

November 2023



Investor Presentation

Agenda



01
The Argentine
Economy

03
Grupo Financiero
Galicia

05
Naranja X

07
Fondos
FIMA

02
The Argentine
Financial System

04
Banco
Galicia

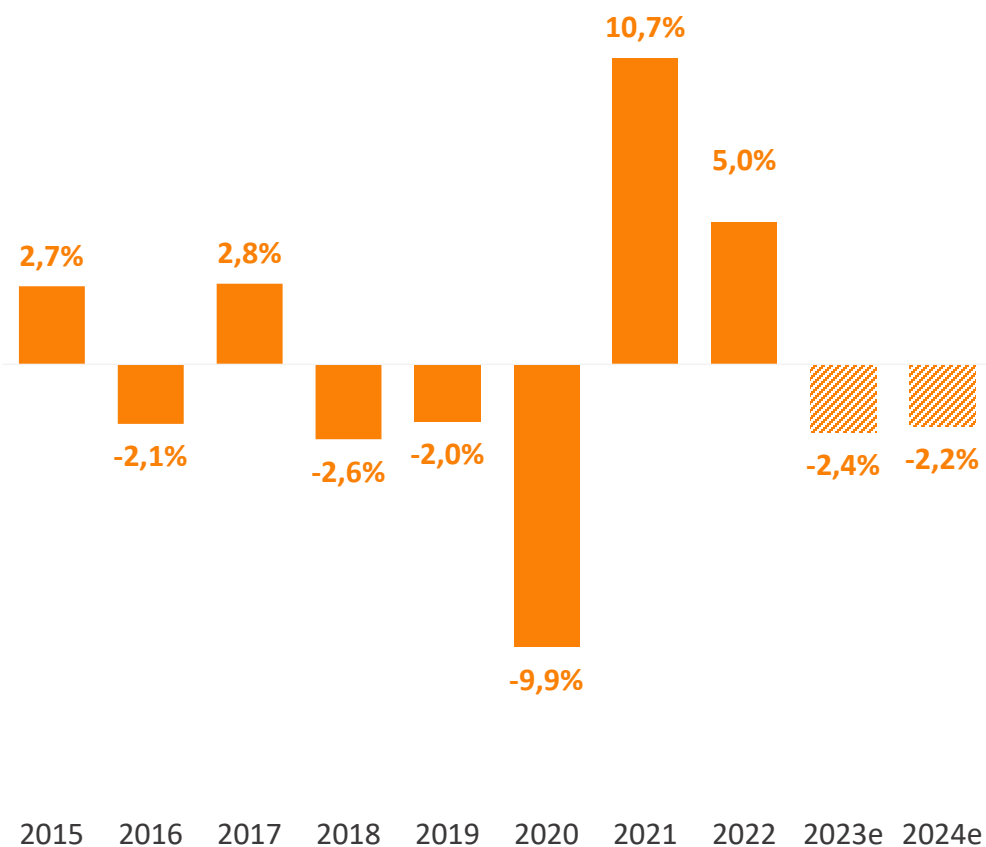
06
Galicia
Seguros

08
Galicia
Securities

Economic Activity

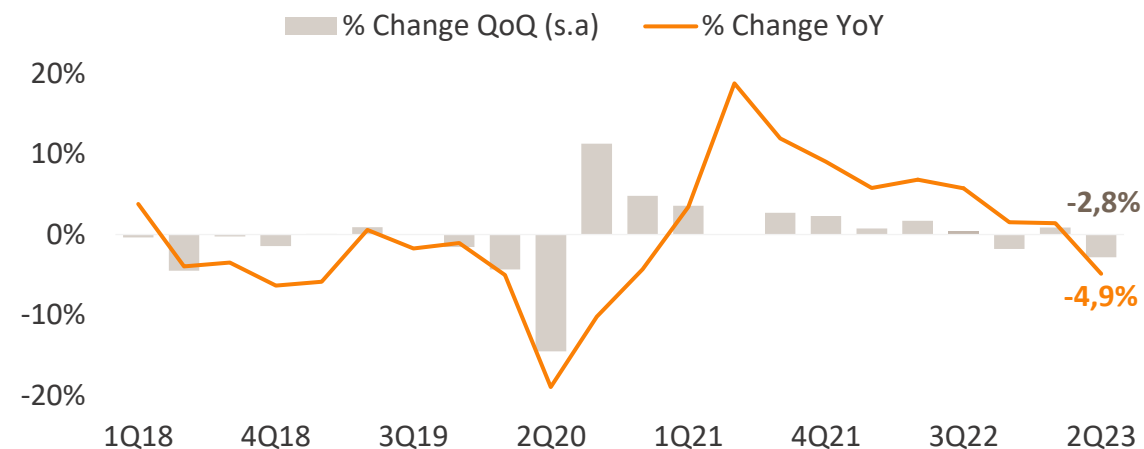
Real Gross Domestic Product

% Change YoY

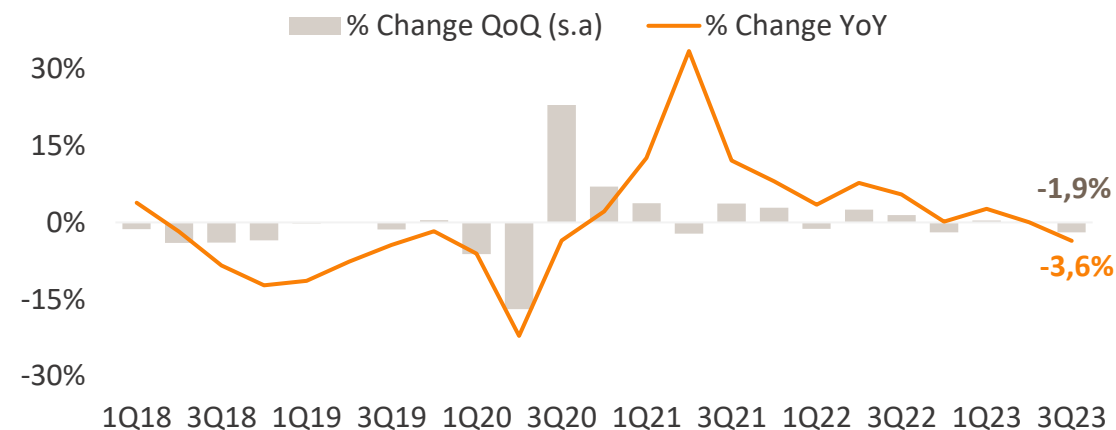


Source: Banco Galicia based on INDEC, BCRA and own estimations

GDP



Industrial Production



Source: Banco Galicia based on INDEC

International Environment

Agricultural Commodity Prices

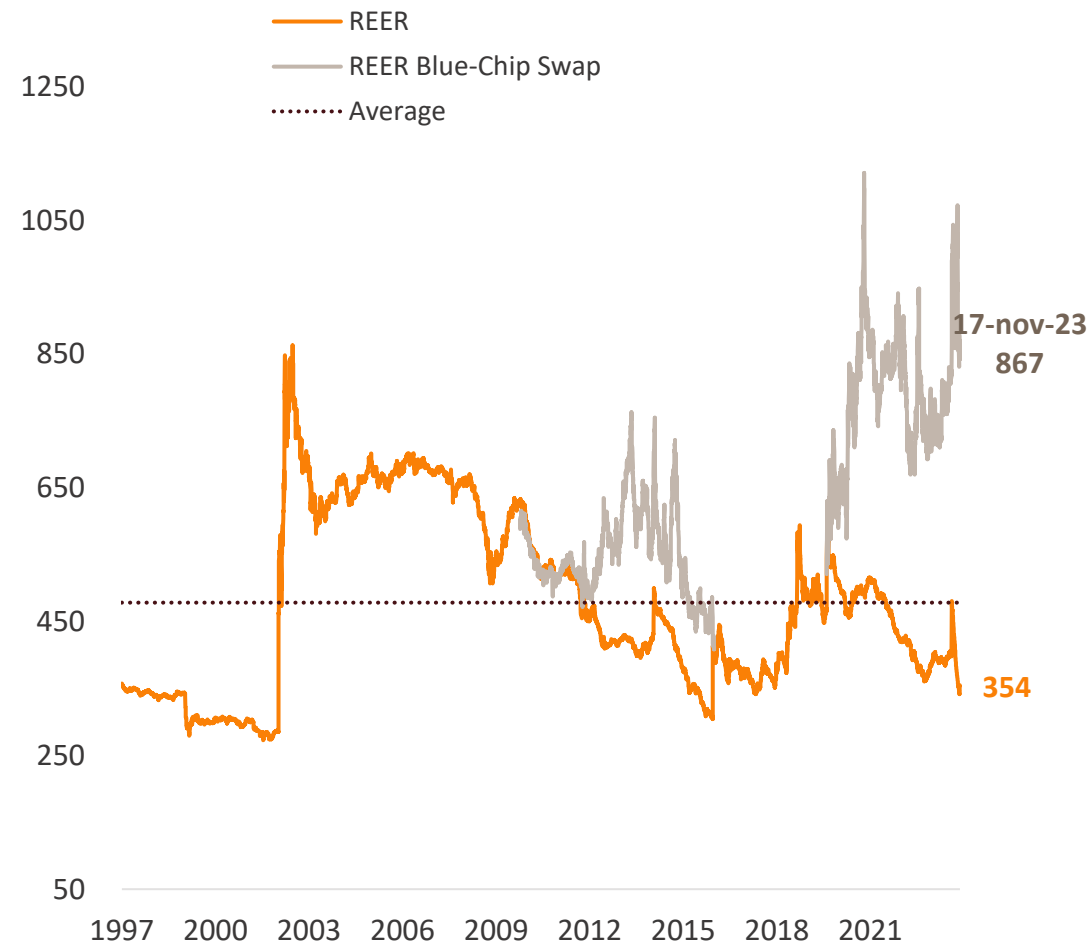
Index Dec-01=100.



Source: Banco Galicia based on BCRA

Real Effective Exchange Rates

At Today Prices

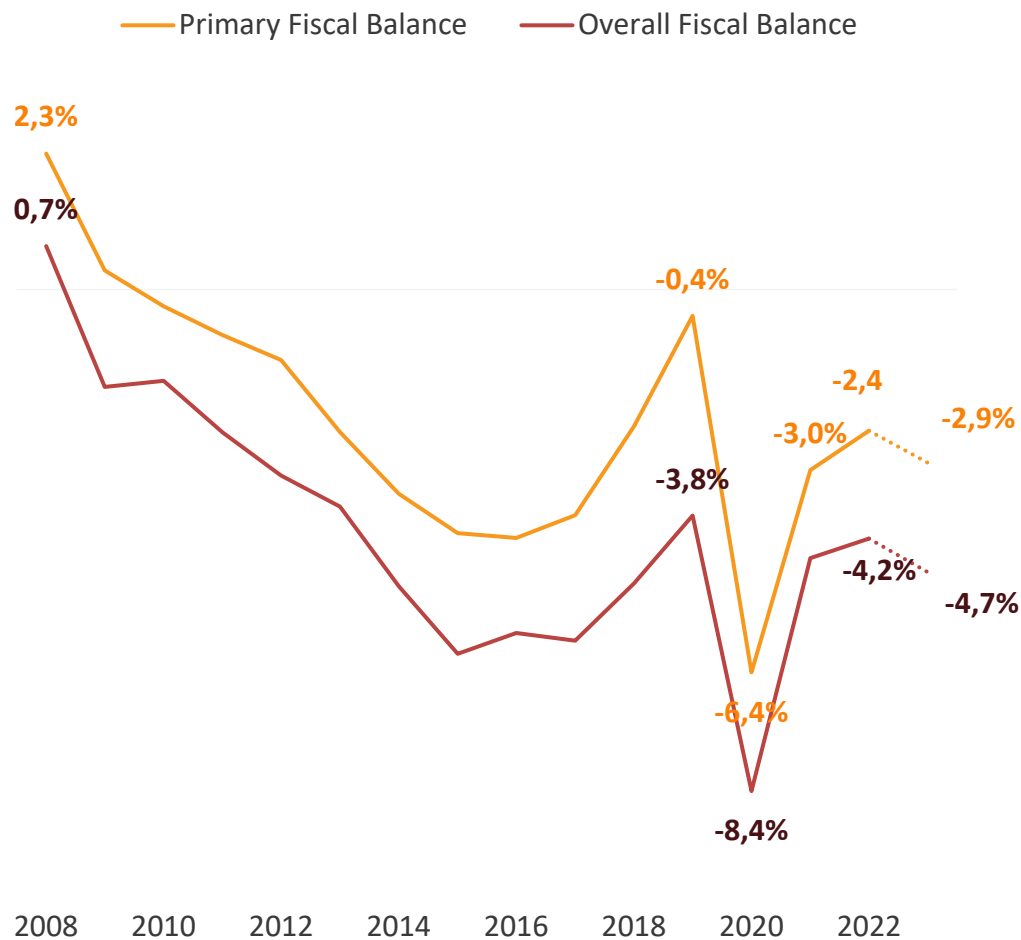


Source: Banco Galicia based on BCRA

Fiscal Performance

Non-Financial Public Sector's Fiscal Balance

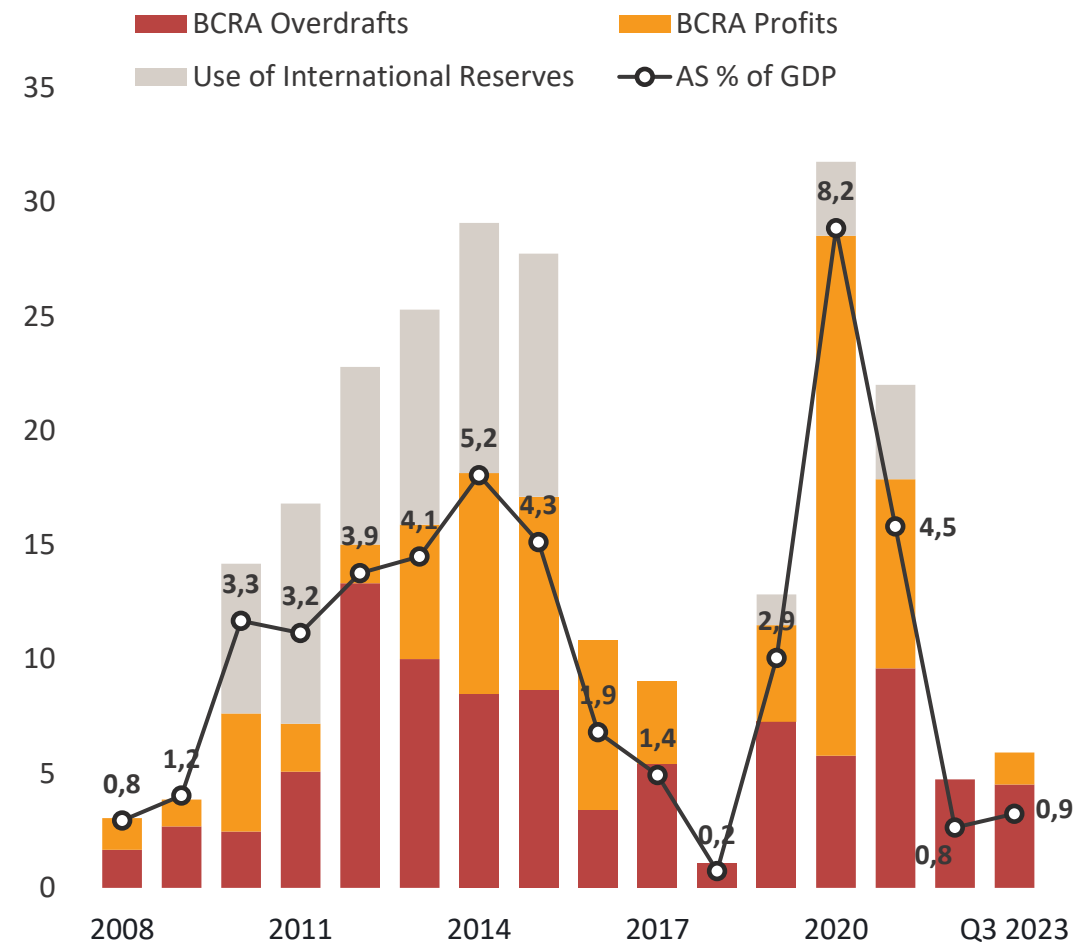
As % of GDP



Source: Banco Galicia based on Ministry of Economy and own estimates

Argentine Central Bank Financing

In USD billion | As % of GDP



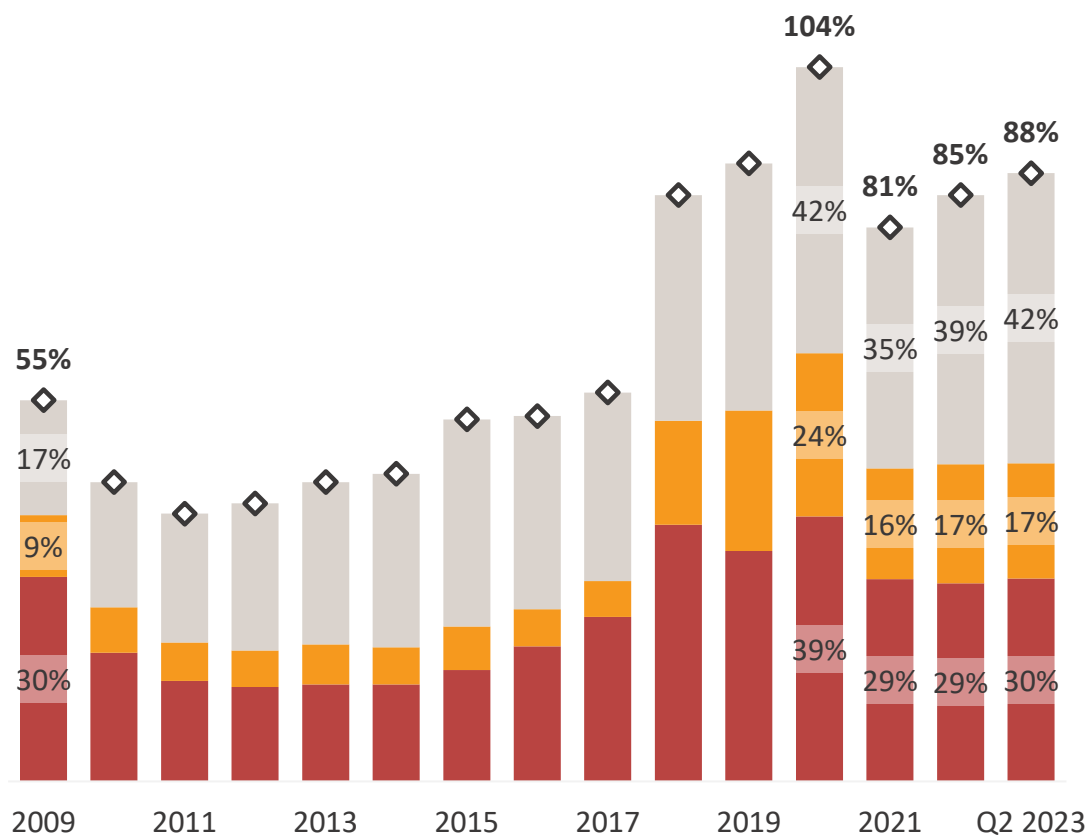
Source: Banco Galicia based on BCRA and own estimates

