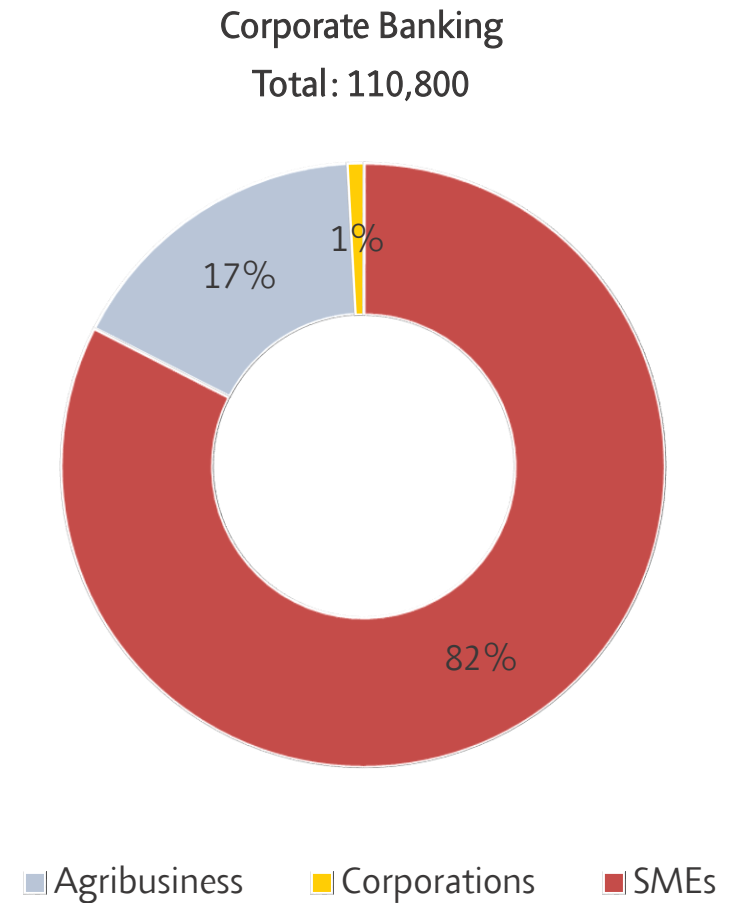
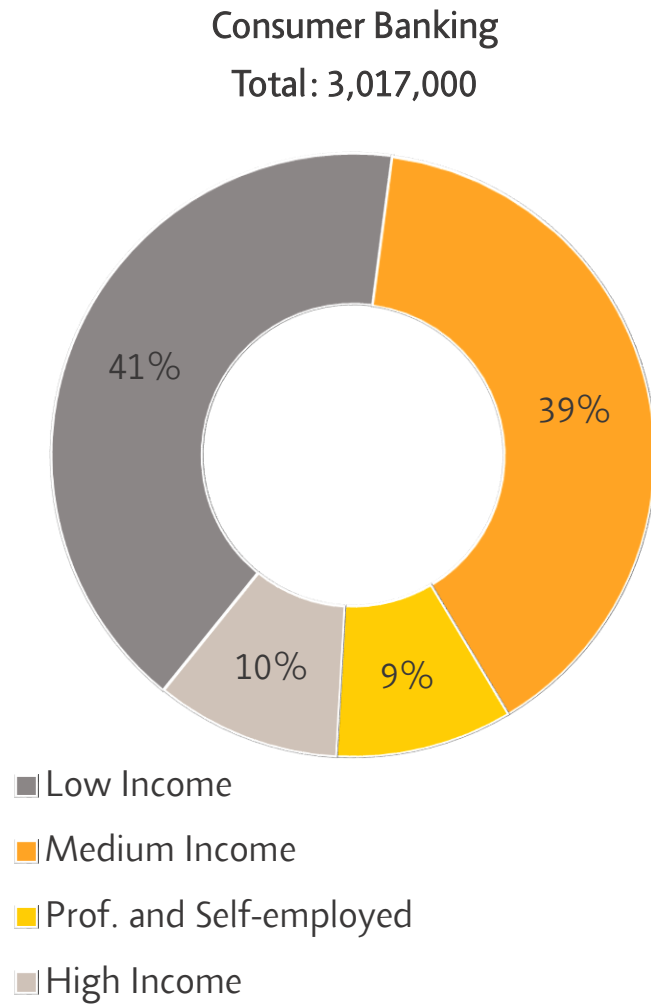


Branches



As of September 30, 2020

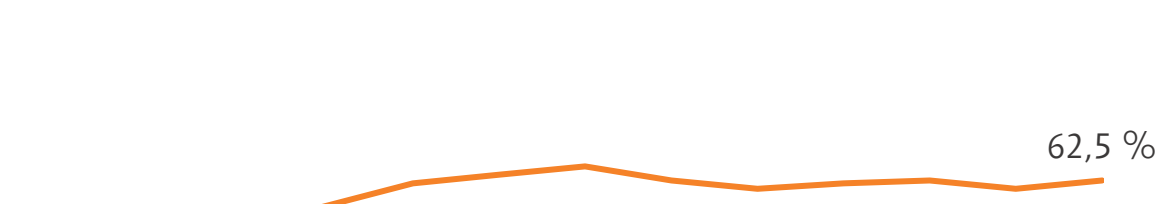
Customers



As of March 31, 2021.