Sovereign Debt

Argentina: Public Sector Gross Debt*

As % of GDP

■ Private Holders ■ IFIs ■ Public Sector Debt ◆ Total Gross Debt

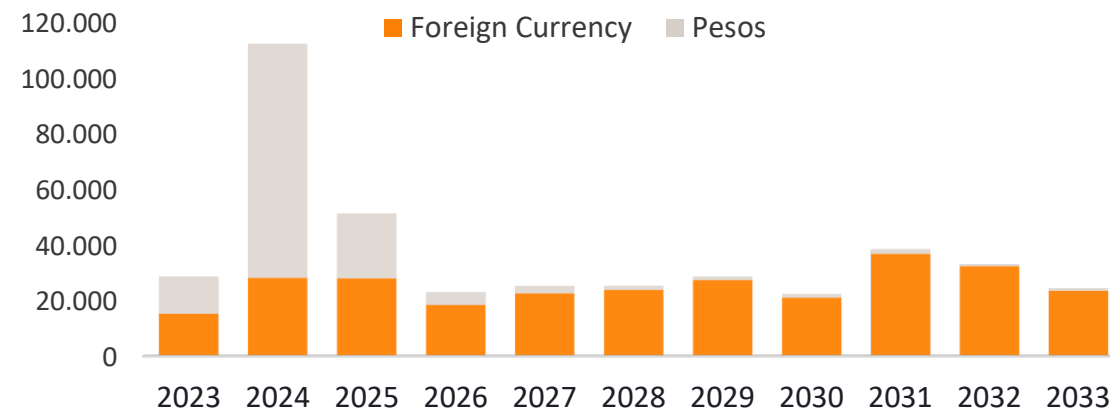


Source: Banco Galicia based Ministry of Finance and own estimates

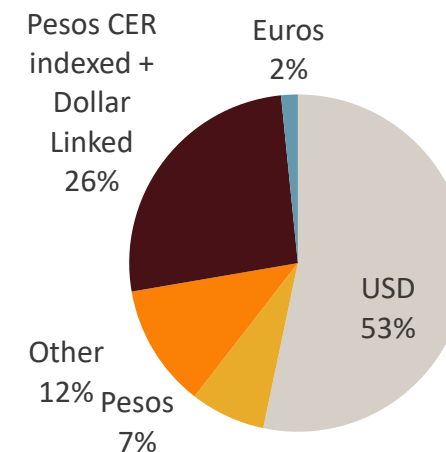
Projected Annual Debt Payments*

In USD Billion

■ Foreign Currency ■ Pesos



Debt by Currency*



Source: Banco Galicia based on Ministry of Economy

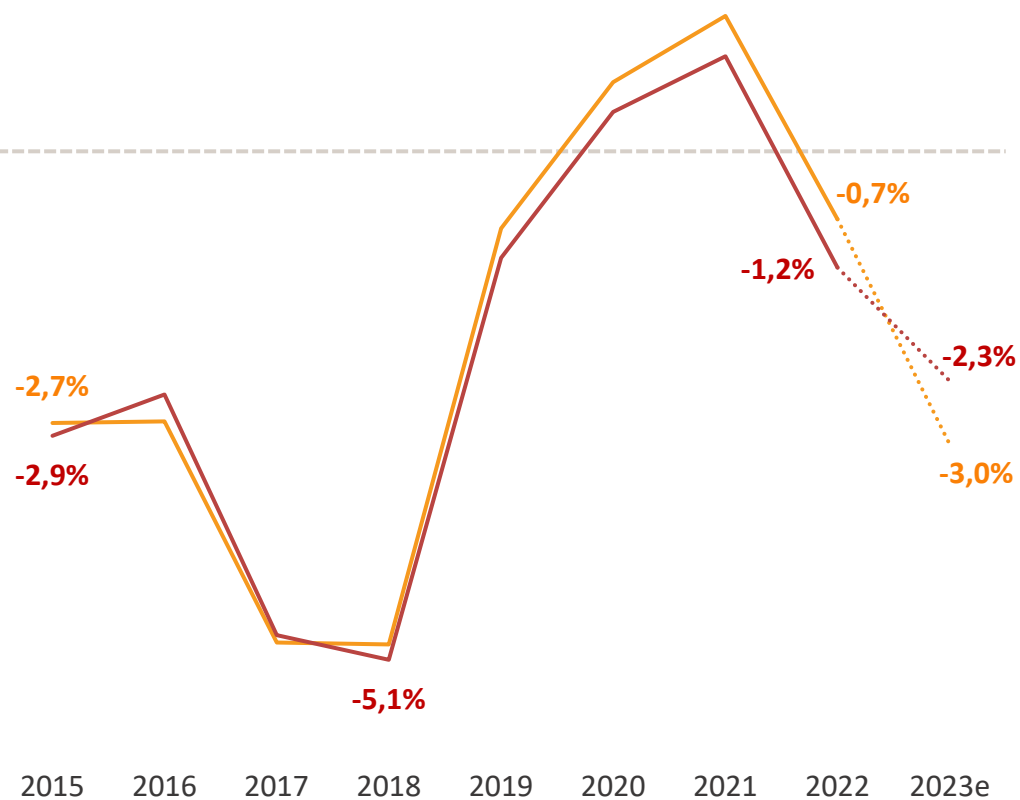
*As of June 30, 2023. Local currency debt Pesos/USD 257.68