Digital

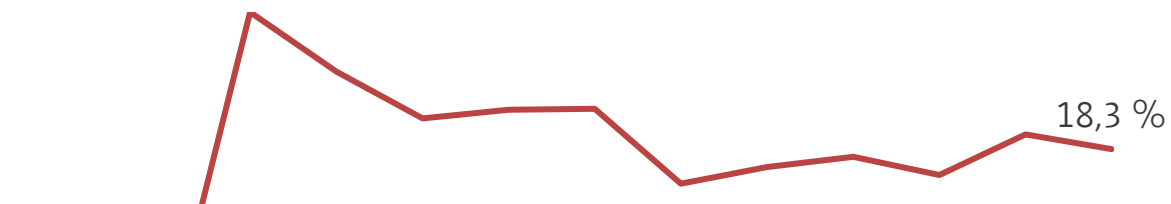
DIGITAL CLIENTS



Clients with at least one login during the last 30 days vs total clients

Mar Jun Sep Dec Mar
2020 2021

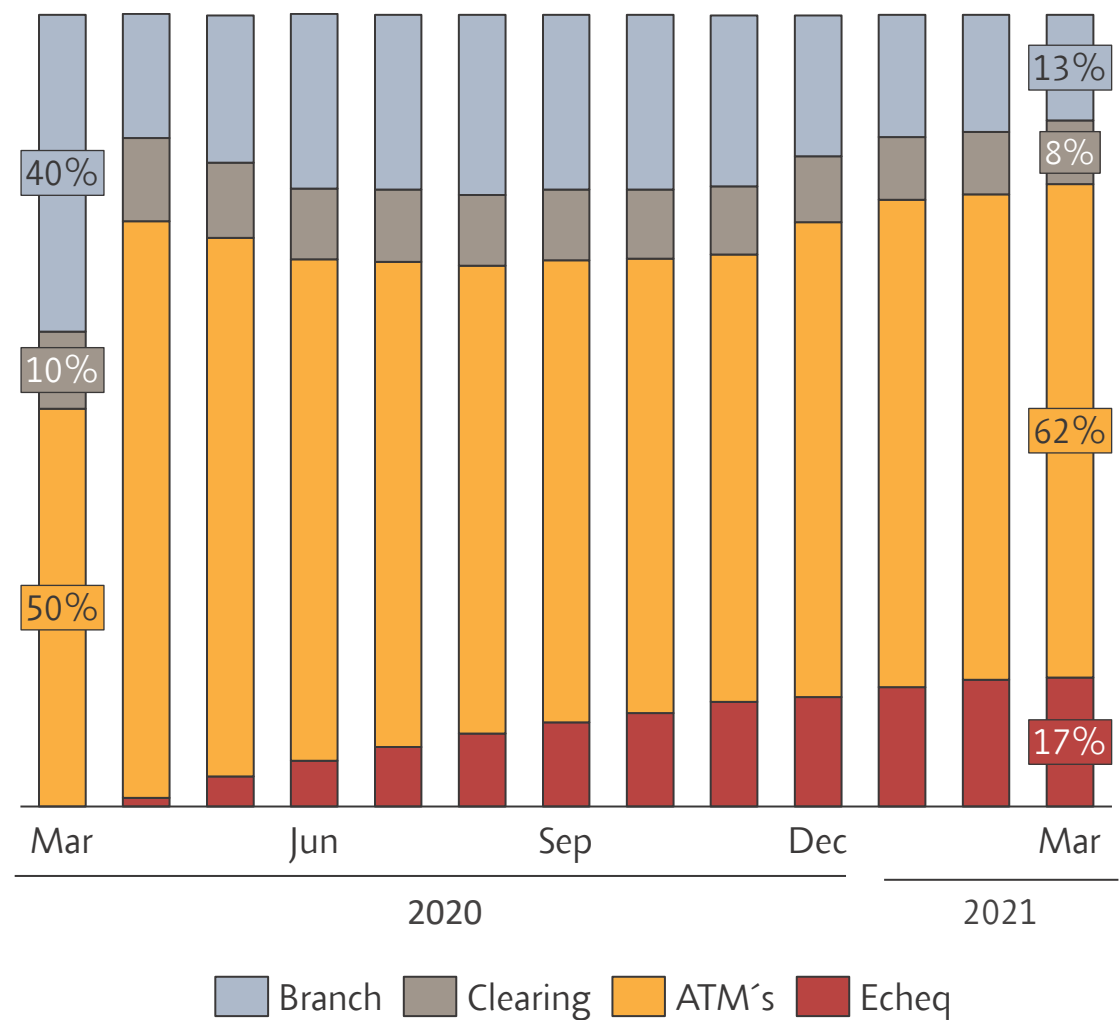
FULL DIGITAL CLIENTS



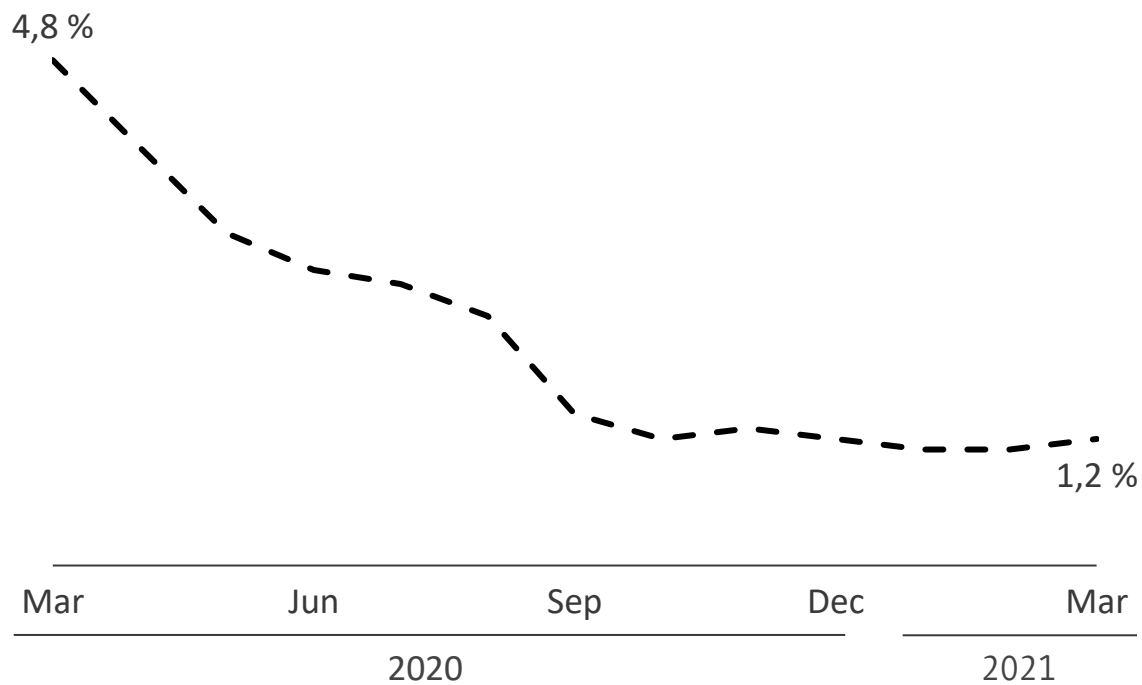
Clients who did not use physical channels during the last 30 days vs total clients

Mar Jun Sep Dec Mar
2020 2021

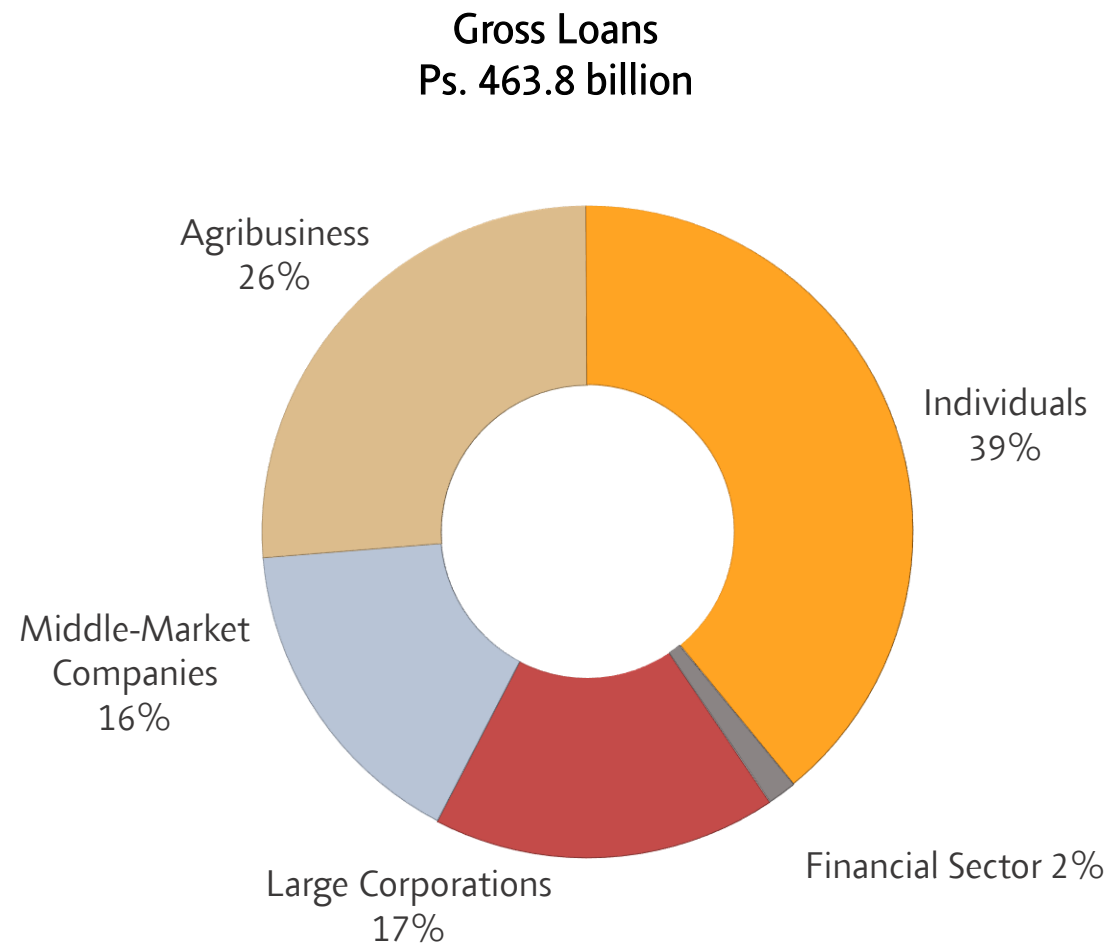
DEPOSITED CHECKS – BREAKDOWN PER CHANNEL



TIME-DEPOSITS IN BRANCHES



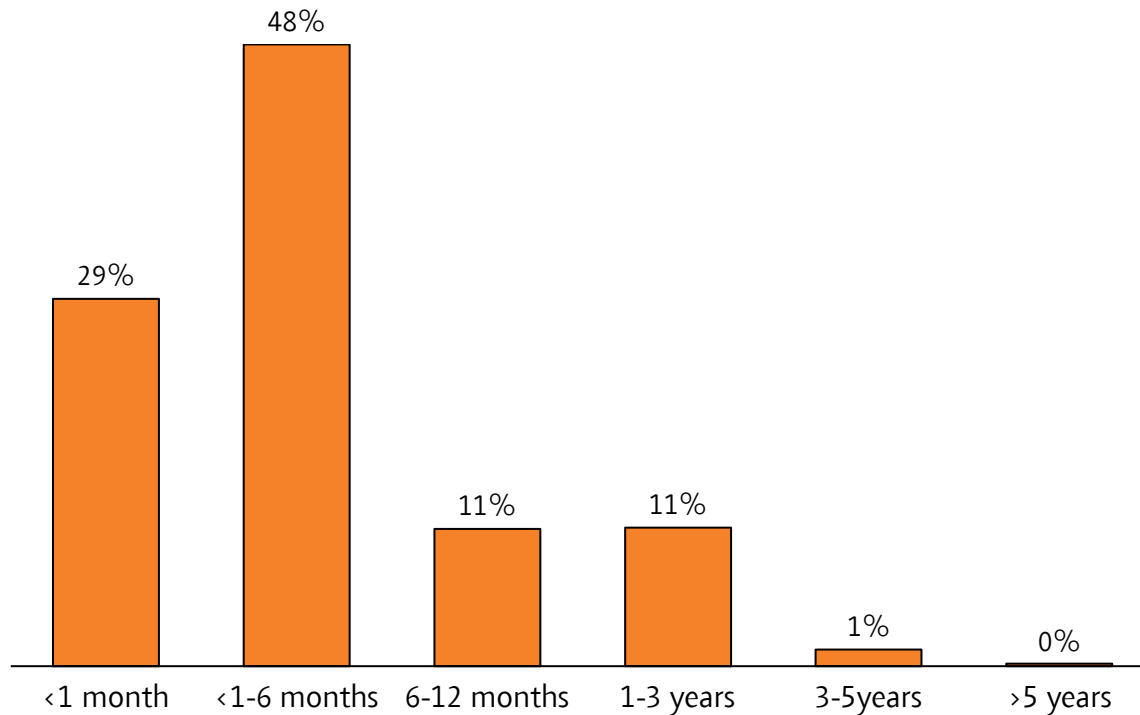
Breakdown of Loans to the Private Sector