External Sector Performance

Current and Capital Accounts

Accrual Basis | As % of GDP

— Current Account — Capital Account

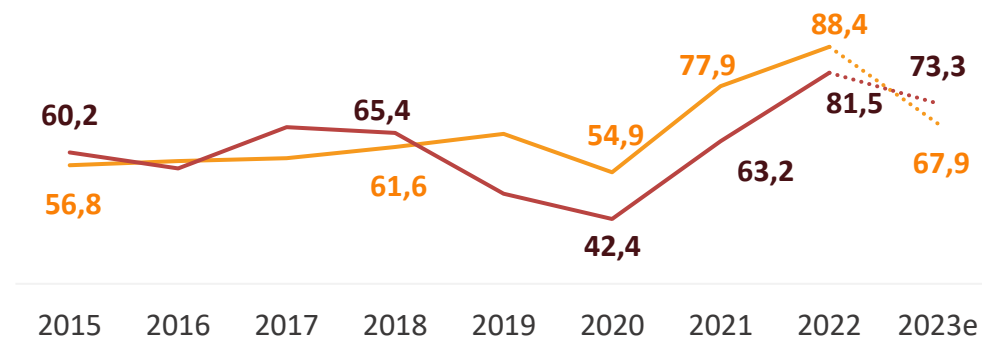


Source: Banco Galicia based on BCRA

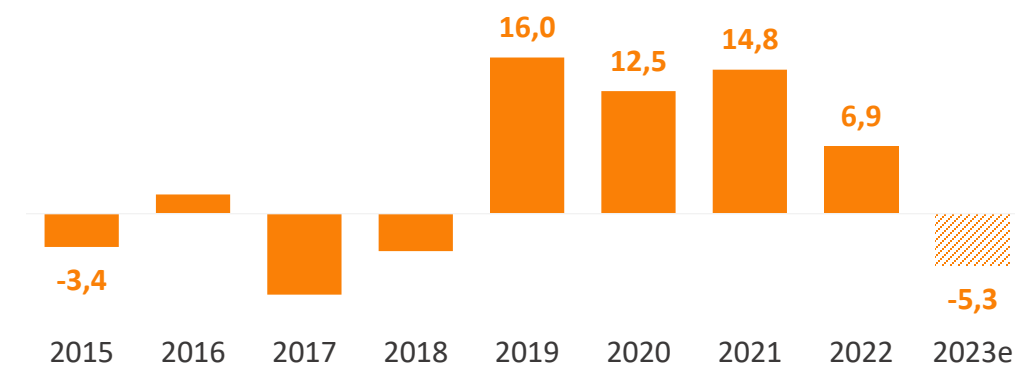
Foreign Trade

In USD billion

— Exports — Imports



Trade Balance

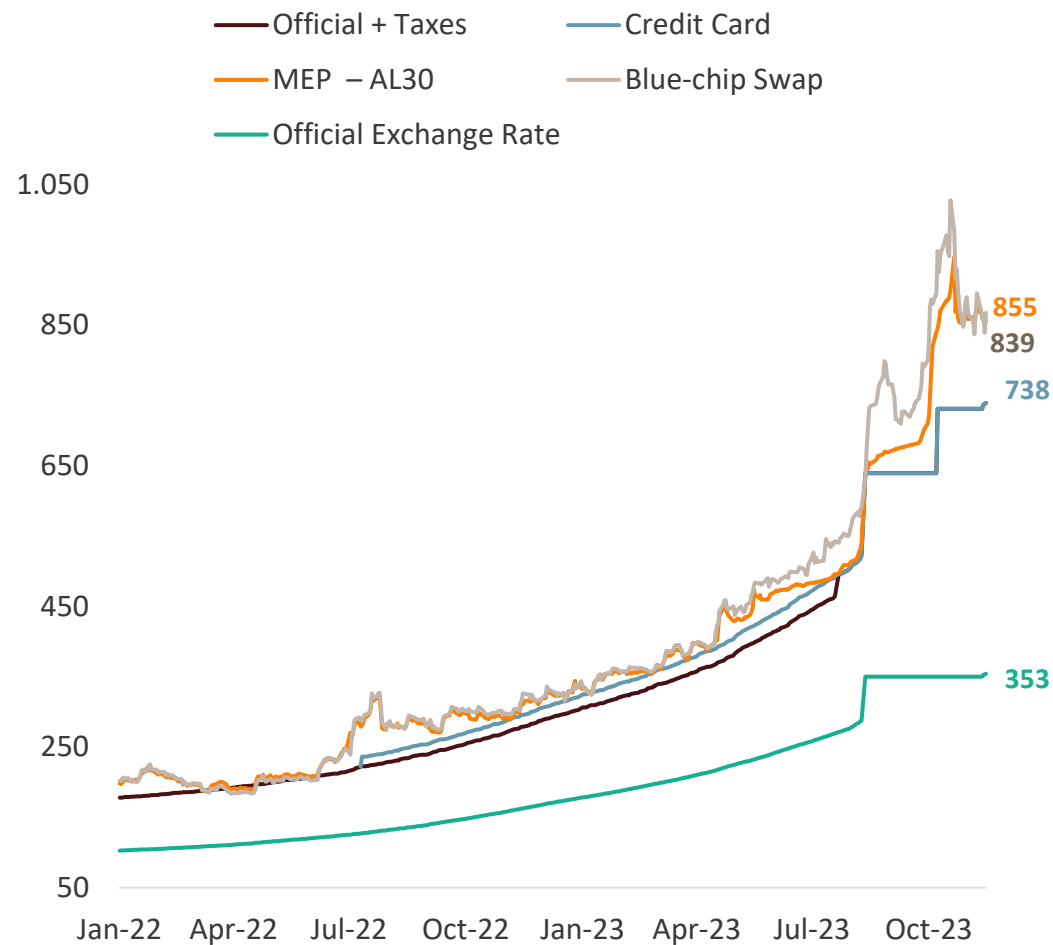


Source: Banco Galicia based on BCRA

FX Markets

FX Rates

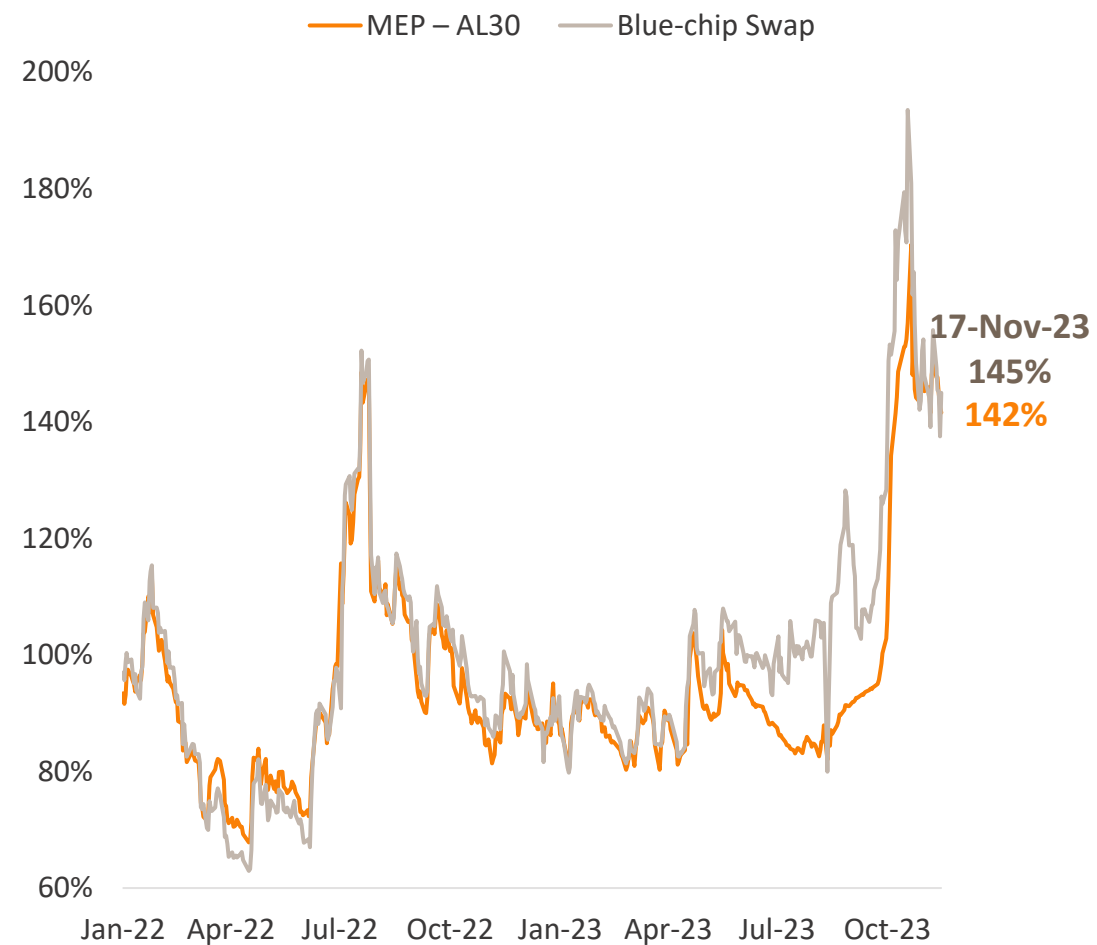
In ARS/USD



Source: Banco Galicia based on market data

FX Gap

As % of the official exchange rate

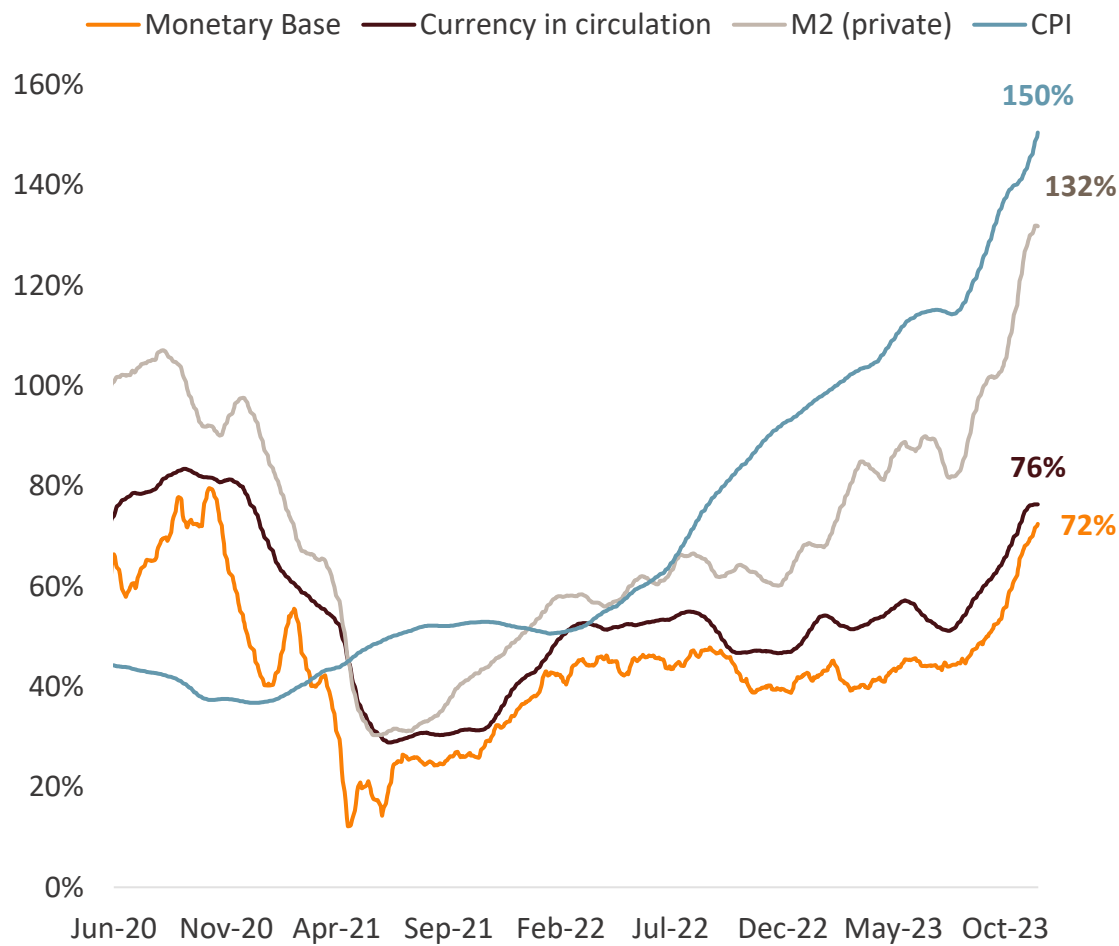


Source: Banco Galicia based on market data

Monetary Performance

Monetary Aggregates

20-day Moving Average | % Change YoY



Source: Banco Galicia based on BCRA

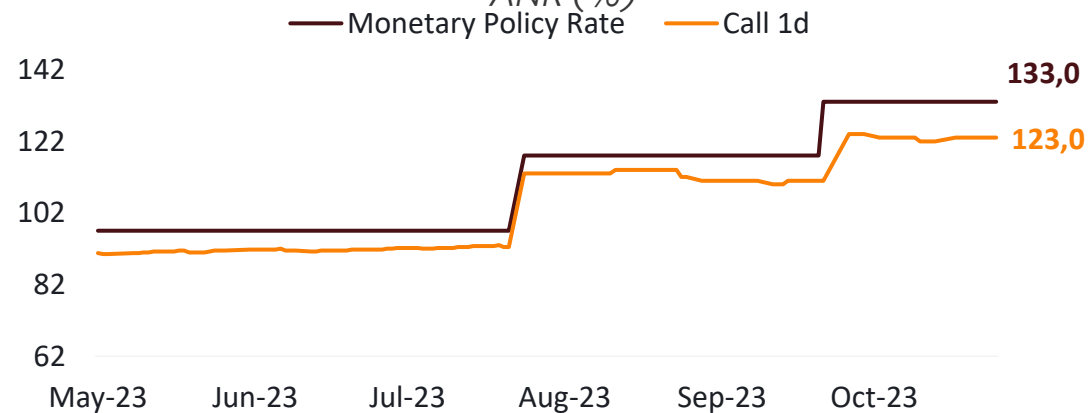
Net International Reserves

In USD billion



Central Bank Interest Rate Policy

ANR (%)

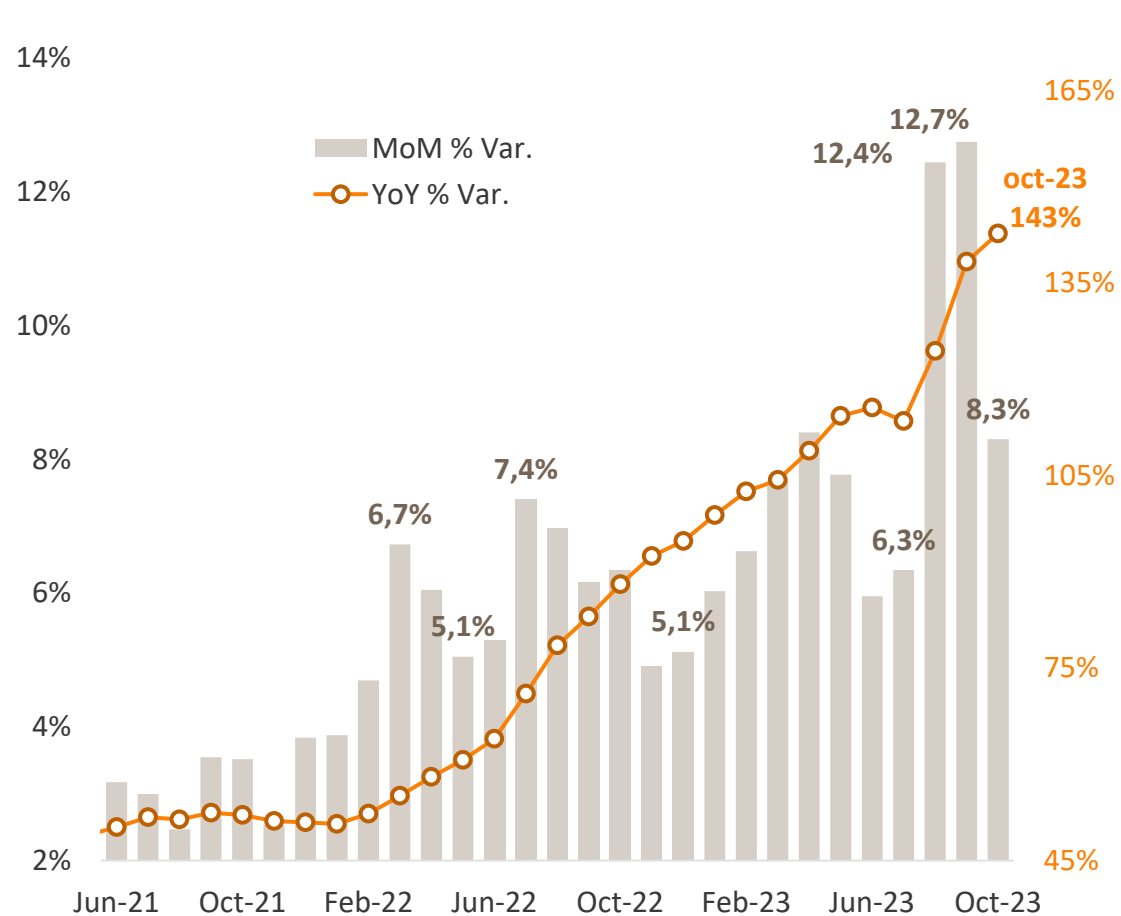


Source: Banco Galicia based on BCRA

Inflation

National CPI

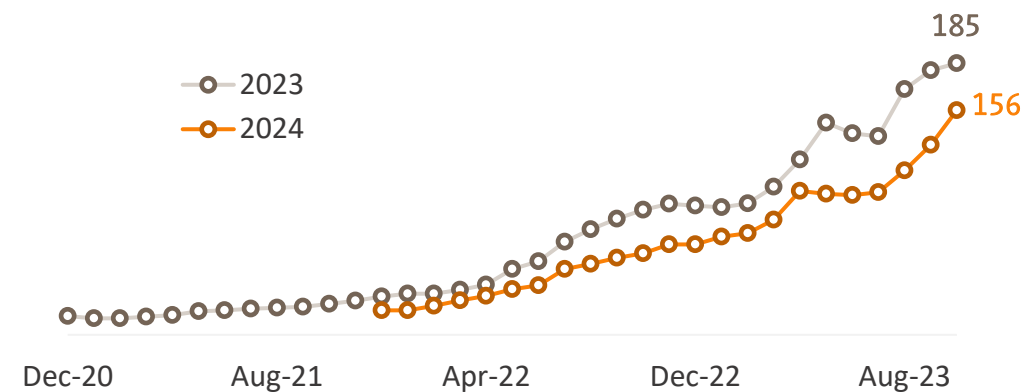
% Change MoM | % Change YoY



Source: Banco Galicia based on INDEC

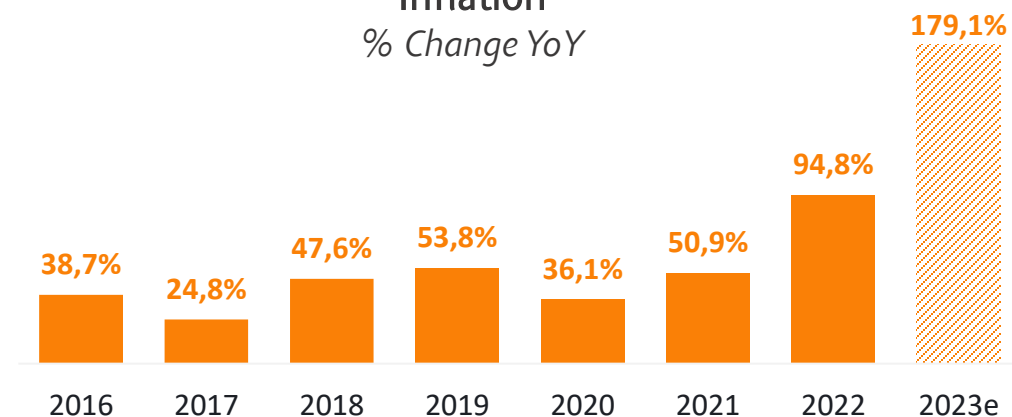
Market Expectations – Central Bank Survey

Annual Inflation



Inflation

% Change YoY



Source: Banco Galicia based on BCRA and own estimates

Agenda

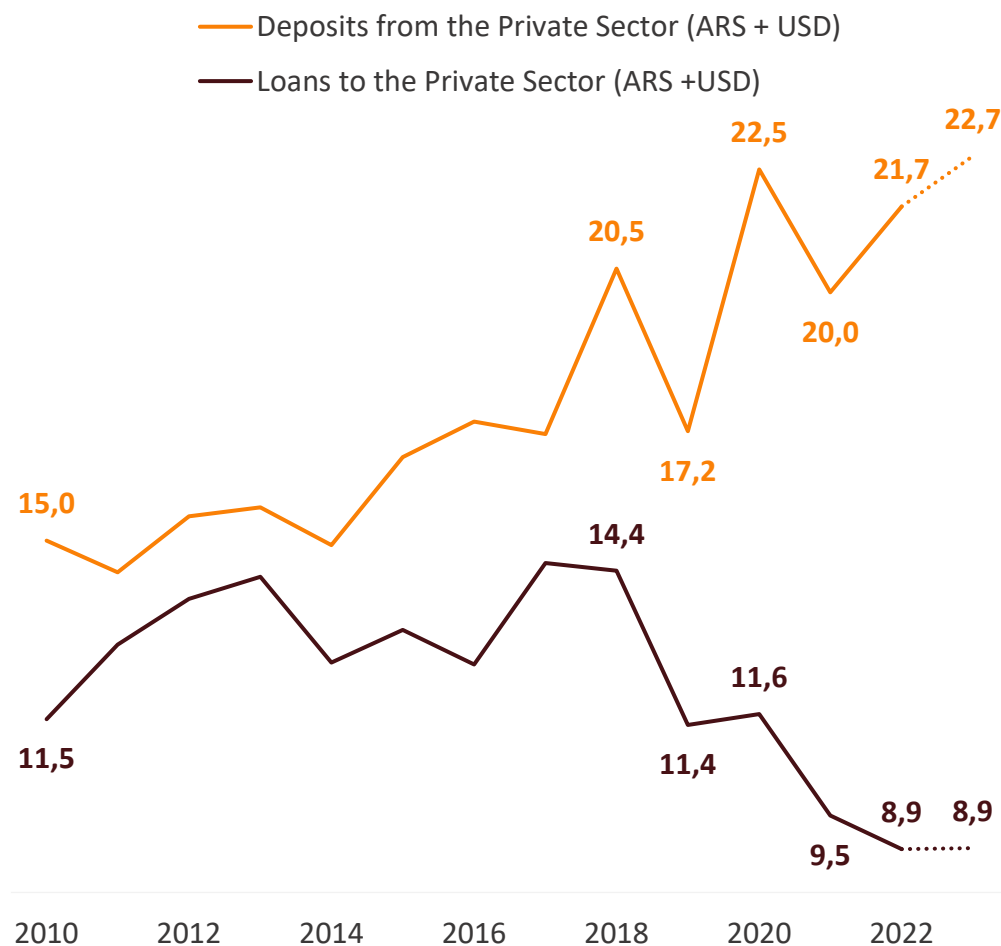


01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
02 The Argentine Financial System	04 Banco Galicia	06 Galicia Seguros	08 Galicia Securities