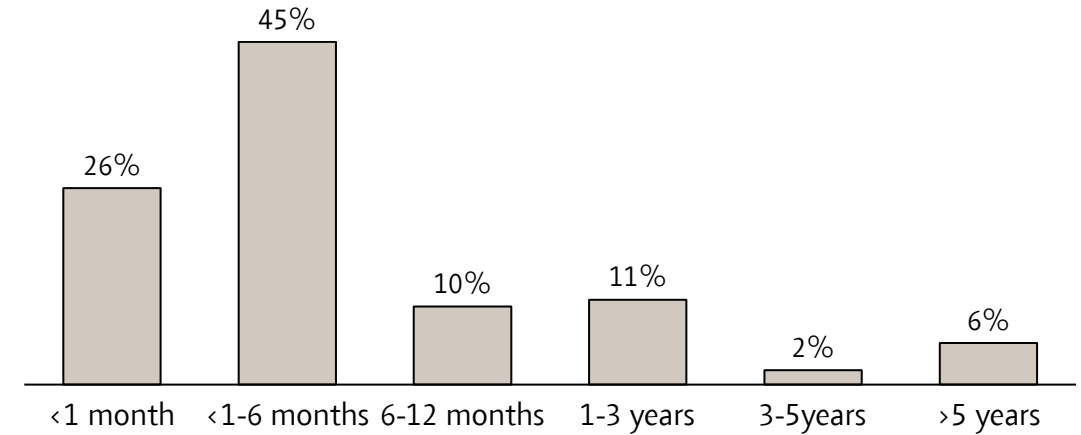
Loans in foreign currency: 10%.

Loan portfolio by maturity

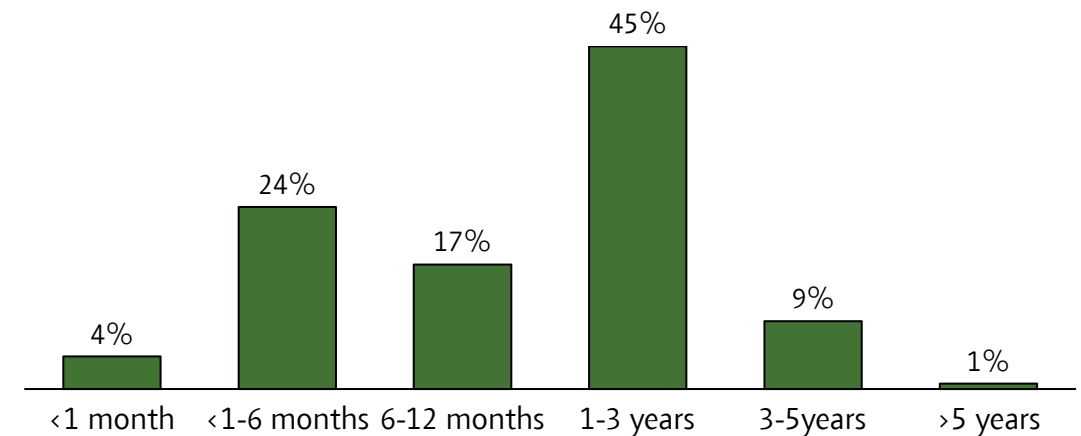
PESOS



PESOS + UVA

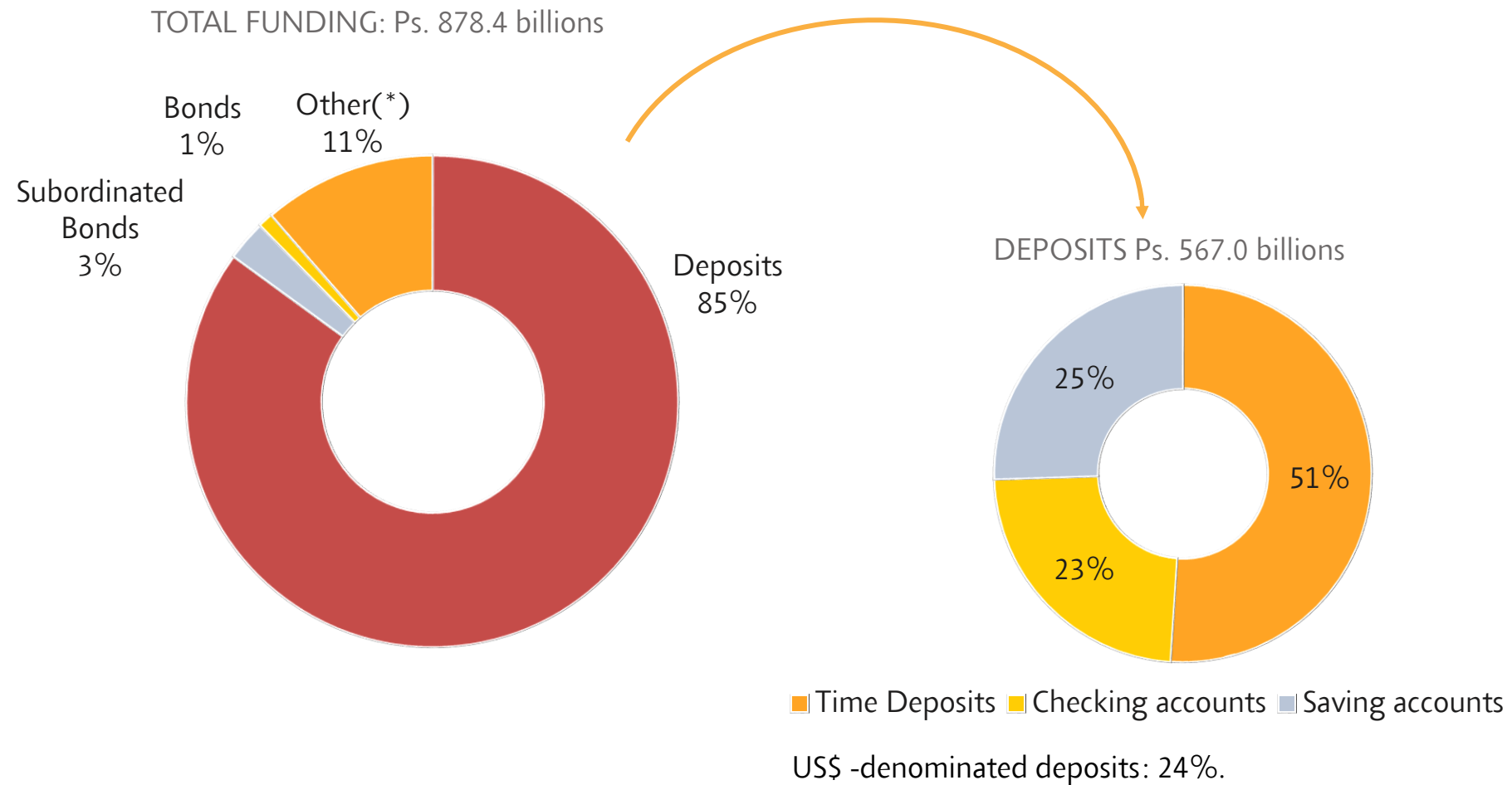


USD



As of March 31, 2021.

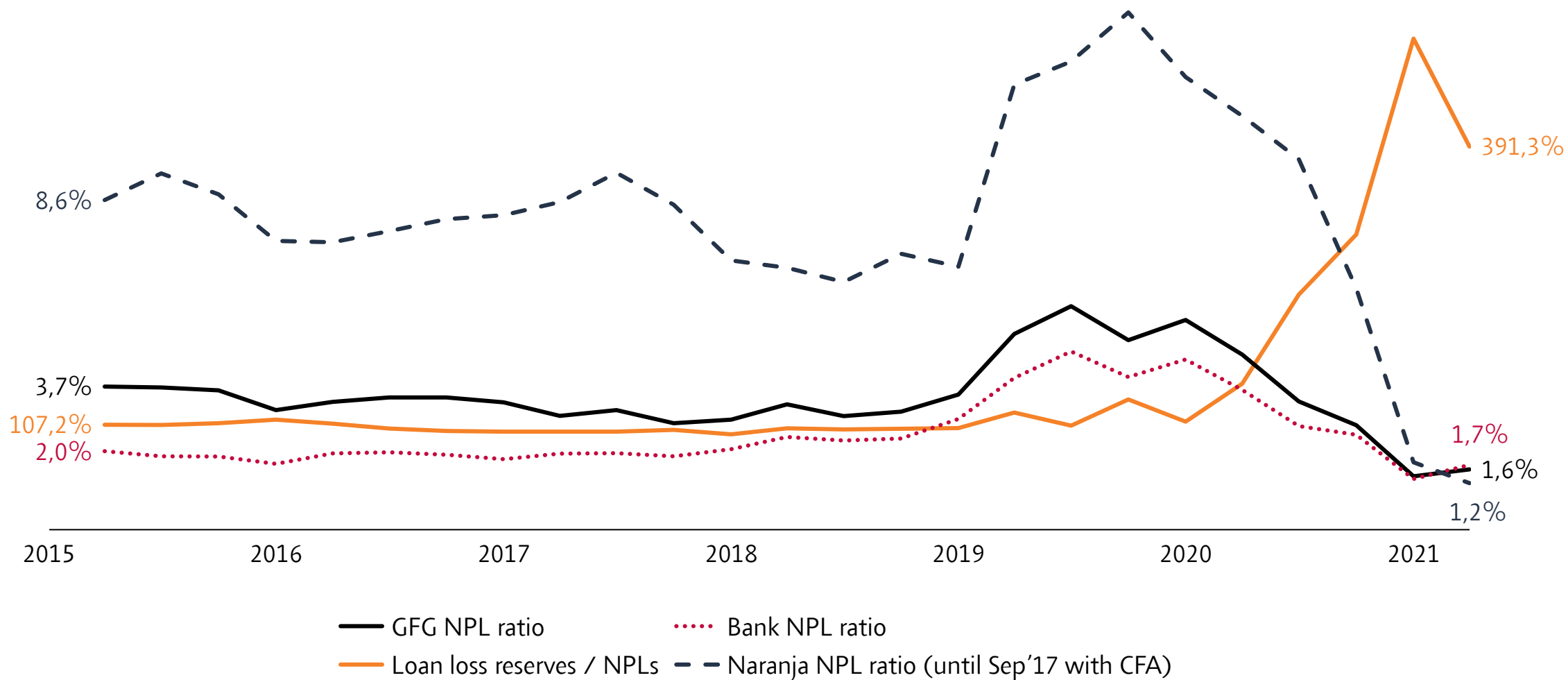
Funding and Breakdown of Deposits



(*) Includes among other: repos, financial institutions, collections on account of third parties, debt with merchants.

As of March 31, 2021.

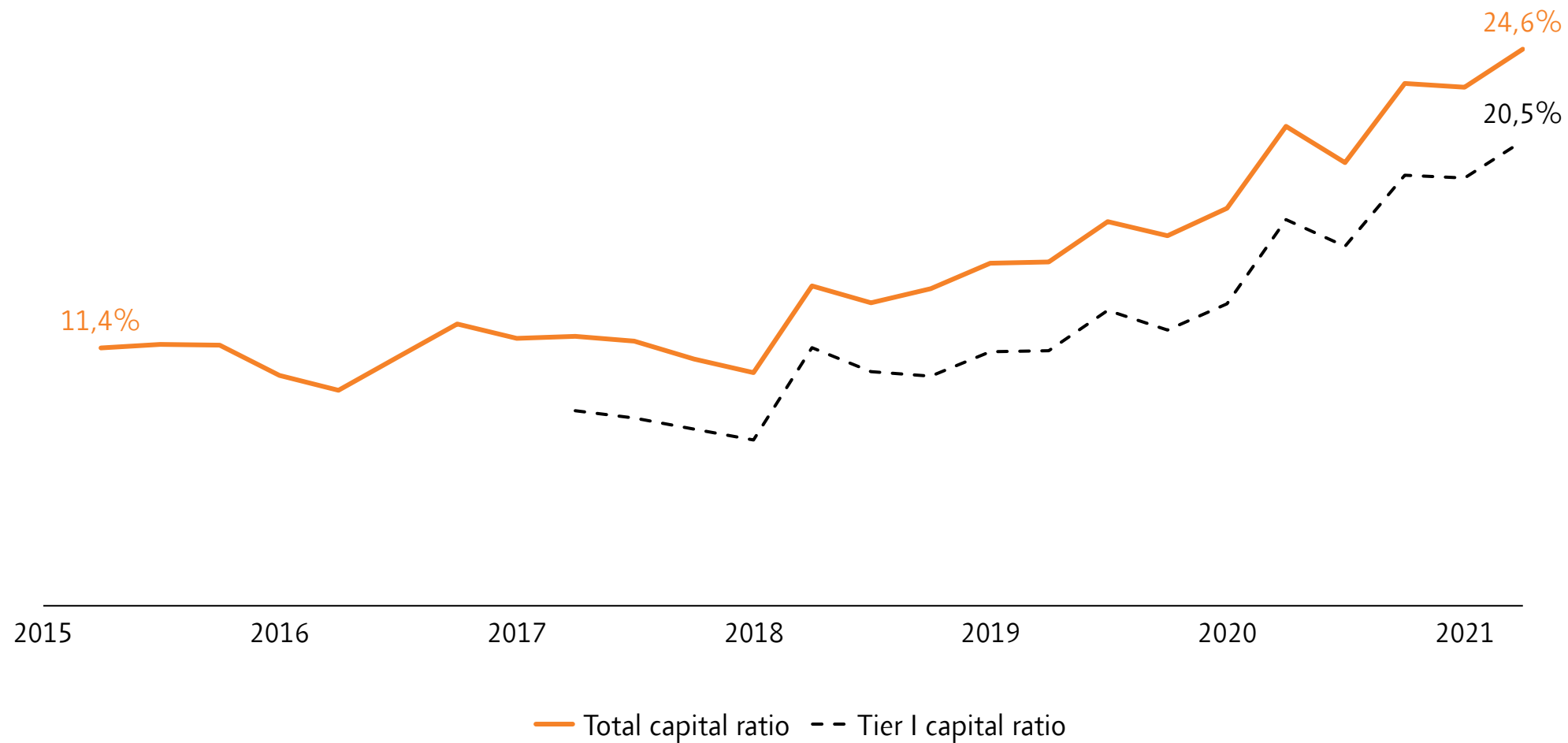
Asset Quality



Beginning in the fiscal year started on January 1, 2020, Banco Galicia applies the expected credit loss model.

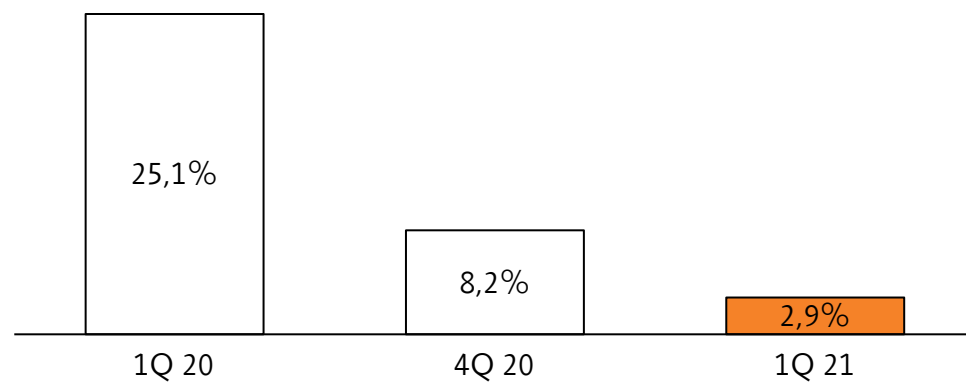
As of March 31, 2021.