Financial Depth

Deposits and Loans to the Private Sector

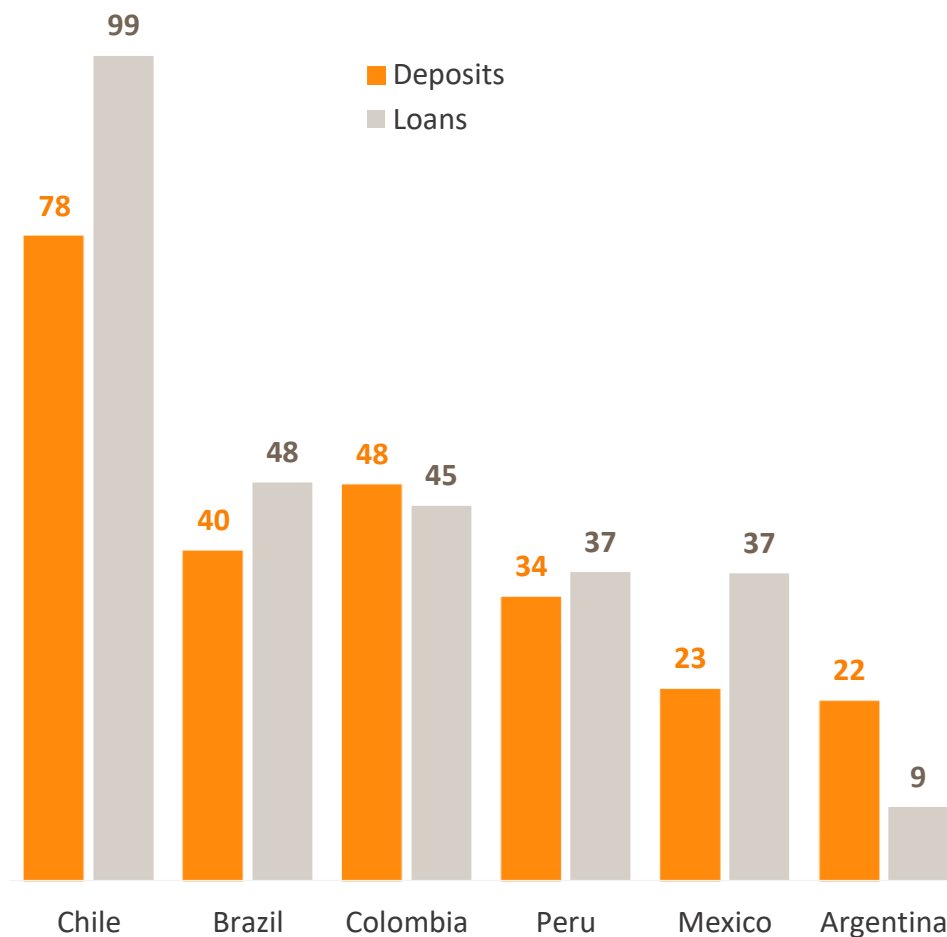
As % of GDP



Source: Banco Galicia based on Ministry of Economics and own estimations

Financial Depth

As % of GDP

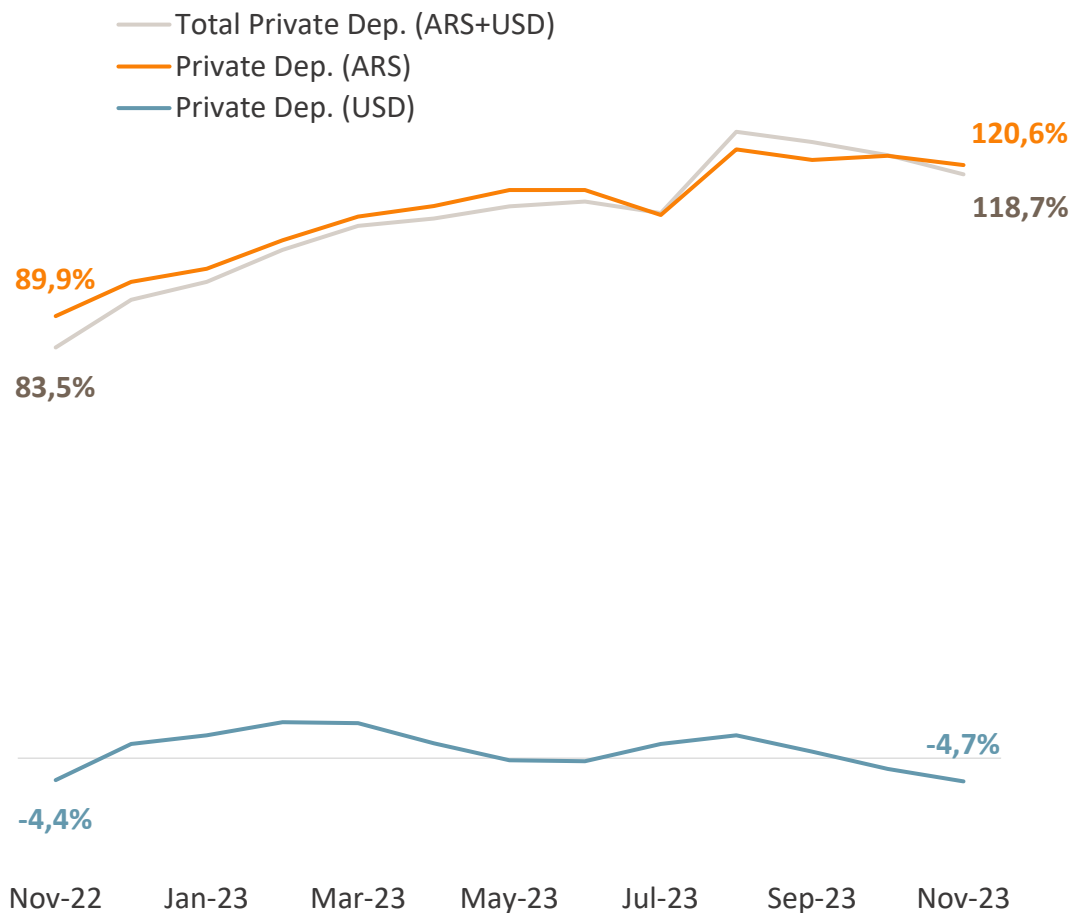


Source: Banco Galicia based on FELABAN and BCRA

Private Sector Deposits and Loans

Deposit Growth

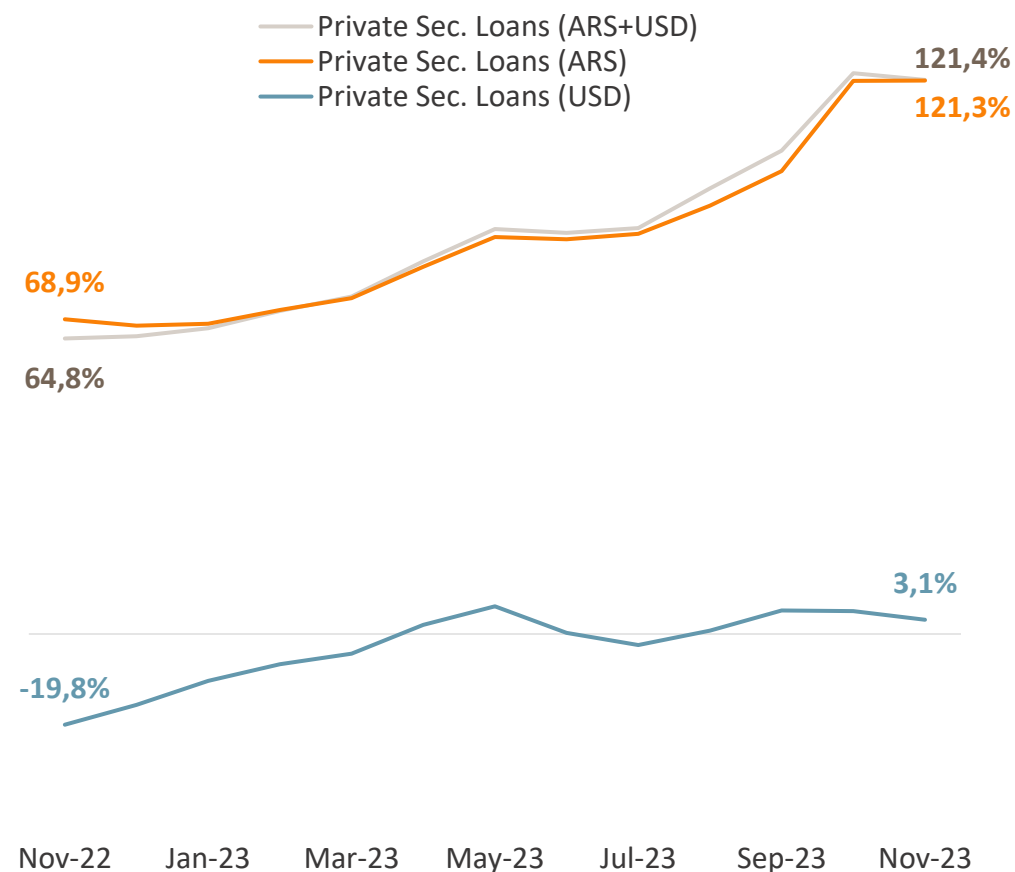
% Change YoY Monthly



Source: Banco Galicia based on BCRA

Private Sector Loans

% Change YoY Monthly

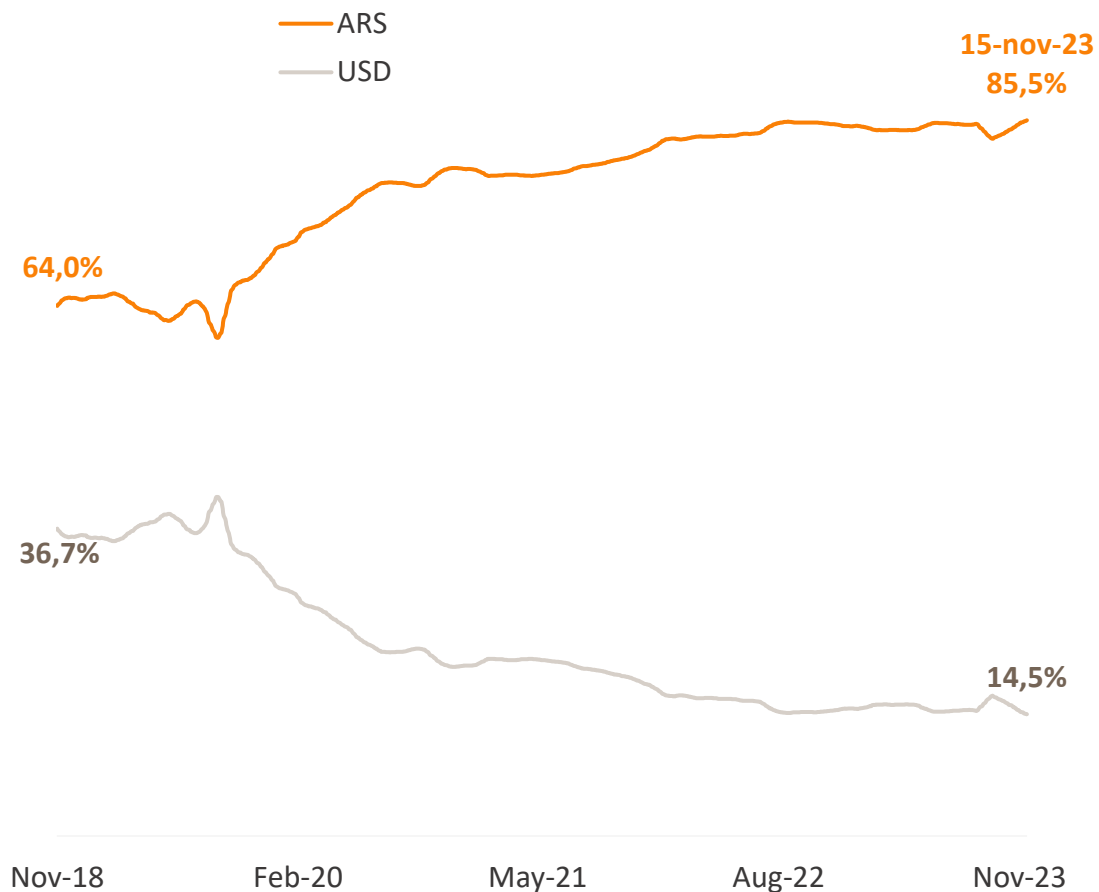


Source: Banco Galicia based on BCRA

Breakdown of Deposits by Currency and Type

Private Deposits Mix

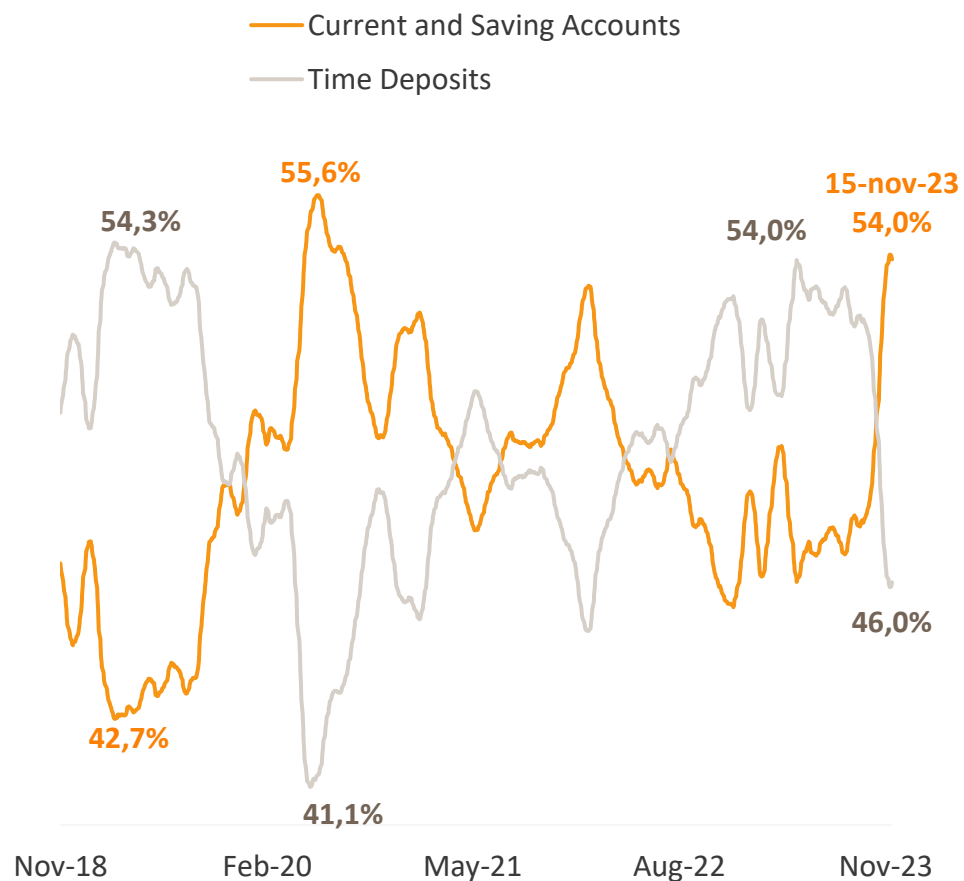
As % of Total Deposits



Source: Banco Galicia based on BCRA

Deposits in ARS Mix

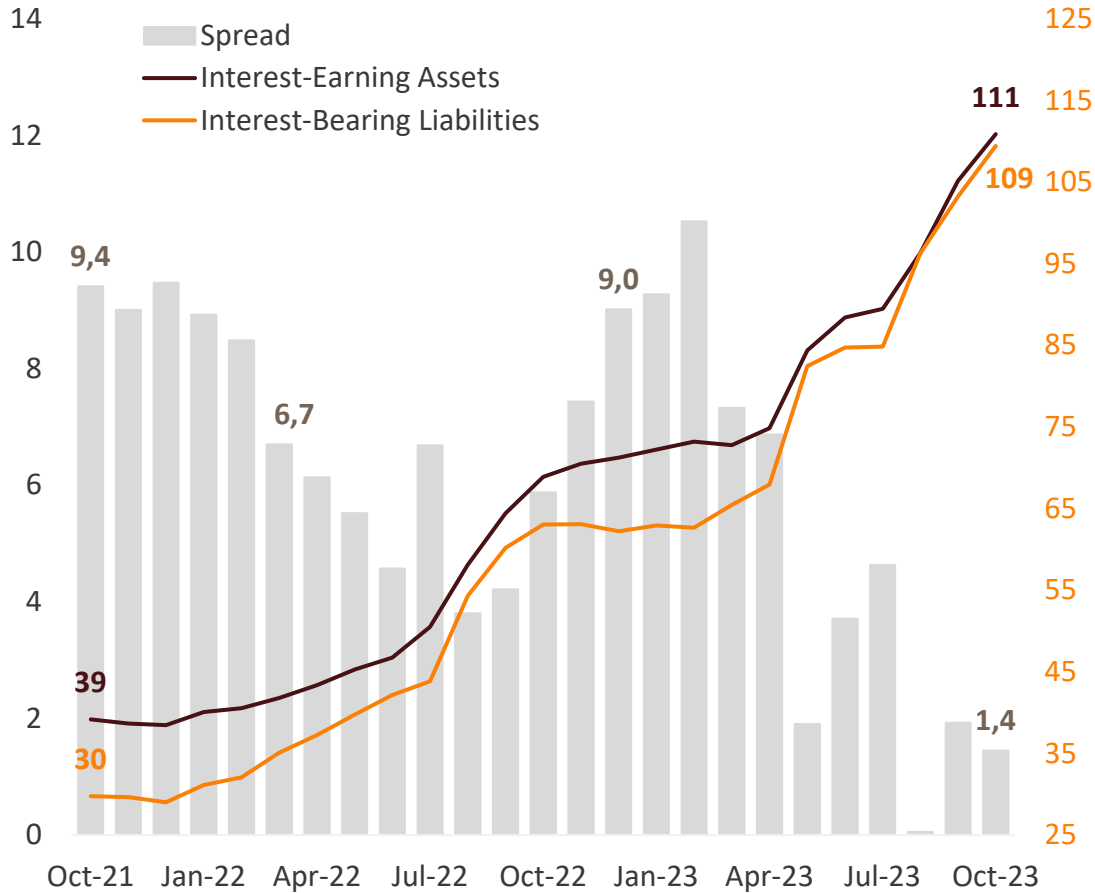
As % of Deposits in ARS



Source: Banco Galicia based on BCRA

Interest Rates

Private Deposits Mix
As % of Total Deposits



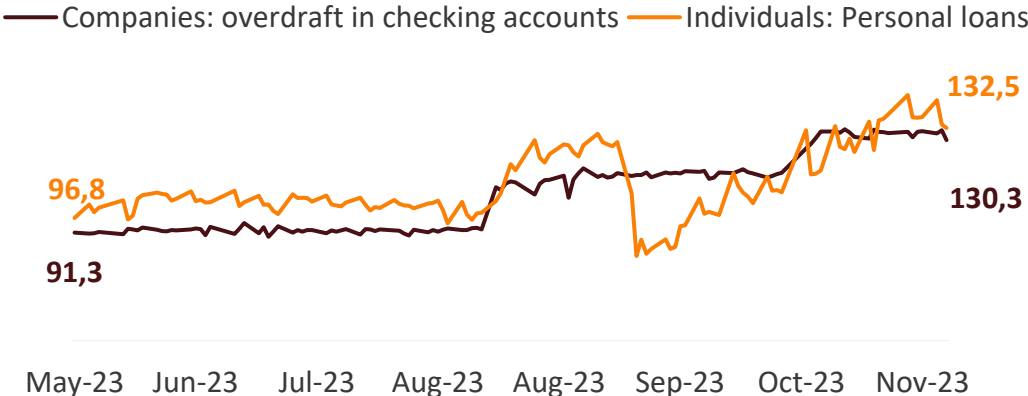
Source: Banco Galicia based on BCRA

Cost of Liabilities
Private Badlar



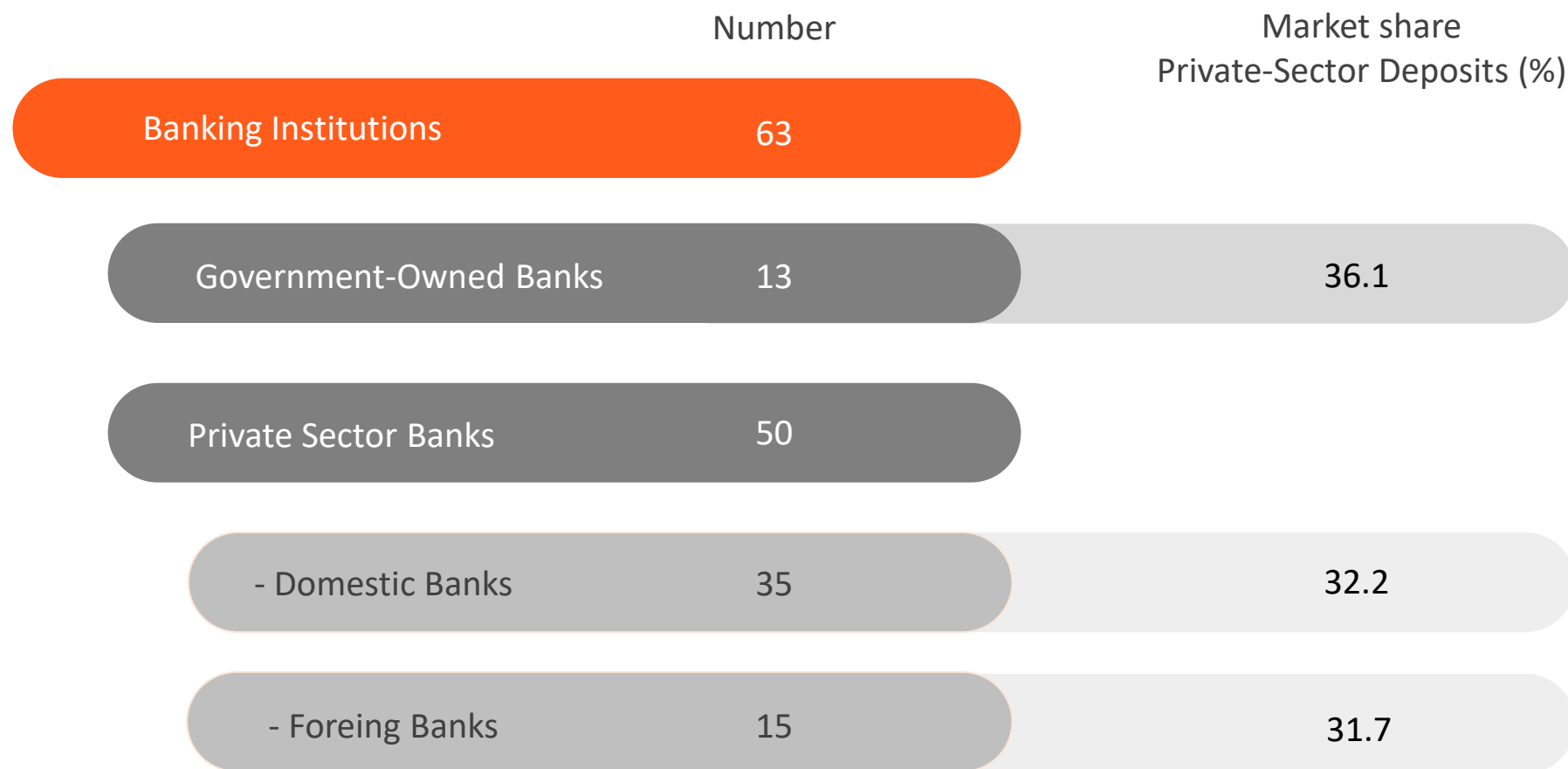
Source: Banco Galicia based on BCRA and own estimates