Capital Ratio

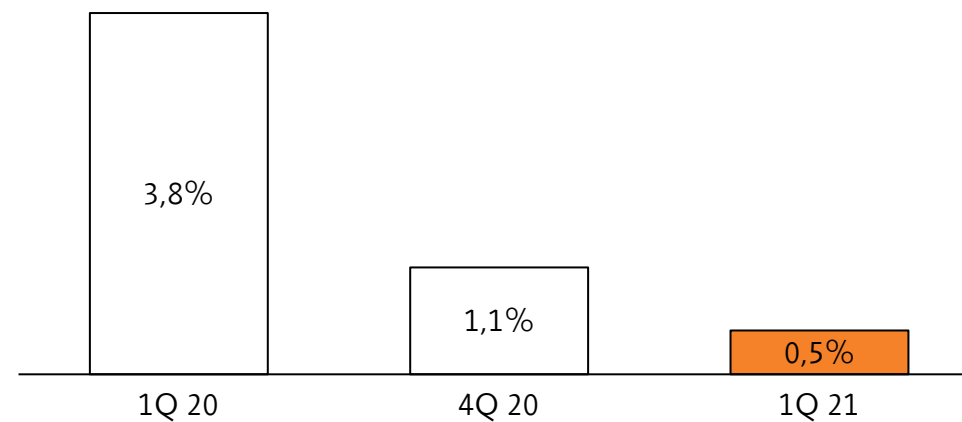


Profitability

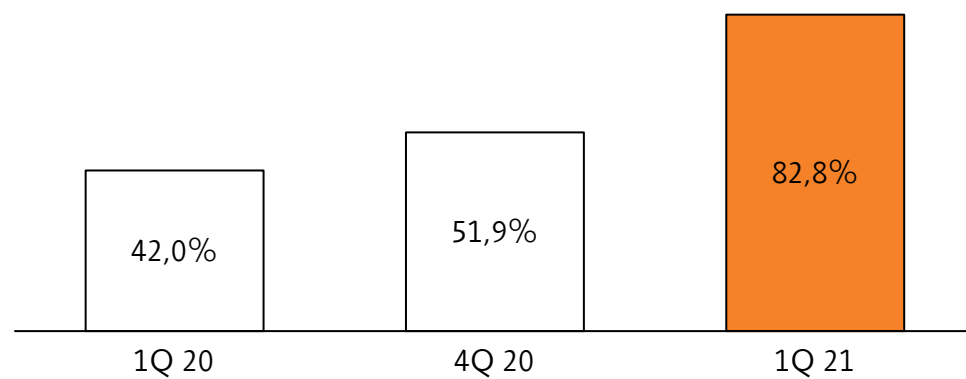
R.O.E



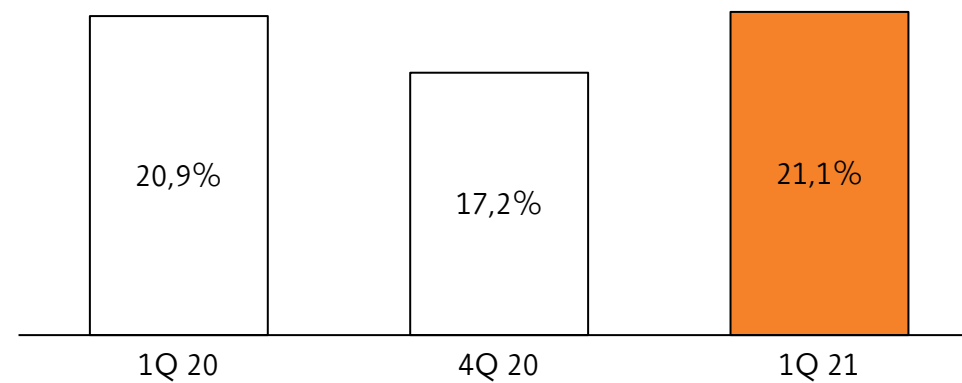
R.O.A



EFFICIENCY



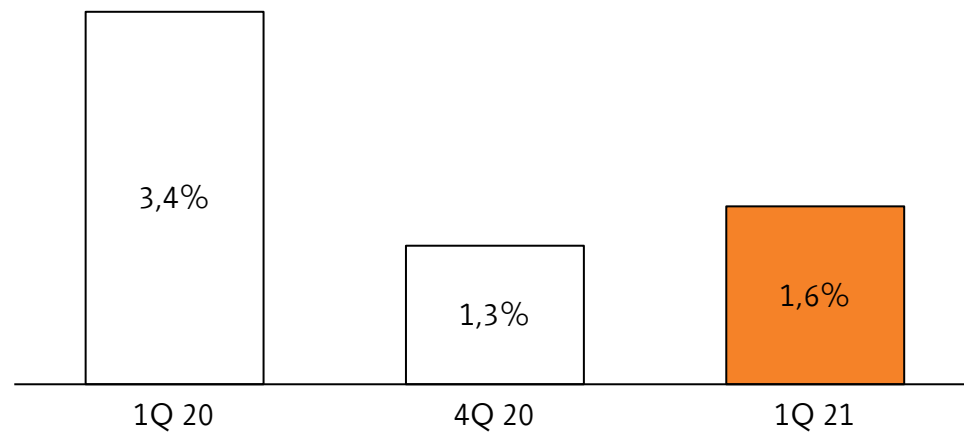
FINANCIAL MARGIN



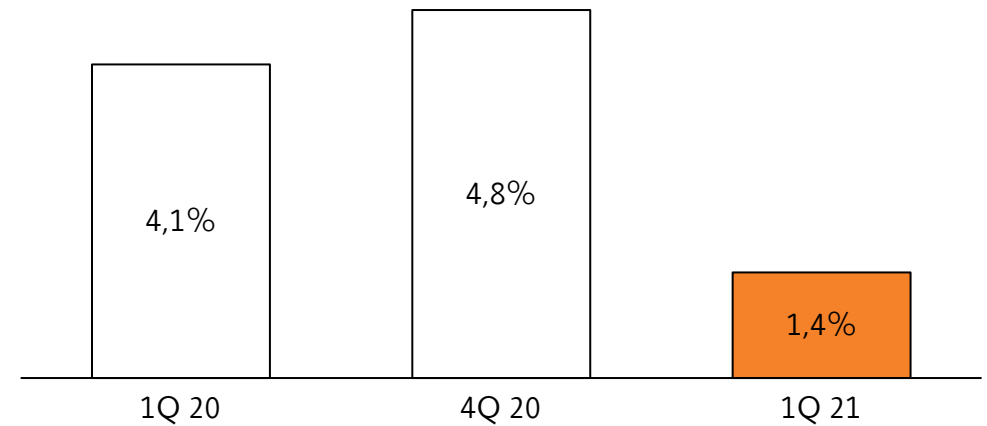
As of March 31, 2021.

Relevant Ratios

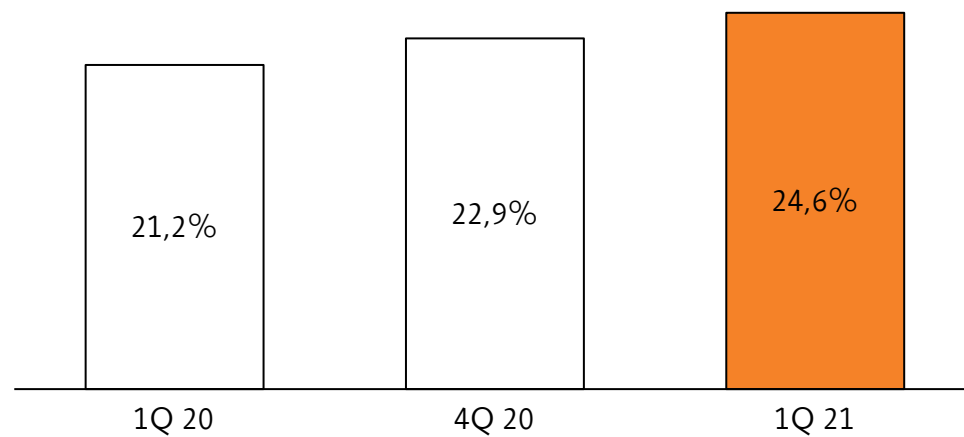
NPL



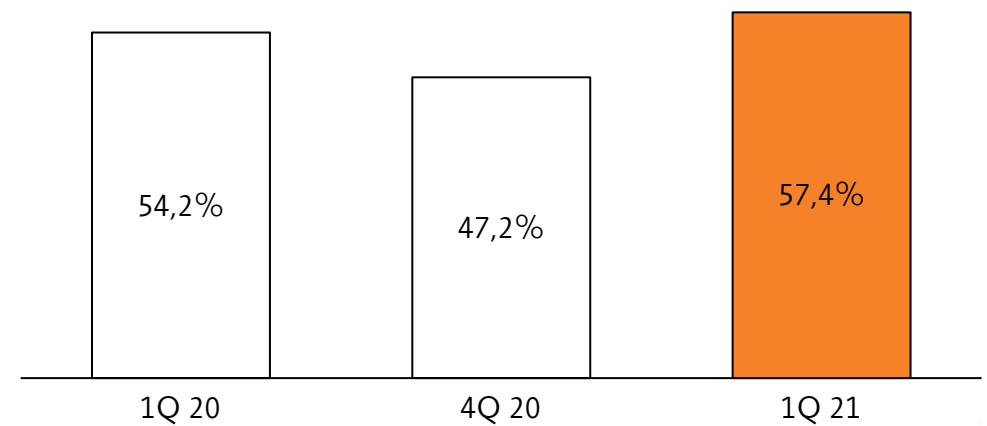
COST OF RISK (TOTAL FINANCING)