Yield on Assets



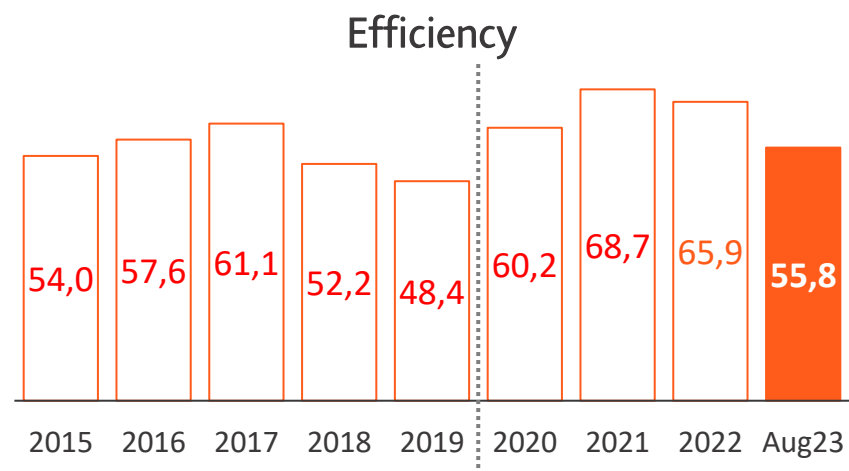
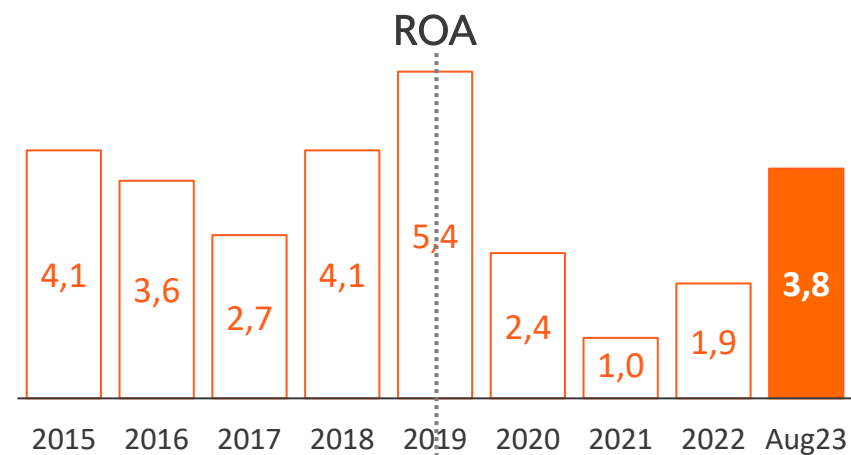
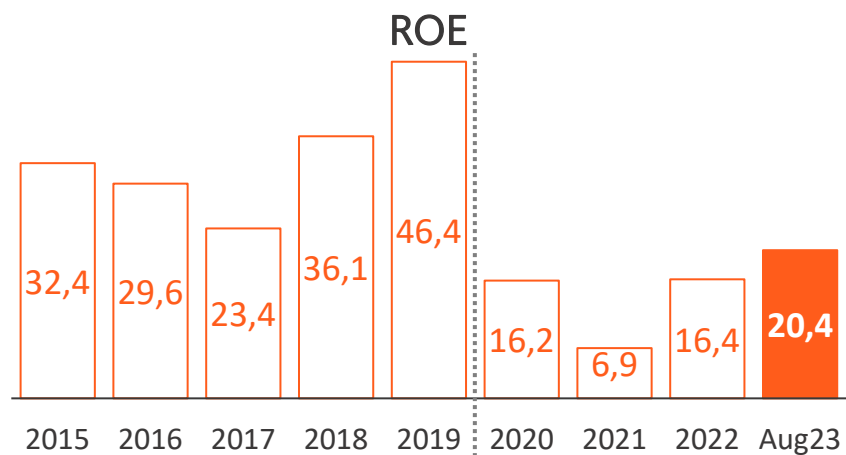
Source: Banco Galicia based on BCRA and own estimates

Composition of the Banking System



As of August 30, 2023 (latest available information).

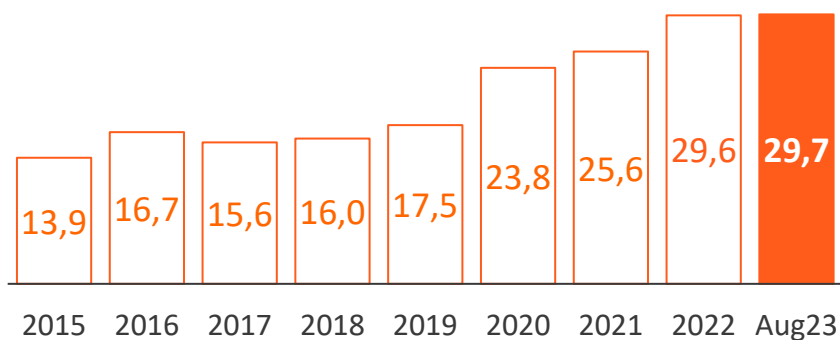
Profitability



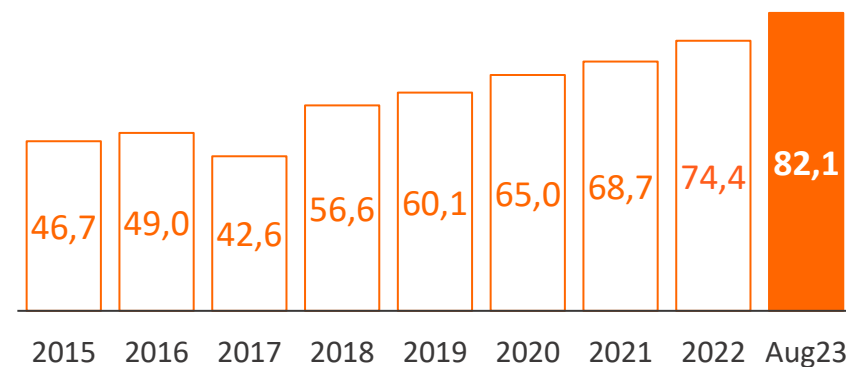
As of August 30, 2023 (latest available information).
Inflation-adjusted figures since FY 2020.

Relevant Ratios

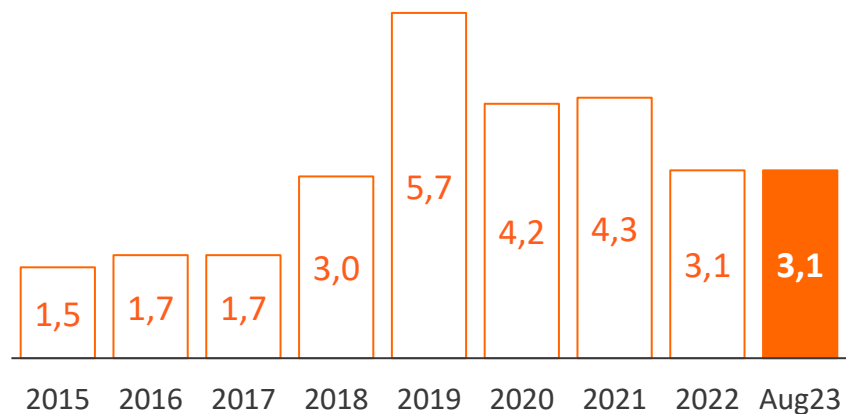
Total Capital Ratio



Liquidity Ratio



NPL Ratio



As of August 30, 2023 (latest available information).

Agenda



01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
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Organizational Structure



Business Summary

ROE

3Q23 17.0%

+ 803 bp y/y

9M23 17.5%

+ 1,082 bp y/y

ROA

3Q23 3.4%

+ 170 bp y/y

9M23 3.4%

+ 211 bp y/y

FINANCIAL
MARGIN

3Q23 38.3%

+ 1,667 bp y/y

9M23 31.2%

+ 1,069 bp y/y

EFFICIENCY

3Q23 68.9%

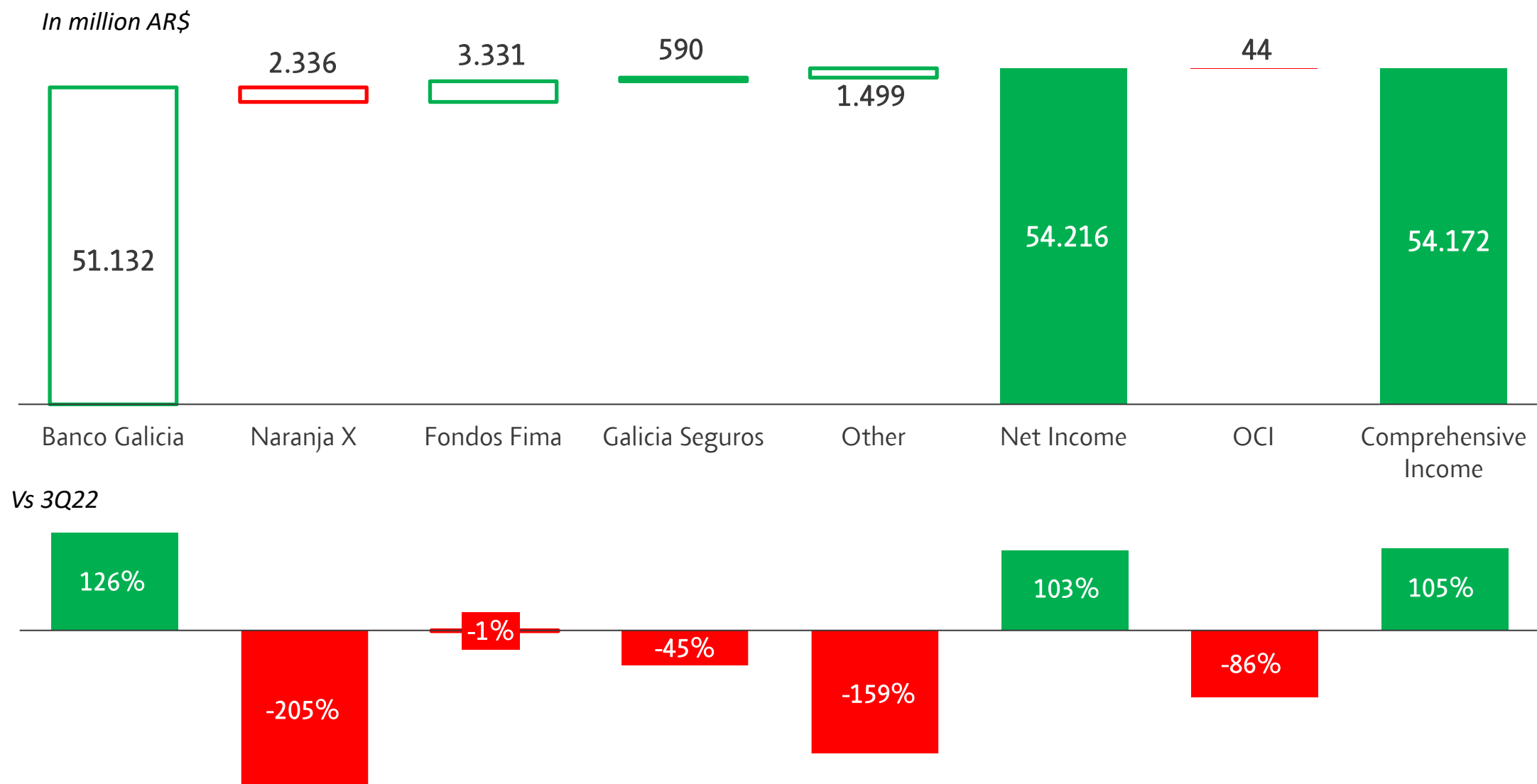
- 1,148 bp y/y

9M23 64.4%

- 1,519 bp y/y

As of September 30, 2023

Results from Equity Investments - 3Q23



Quarterly figures.

Agenda



01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
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Business Summary

ROE

3Q23 19.8%

+ 1,048 bp y/y

9M23 19.6%

+ 1,279 bp y/y

NET LOANS

AR\$ 1,764.4 bn

- 8% y/y

USD 5.0 bn

DEPOSITS

AR\$ 3,746.5 bn

- 6% y/y

USD 10.7 bn

ROA

3Q23 3.6%

+ 193 bp y/y

9M23 3.5%

+ 226 bp y/y

ASSETS

AR\$ 5,437.2 bn

- 3% y/y

USD 15.5 bn

EQUITY

AR\$ 1,040.5 bn

+ 6% y/y

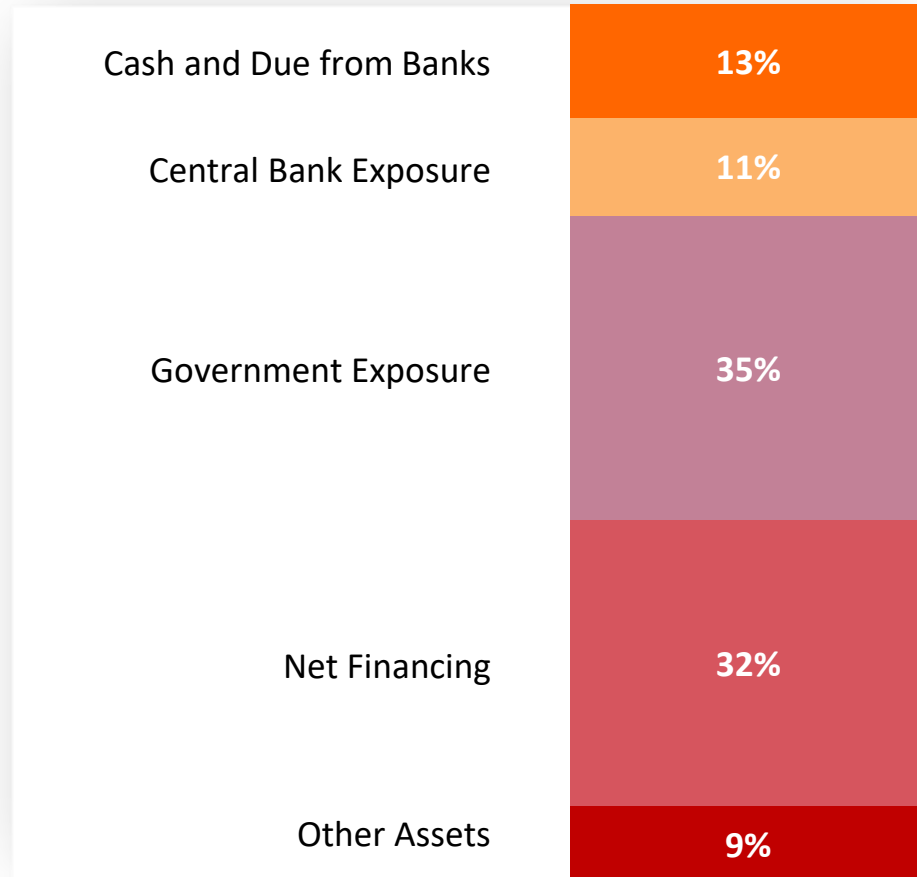
USD 3.0 bn

As of September 30, 2023.