TOTAL CAPITAL RATIO

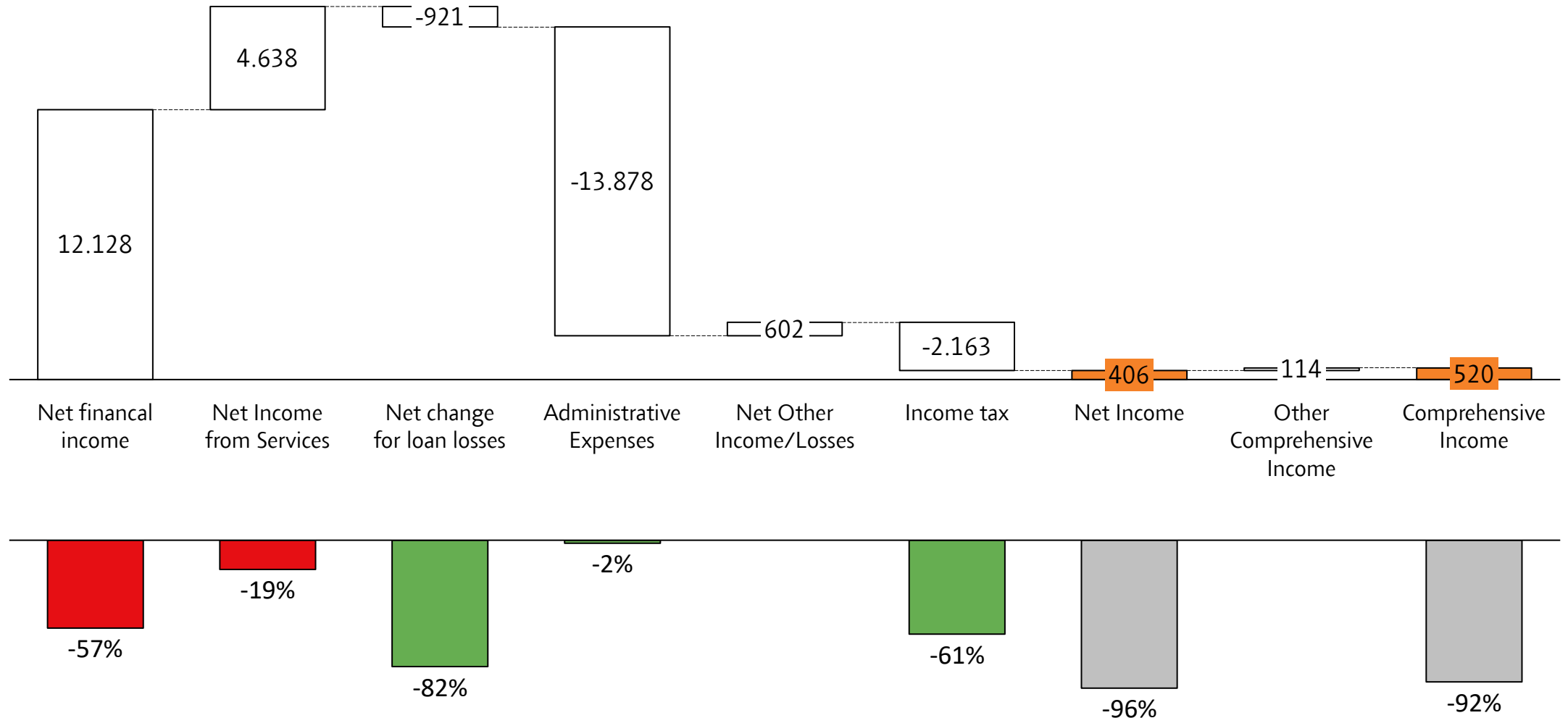


LIQUIDITY RATIO



Consolidated Income Statement

Results for the 1Q21. In millions of pesos. Variation (%) 1Q20.



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Business Summary – Naranja

NET INCOME

Ps. 592 m.

-67% y/y

ROE

8.5%

-1790 bp y/y

ROA

2.0%

-514 bp y/y

LOANS

Ps. 105,9 bn.

1.2 US\$ bn.

ASSETS

Ps. 121,4 bn.

1.3 US\$ bn.

EQUITY

Ps. 29,5 bn.

0.3 US\$ bn.

As of March 31, 2021.

Exchange rate (Ps. per US\$) = 91.99

Business Summary – Naranja

Consumer finance to medium and low income segments.

Merchant acquirer and payment processing services provider to proprietary credit cards.

Largest credit card issuer in Argentina with over:

- » **3.3 million active accounts and 8.7 million cards issued.**

- » **2.9 million clients.**

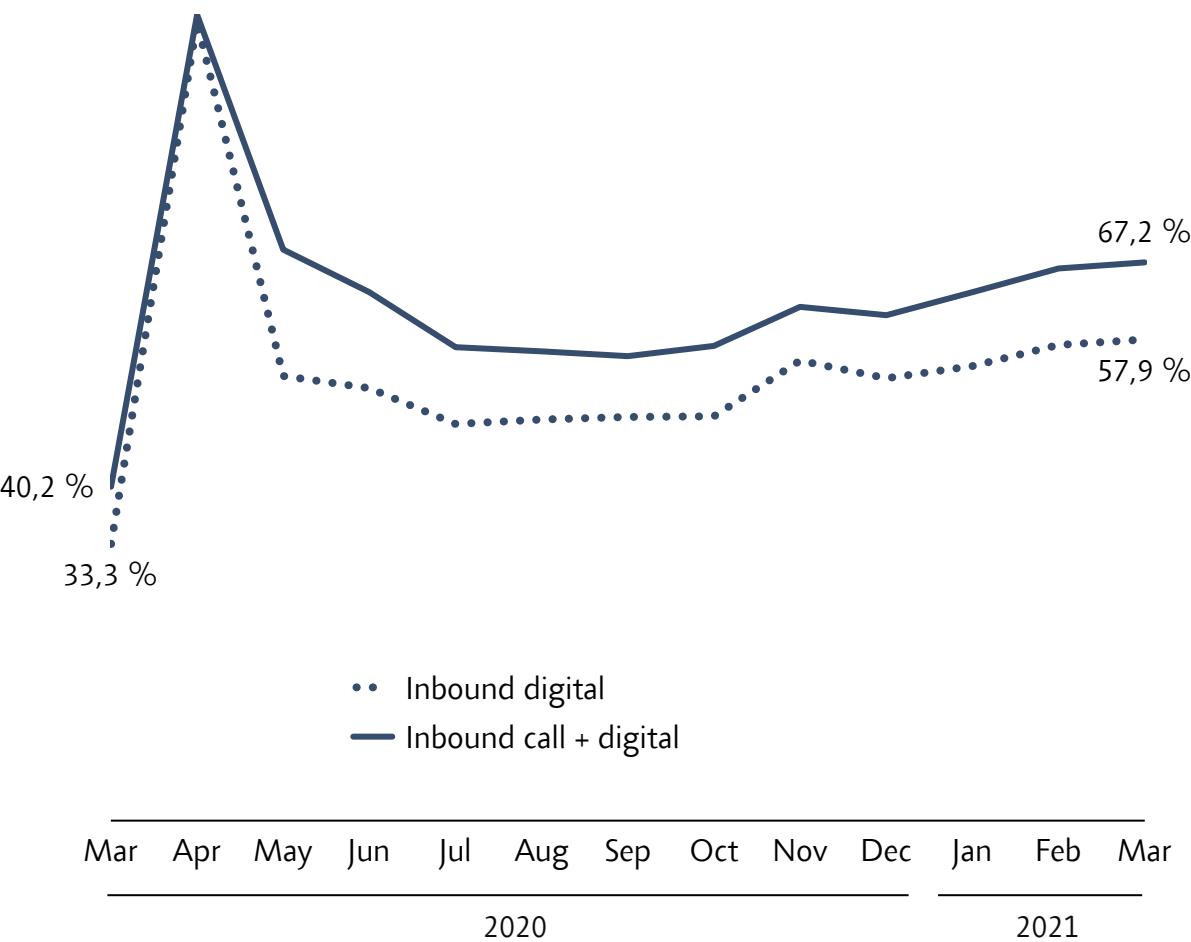
- » **181 branches** across the country.