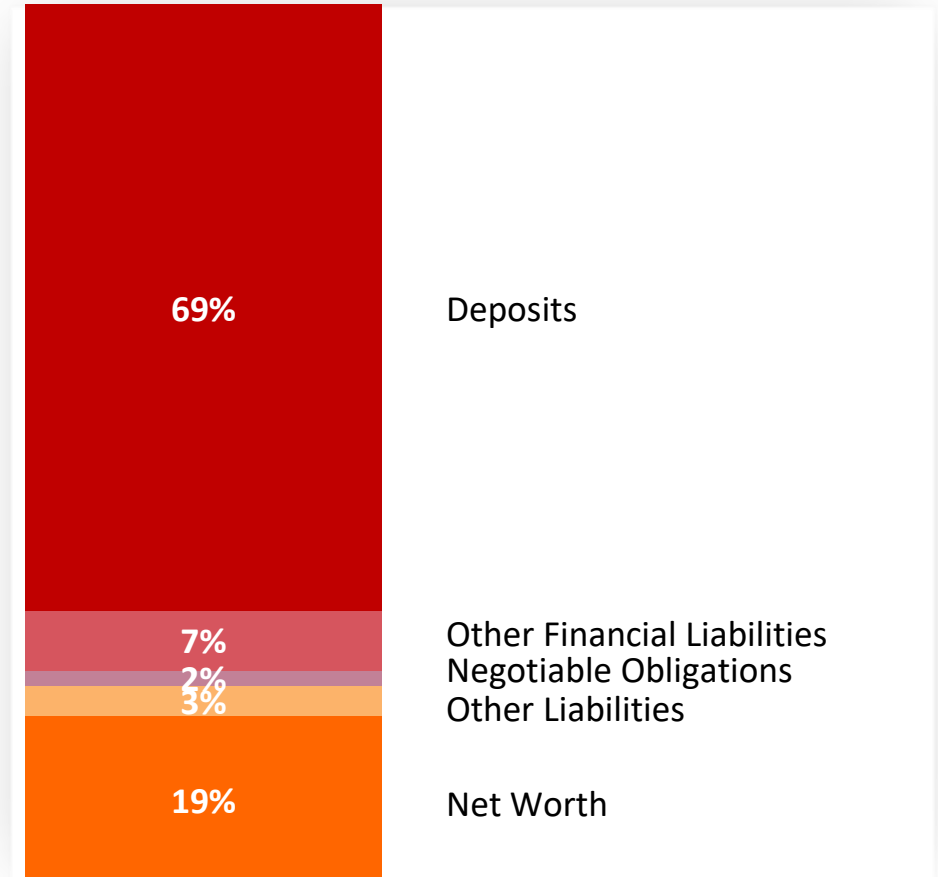
Exchange rate = 350.00 AR\$ per USD.

Financial Structure

Assets



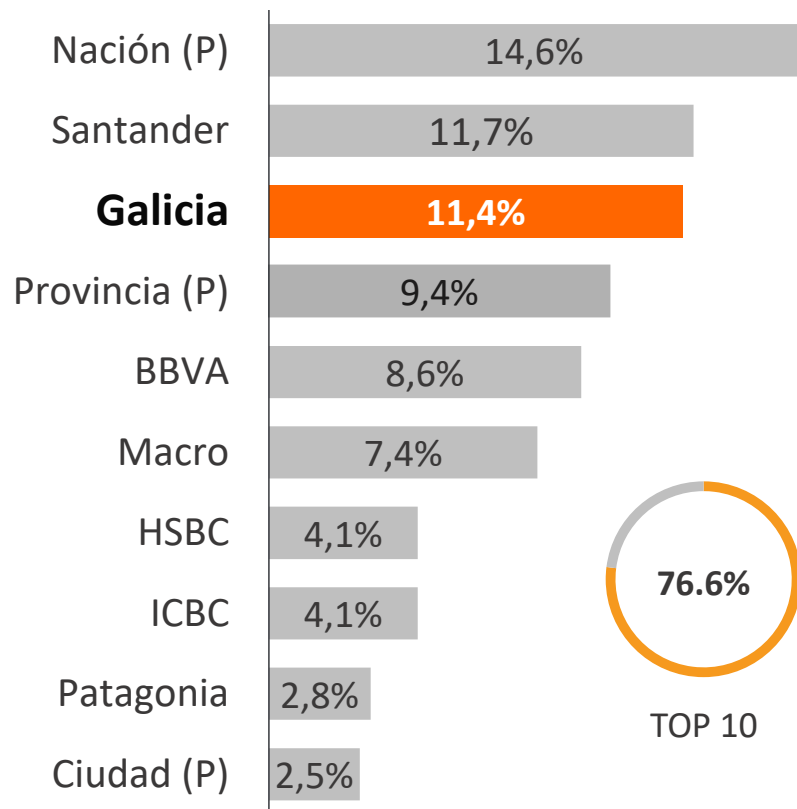
Funding



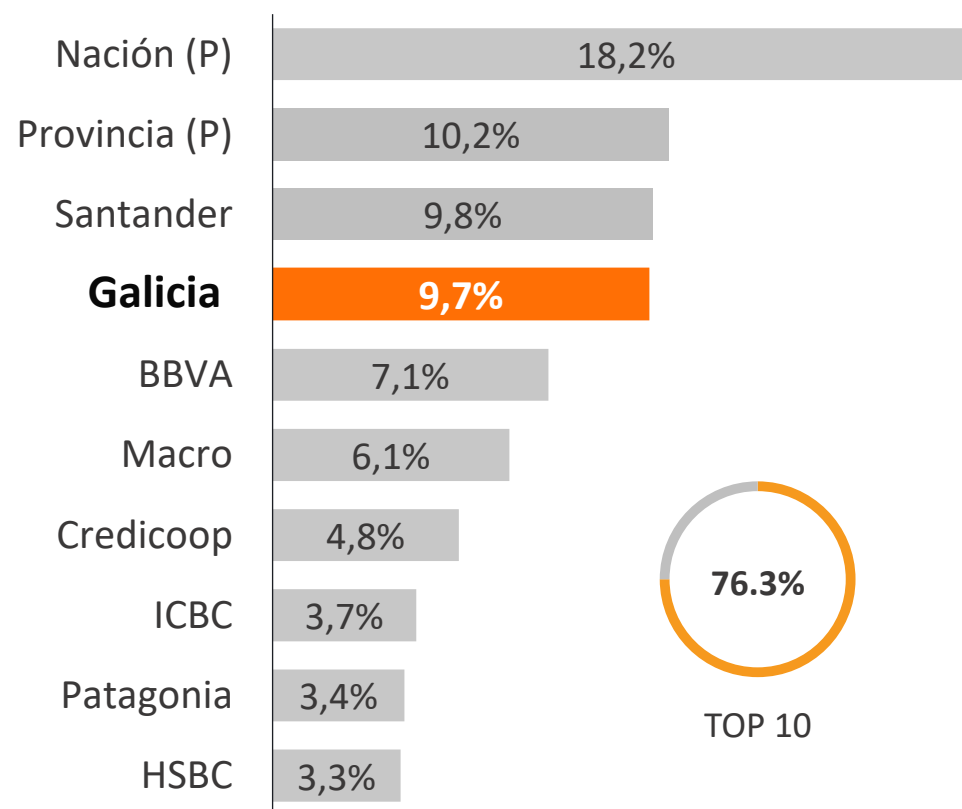
As of September 30, 2023.

TOP 10 Banks

Market Share of
Private-Sector Loans (%)



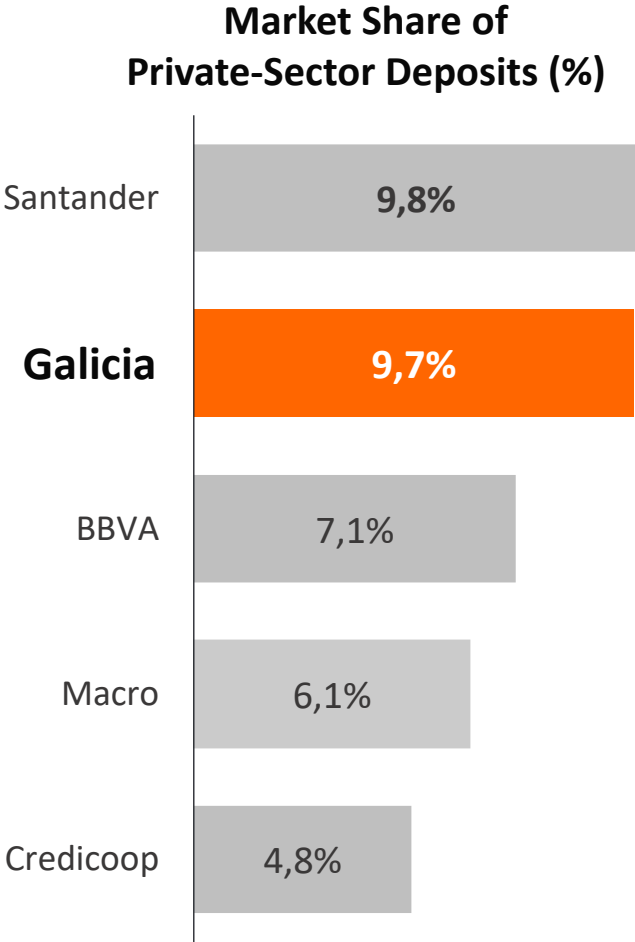
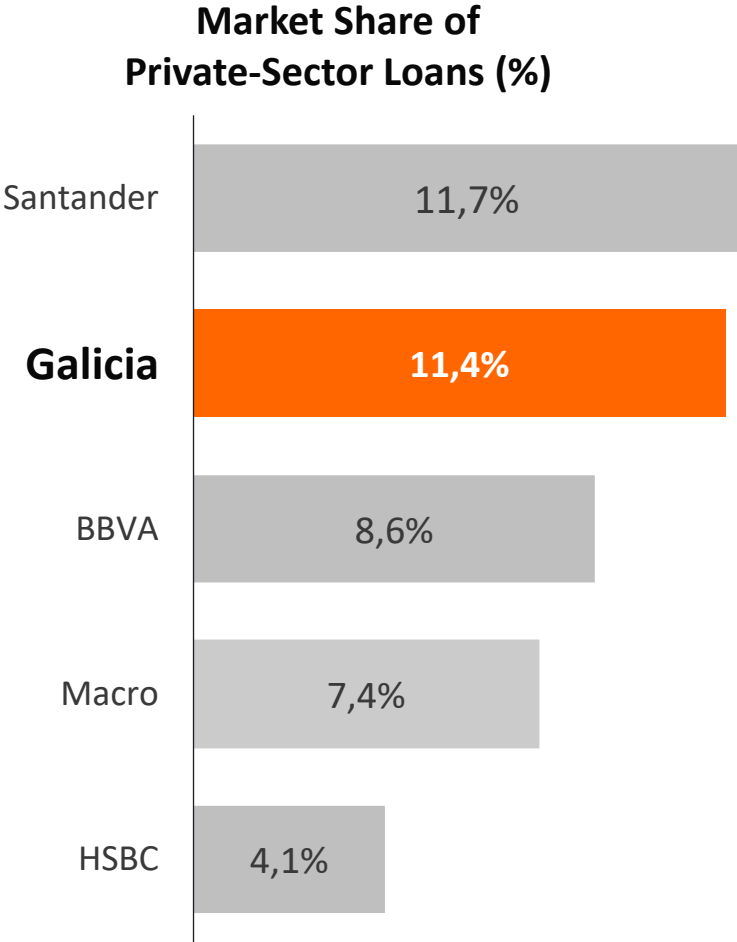
Market Share of
Private-Sector Deposits (%)



As of July 31, 2023 (latest information available). Source: Argentine Central Bank.

(P) Government owned Banks.

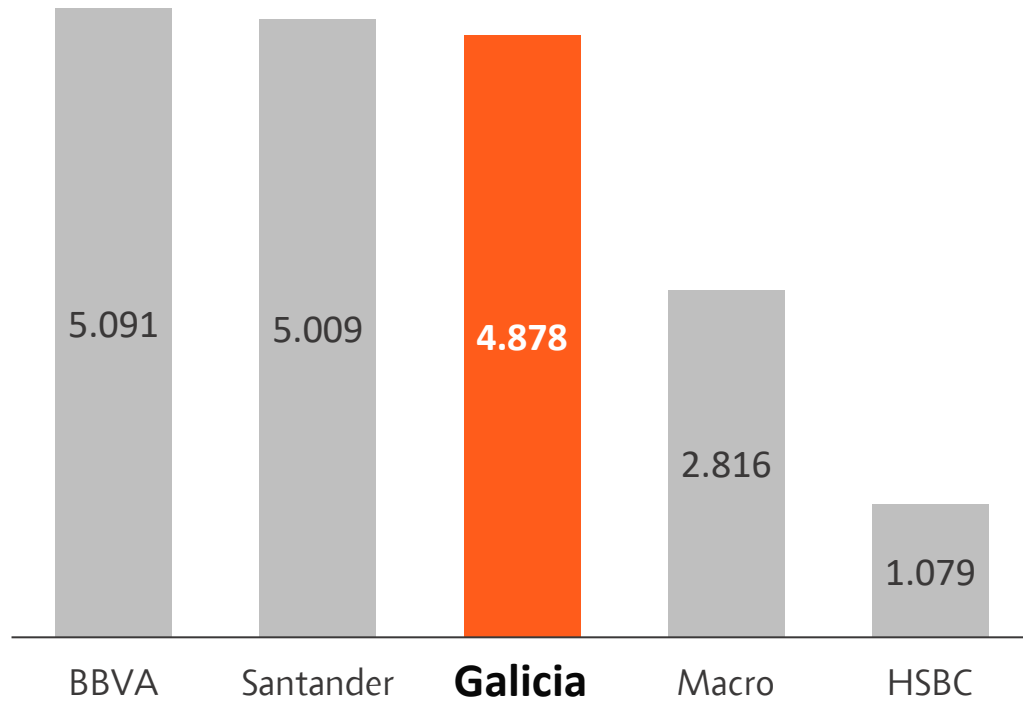
Peer Comparison



As of July 31, 2023 (latest information available).

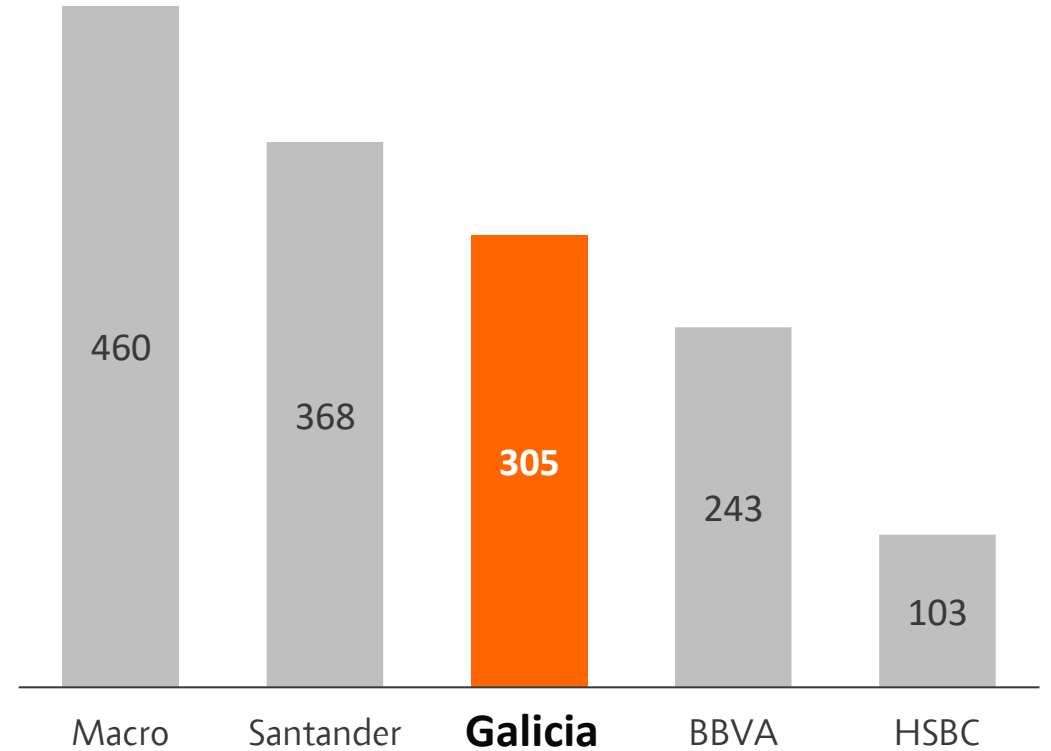
Peer Comparison

Credit Cards
(in thousands)



As of March 31, 2023 (latest information available).