Second largest merchant acquirer with over **170,000 affiliated merchants.**

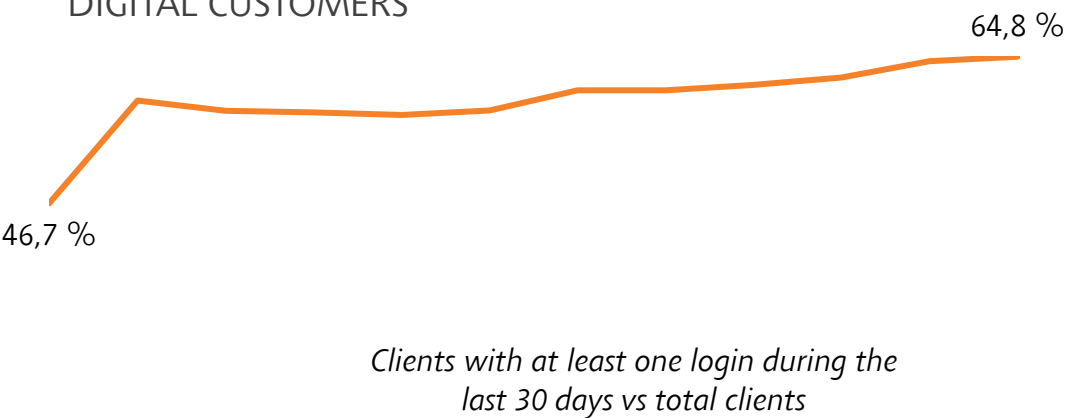
Third largest independent payment processor with more than **43 million quarter transactions.**

Digital

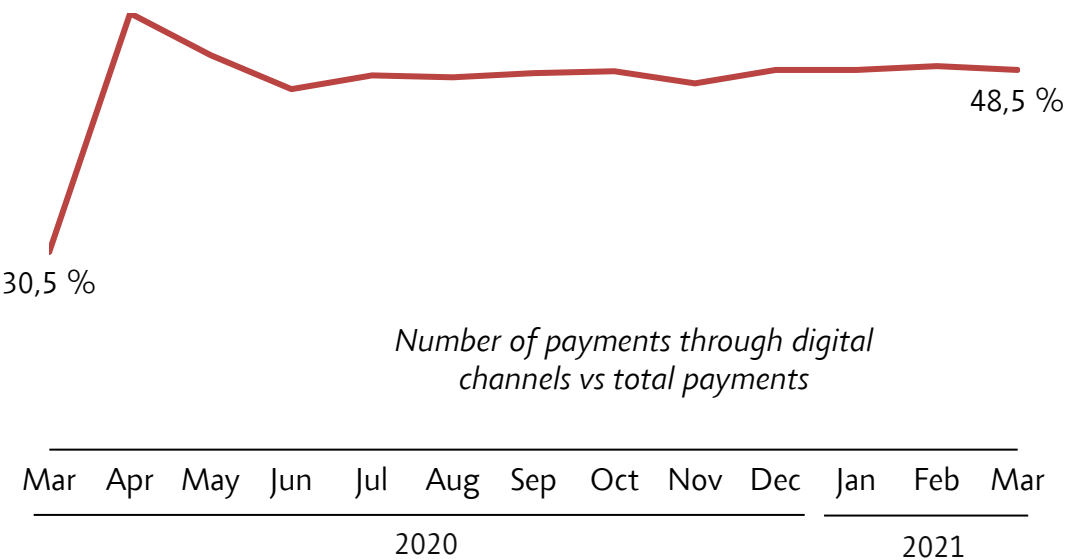
SALES THROUGH DIGITAL CHANNELS



DIGITAL CUSTOMERS



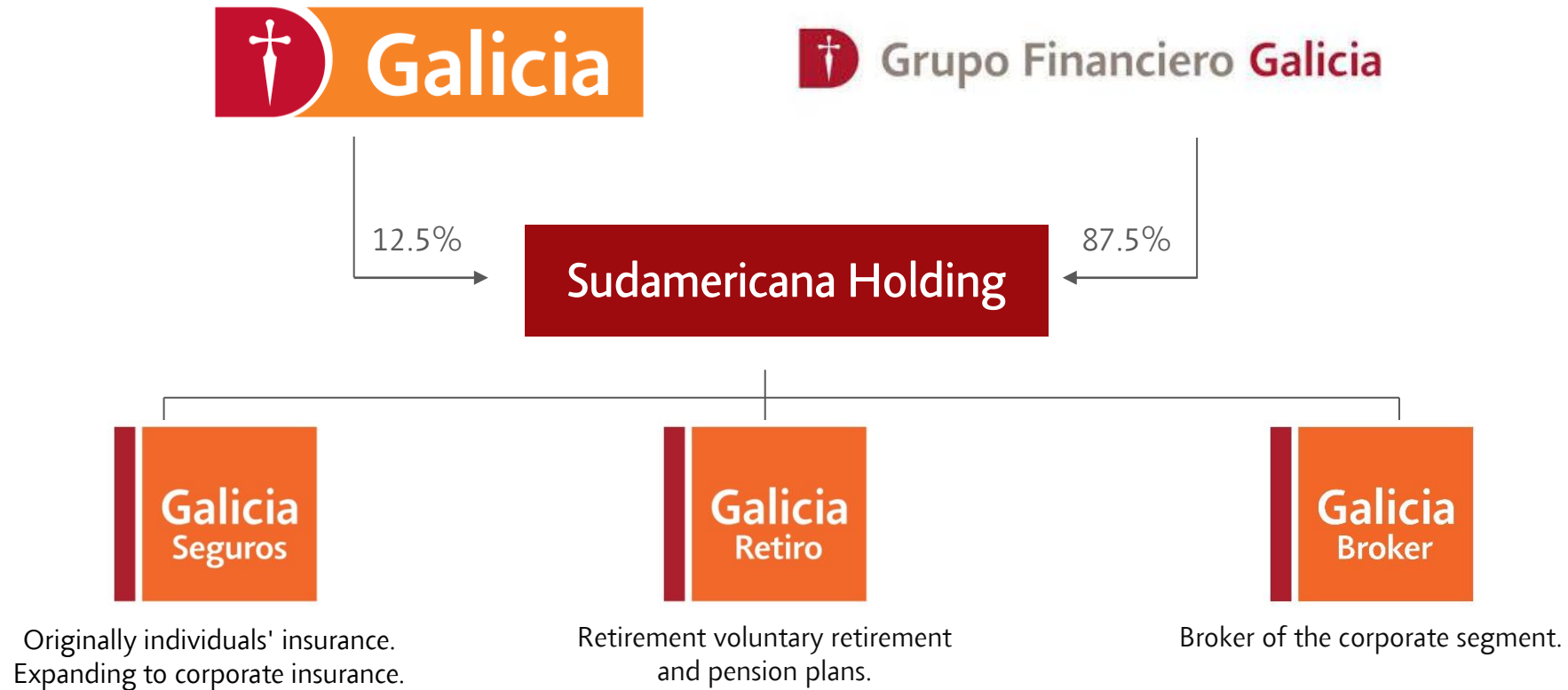
DIGITAL PAYMENTS



Agenda

- 1 . The Argentine Economy
- 2 . The Argentine Financial System
- 3 . Grupo Financiero Galicia
- 4 . Banco Galicia
- 5 . Naranja
- 6 . Sudamericana Holding
- 7 . Galicia Administradora de Fondos

Sudamericana Holding - Corporate Structure



Sudamericana Holding

<i>Ps. Million</i>		 Galicia Seguros	 Galicia Retiro	 Galicia Broker
	Turnover	6,014	18	116
	AUM	1,161	515	31
	Equity	1,308	115	38
	Profit	992	12	31

Sudamericana Holding – General Data

General Data

Annual Turnover: AR\$ 6.1 billion (FY2021)

Policies in force: 2,2 million (credit-related insurance) and 3 million (voluntary insurance).

Positioning 2020¹

	Ranking	Market Share
Homeowners Insurance	1 st	9.3%
Theft	1 st	14.7%
Personal Accidents	4 th	7.6%
Group Life	10 th	2.2%
Miscellaneous risks	6 th	5.4%

¹ As of December 30, 2020

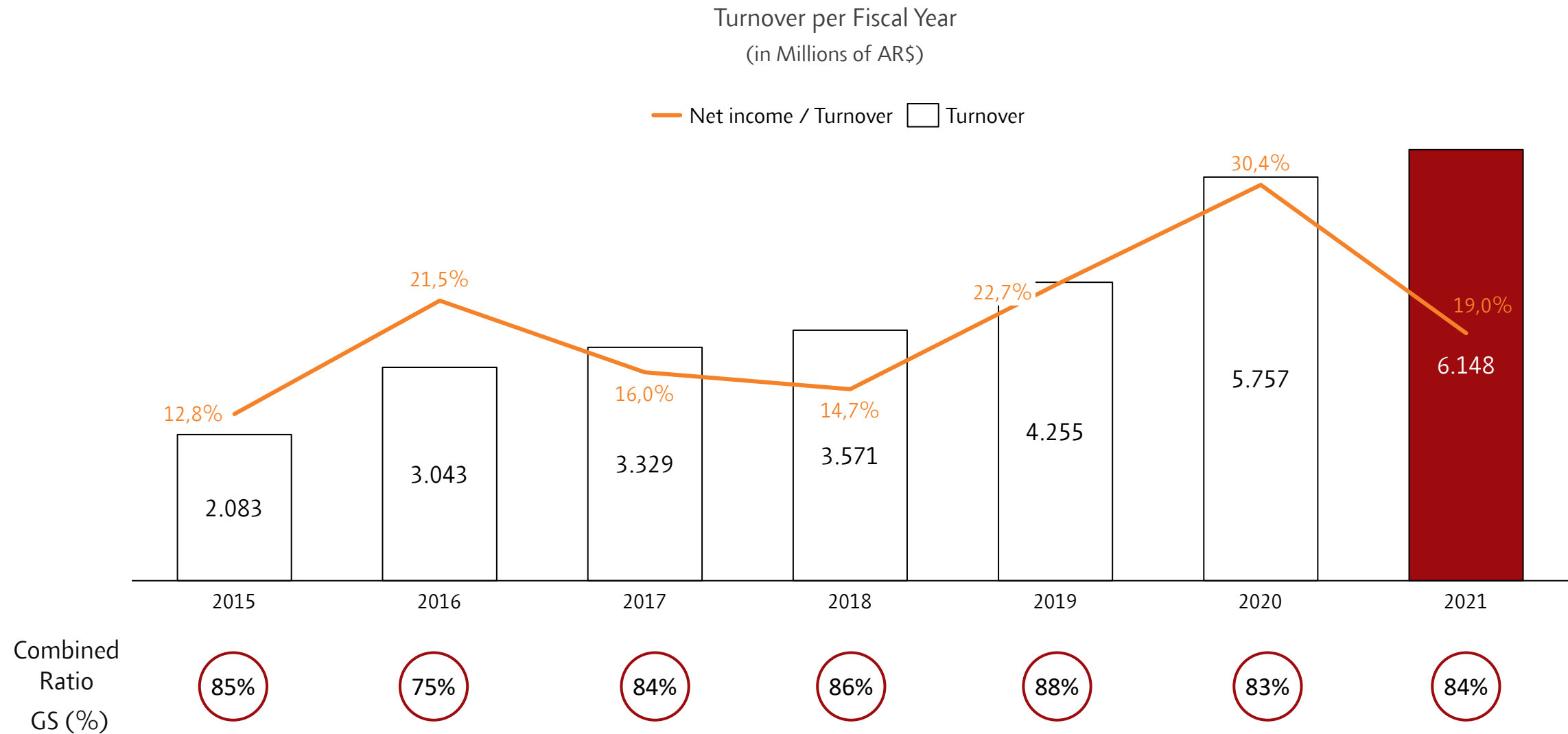
Sudamericana Holding – Distribution Channels

Business Partners' Branches	• Over 553 branches of our affiliated companies (Banco Galicia and Naranja). • Near 120 branches of retail chains.
Telemarketing	• 92 telemarketers at our own call center. • 330 telemarketers at an external call center.
Specialized Insurance Stands	• Near 63 stands at our business partners' branches.
ATMs	• Insurance sale through Banco Galicia's ATM network.
Specialized Salesforce	• Account officers for corporate businesses. • Specialized Insurance Officers in banking branches.
Internet	• Open market sale through different web pages. • Homebanking
Main Business Partners	  

Sudamericana Holding – Main Products

Life Insurance	Credit related life insurance. Group and Individual Life Insurance. Burial
Personal Accidents	PA Multirisk: air, public transport, pedestrian PA Financial: credit card activator PA Self-Employed and Account Holders
Homeowners Insurance	Damages to Building and Contents, Theft and Civil Liability Additional Charges for Glasses, Electronic Equipment, Household Civil Liability, Pets, etc. Emergency Services: electrician, plumber, locksmith
Theft	Theft in ATMs Handbag Insurance, Theft of Cell Phones and other technological portable devices. Theft of bicycle
Miscellaneous Risks	Extended Warranty for Home Appliances Purchase Protection Unemployment
Corporate Insurance	Comprehensive Business Surety Next Launch: Engineering Risks

Sudamericana Holding – Turnover and profits evolution

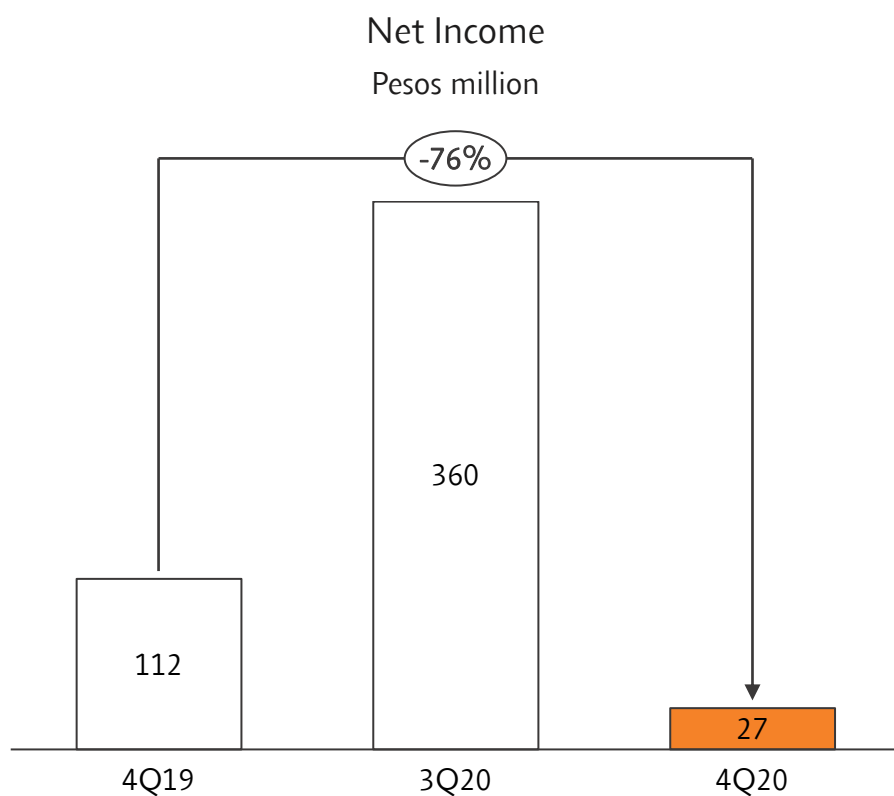


Agenda

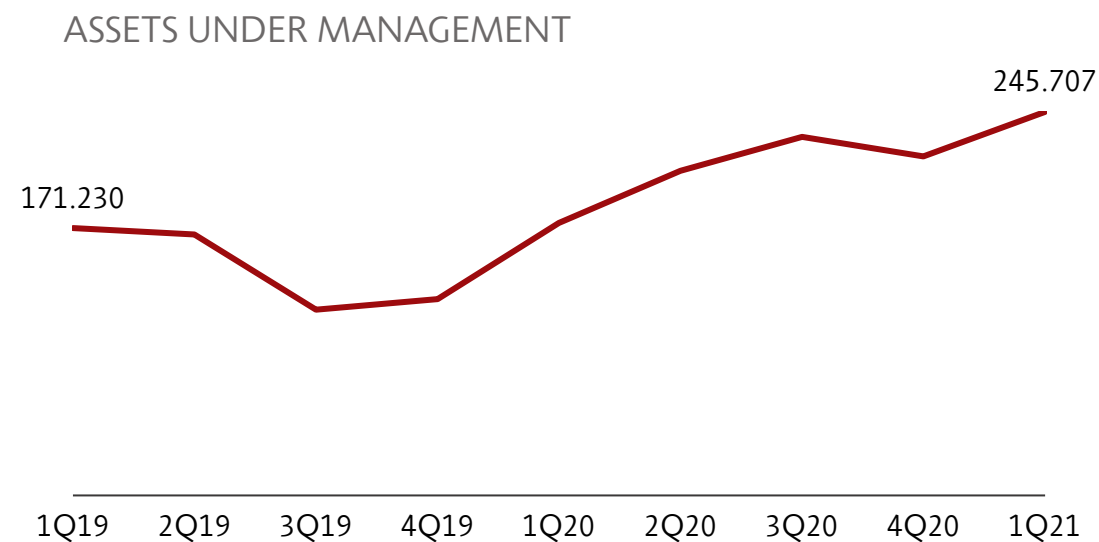
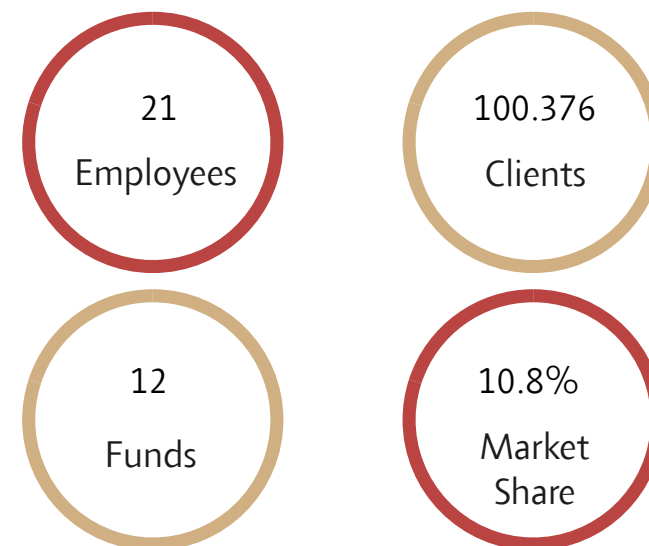
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Galicia Administradora de Fondos

- Established in 1958.
- FIMA mutual funds.
- Institutional investors, companies and individuals.



As of March 31, 2021.



Our Family of Funds