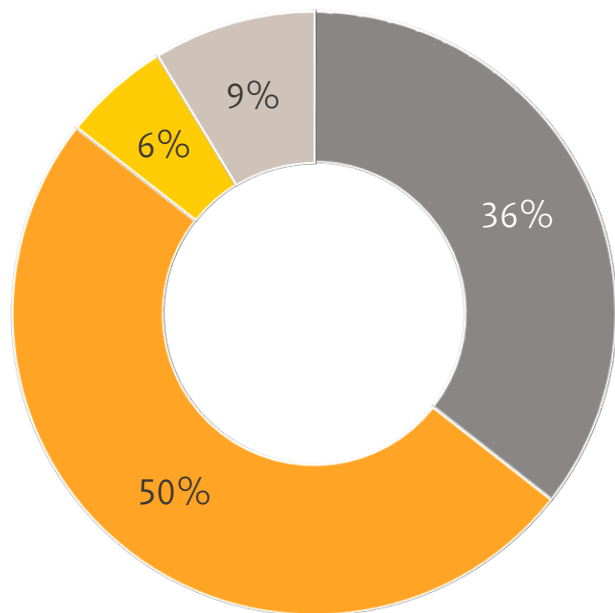
Branches



As of August 31, 2023 (latest information available).

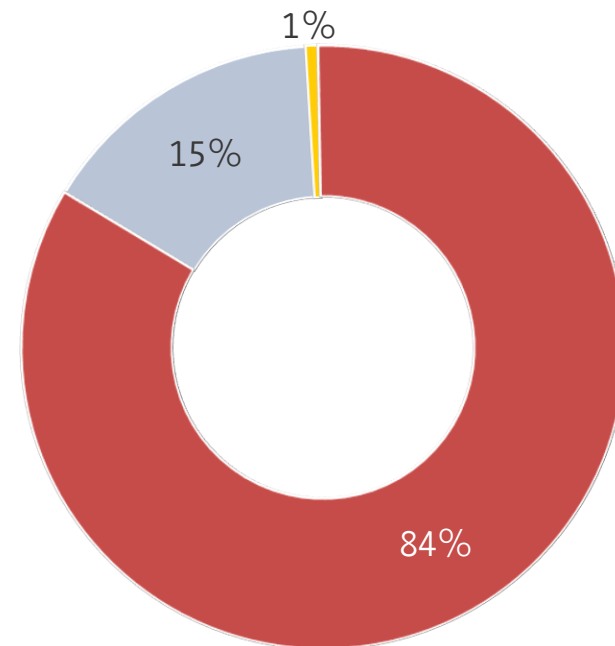
Customers

Consumer Banking
Total: 3,716,179



- Low Income
- High Income
- Medium Income
- Prof. and Self-employed

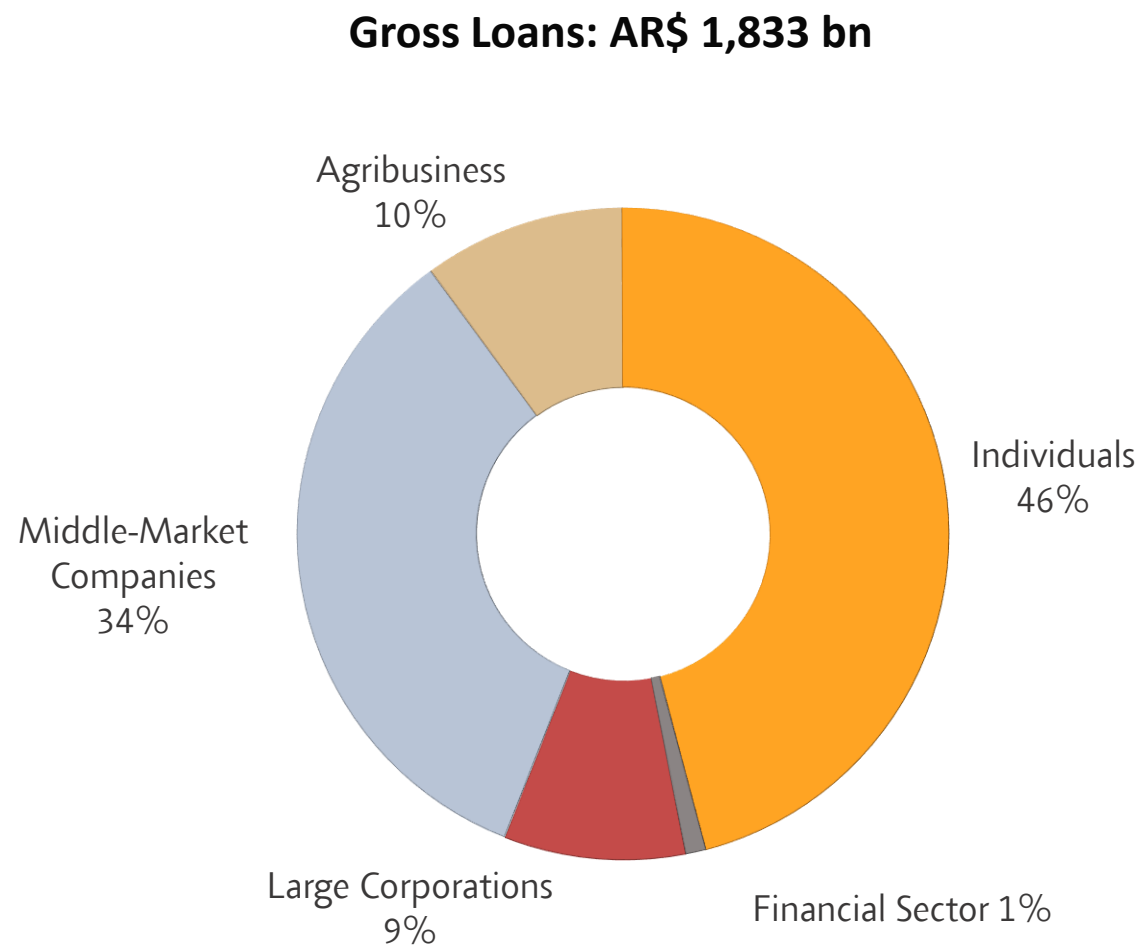
Corporate Banking
Total: 134,979



- Agribusiness
- Corporations
- SMEs

As of September 30, 2023.

Breakdown of Loans to the Private Sector

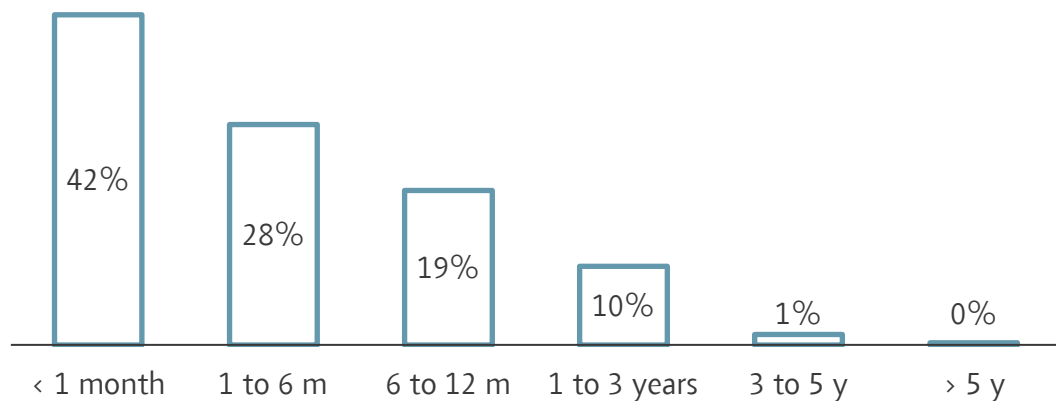


As of September 30, 2023.

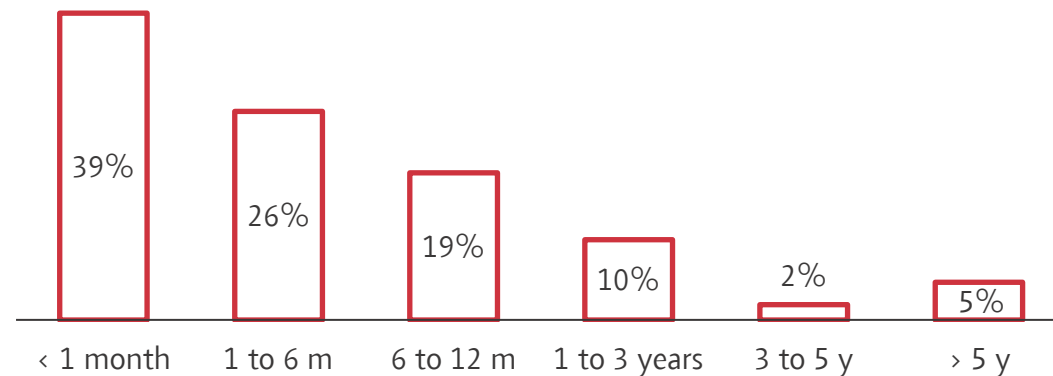
Loans in foreign currency: 14.2%

Loan Portfolio by Maturity

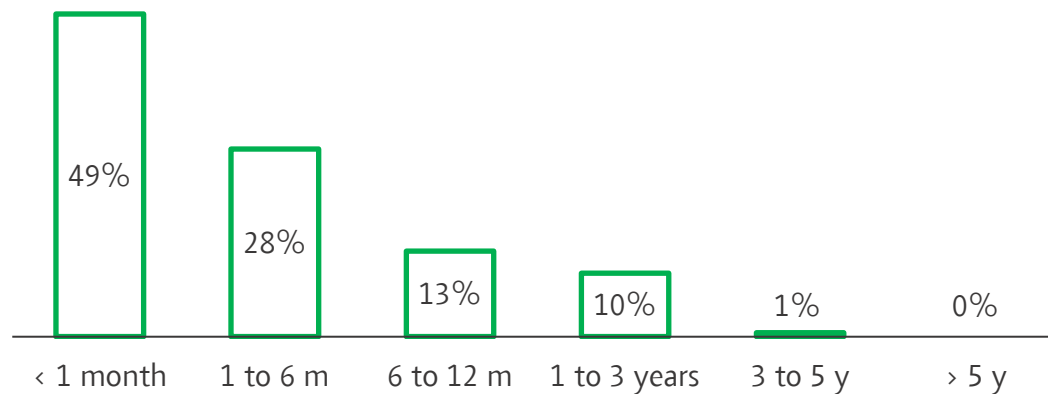
Pesos



Pesos + UVA

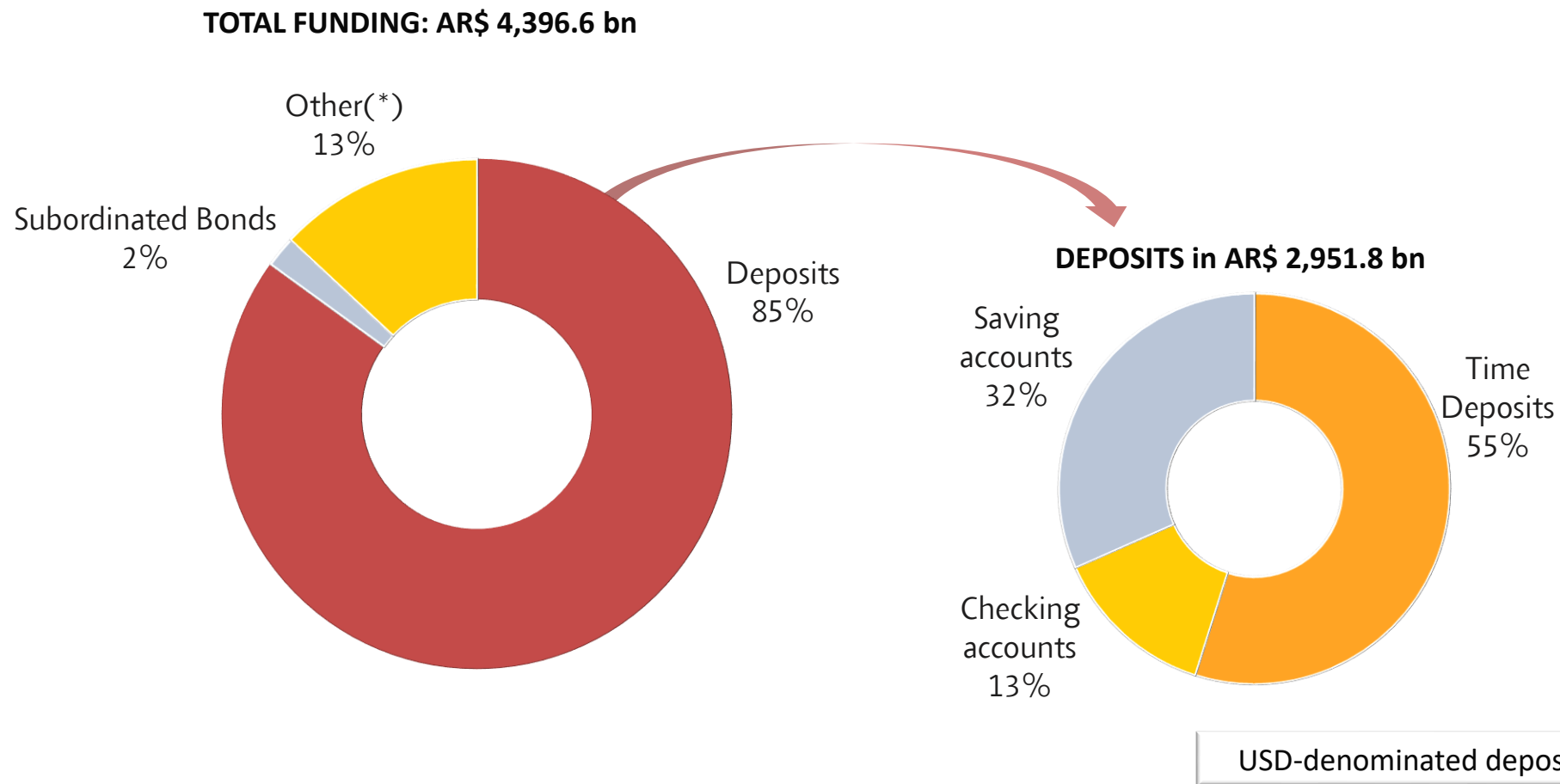


Dollars



As of September 30, 2023.

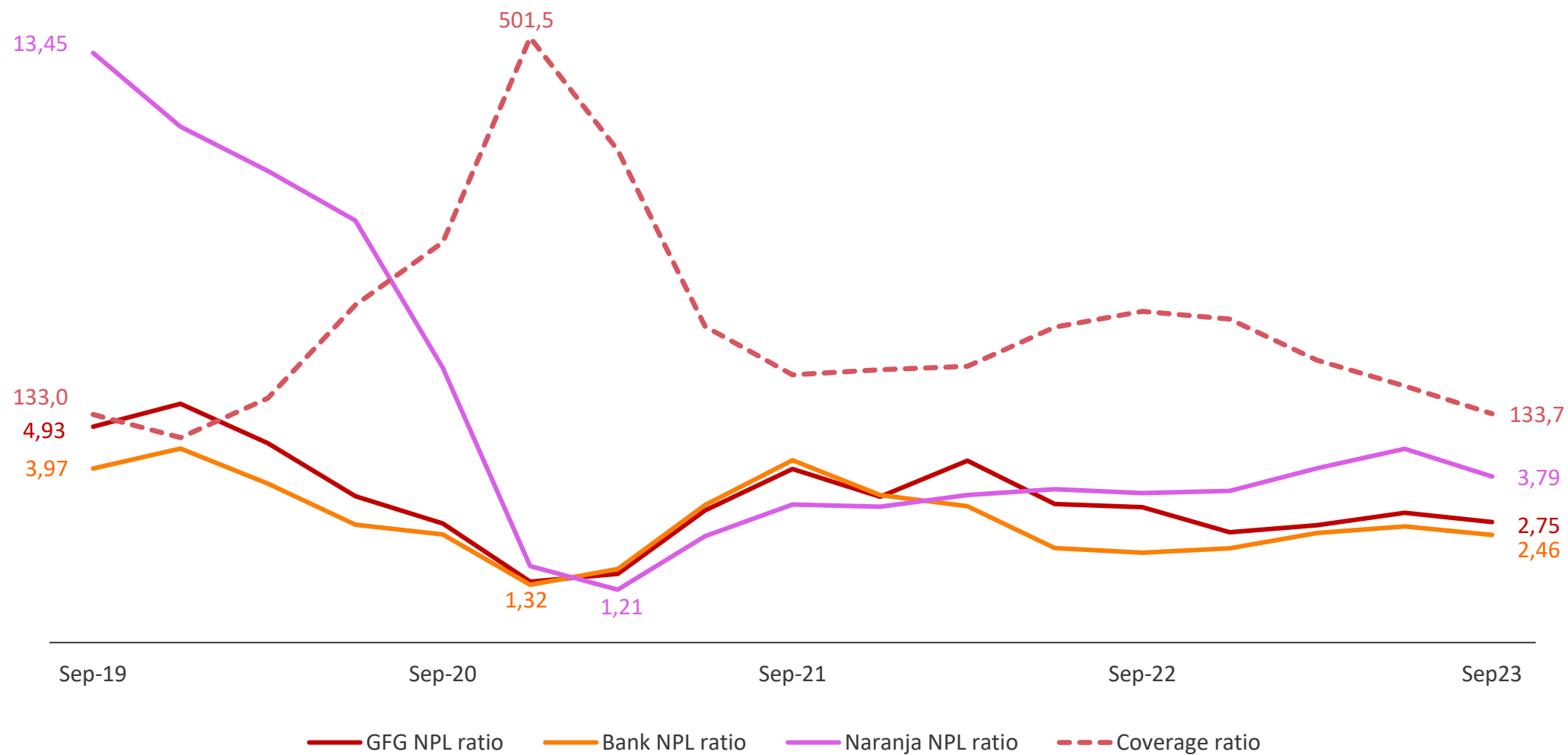
Funding and Breakdown of Deposits



(*) Includes among other: repos, financial institutions, collections on account of third parties, debt with merchants.

As of September 30, 2023.

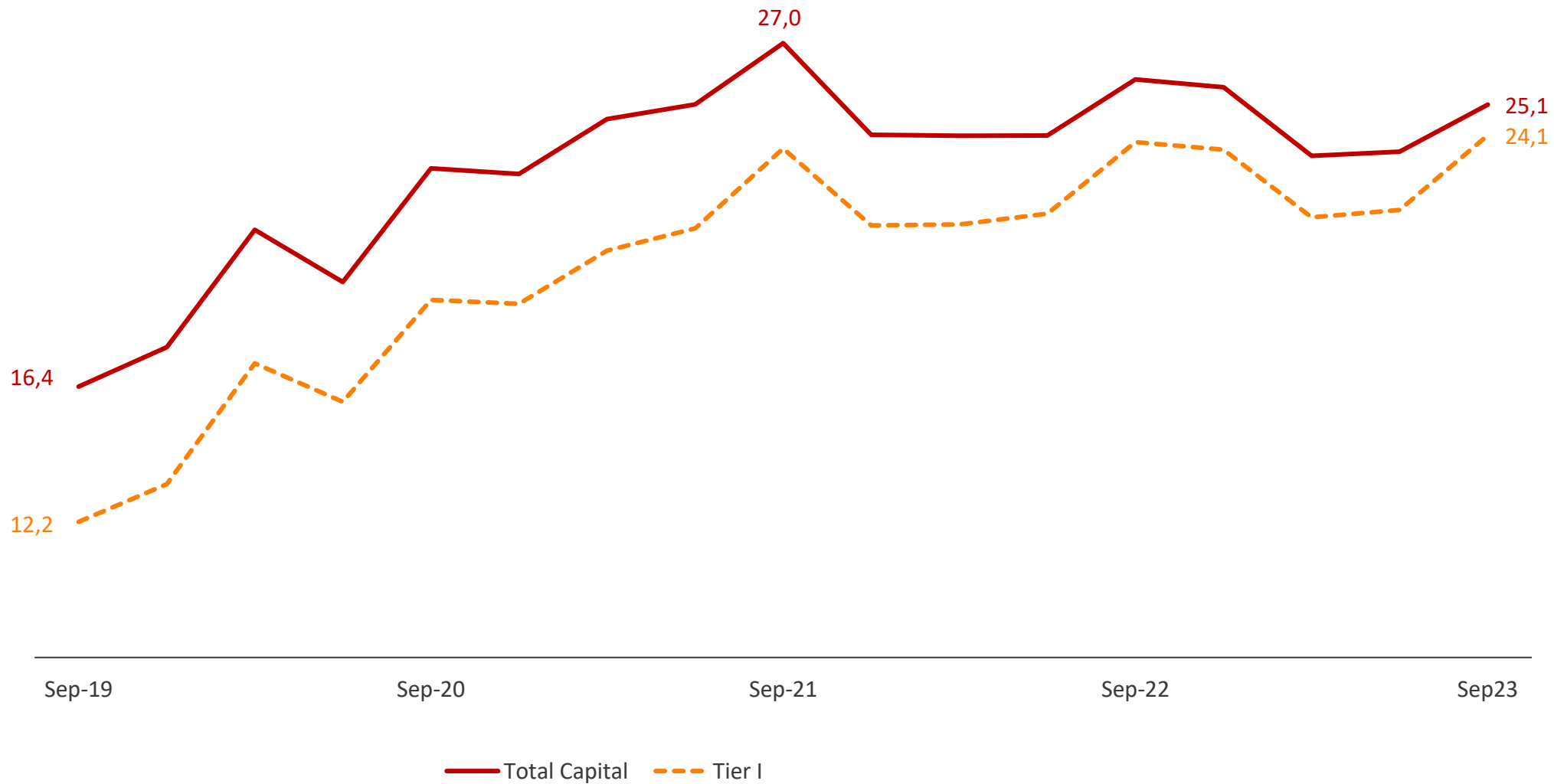
Asset Quality



Beginning in the fiscal year started on January 1, 2020, the expected credit loss model has been applied.

As of September 30, 2023.

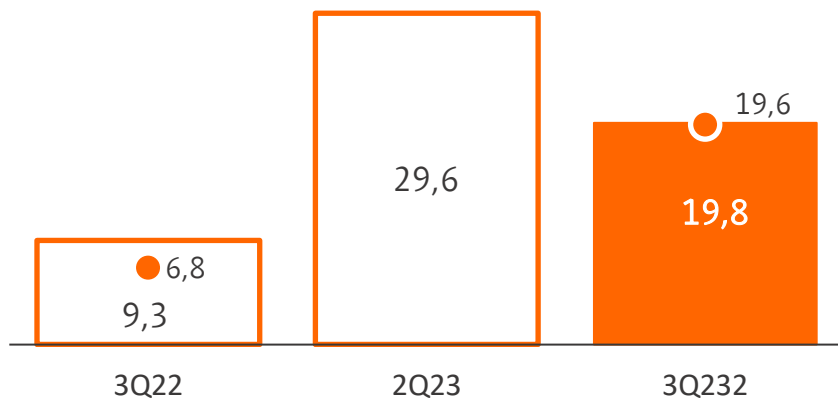
Capital Ratio



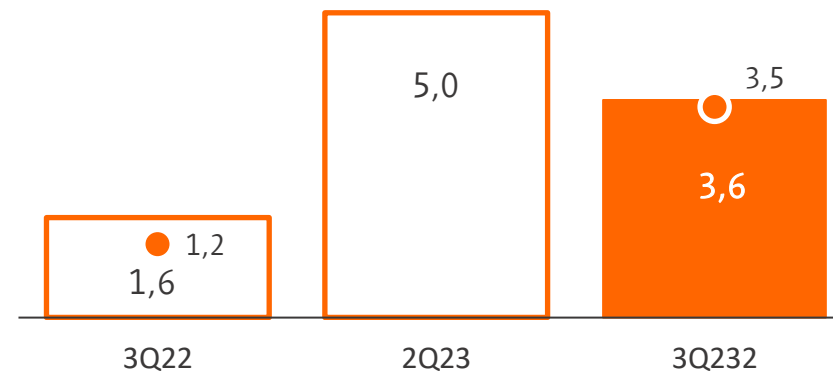
As of September 30, 2023.

Profitability

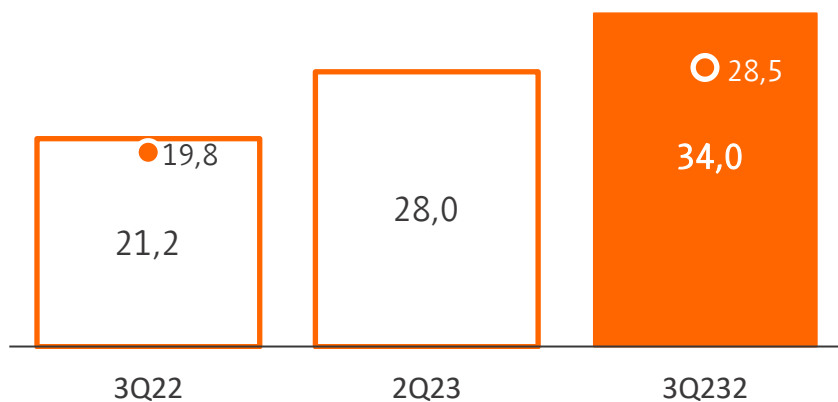
ROE



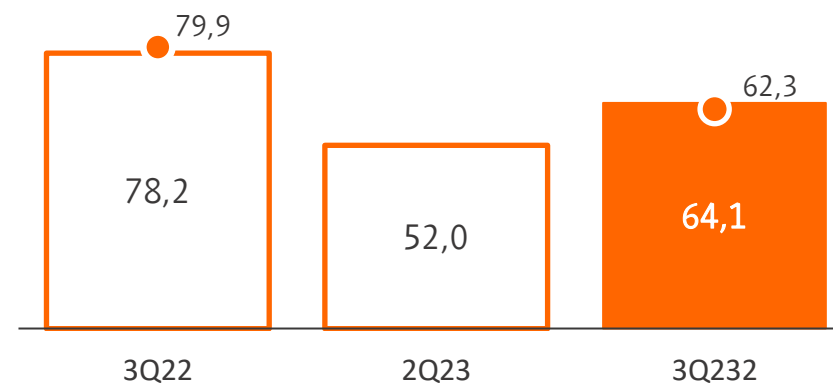
ROA



Financial Margin



Efficiency

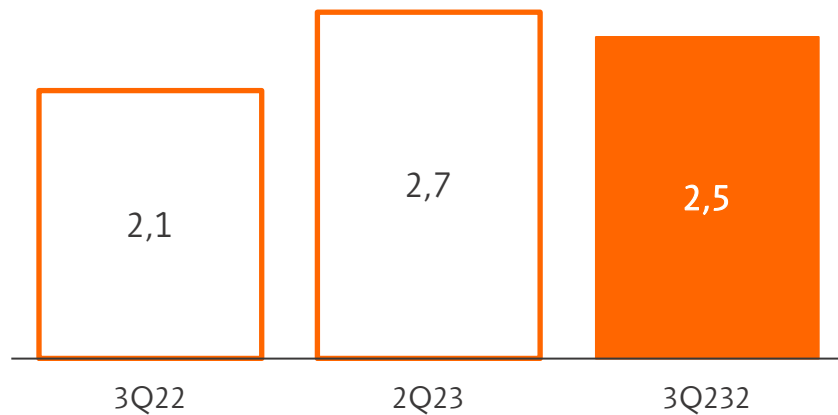


● 9M.

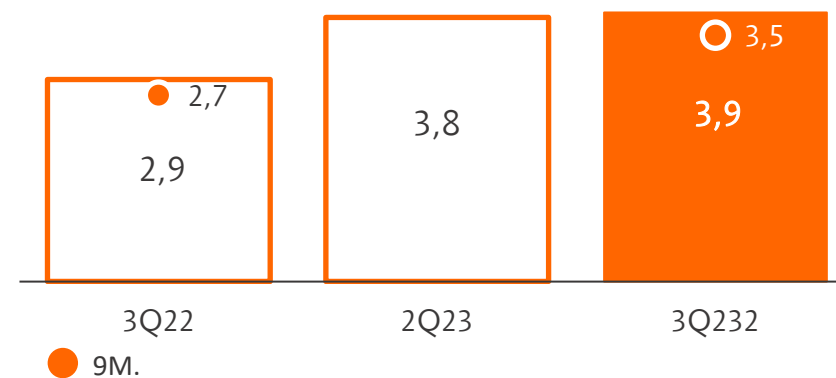
As of September 30, 2023.

Relevant Ratios

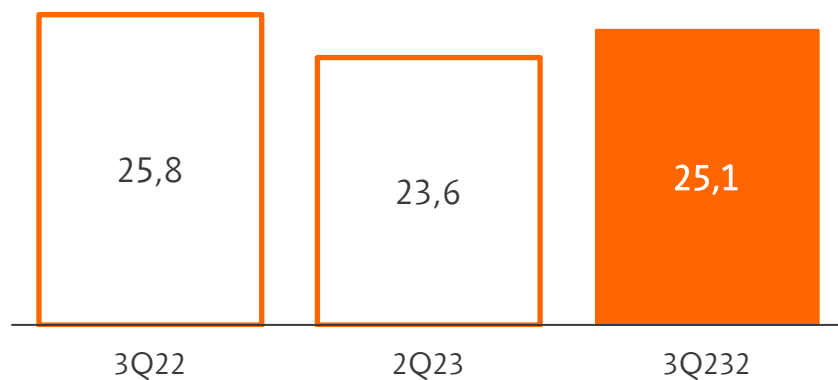
NPL



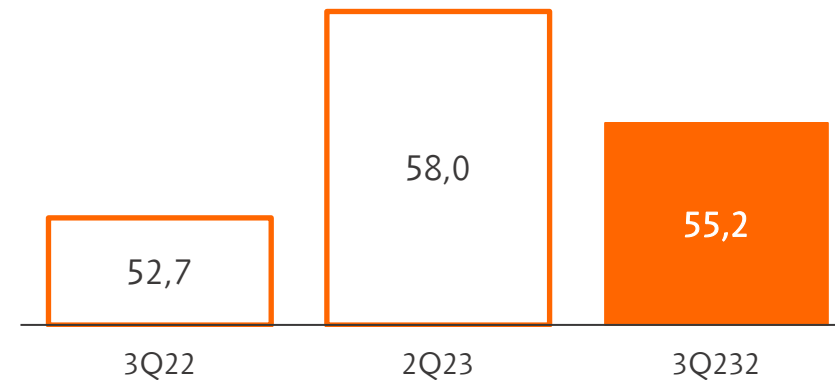
Cost of Risk



Total Capital



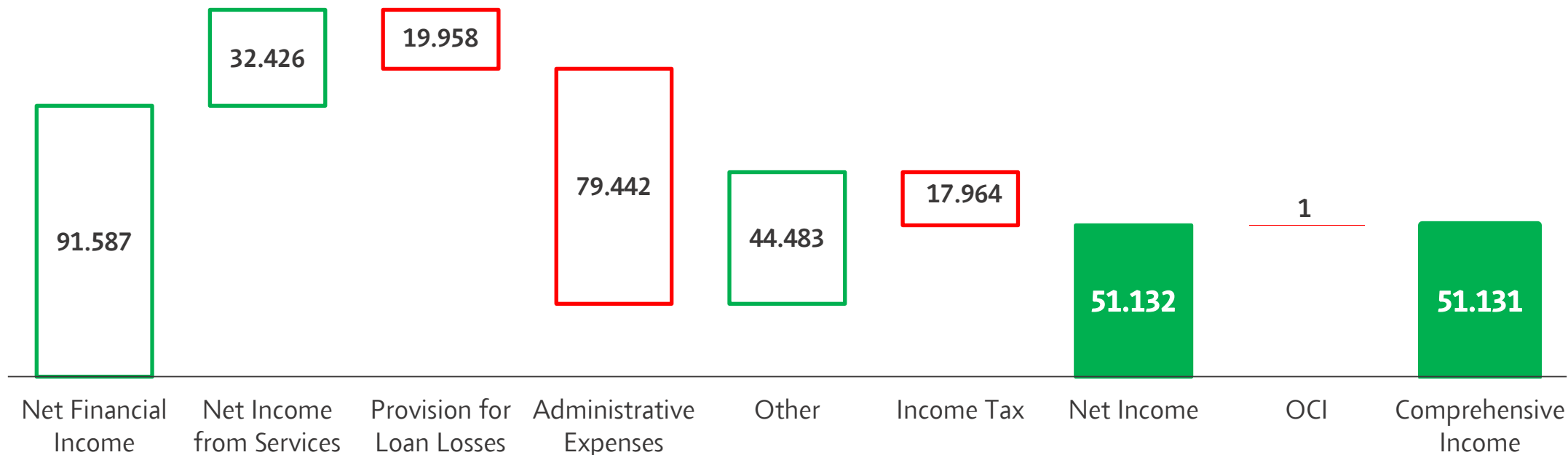
Liquidity



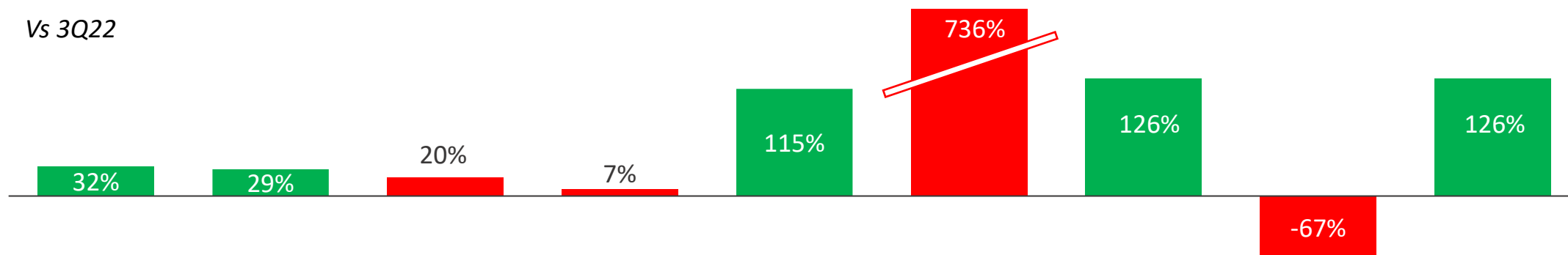
As of September 30, 2023.

Consolidated Income Statement - 1Q23

In million AR\$



Vs 3Q22



Quarterly figures.

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01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
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Business Summary

Net Income

3Q23 AR\$ (2.5) bn

- 626% y/y

9M23 AR\$ (1.0) bn

- 128% y/y

ROE

3Q23 (5.5)%

- 1,054 bp y/y

9M23 (0.8)%

- 365 bp y/y

ROA

3Q23 (1.1)%

- 226 bp y/y

9M23 (0.2)%

- 80 bp y/y

NET LOANS

AR\$ 545.8 bn

- 10% y/y

USD 1.6 bn

ASSETS

AR\$ 795.1 bn

- 6% y/y

USD 2.3 bn

EQUITY

AR\$ 169.6 bn

- 1% y/y

USD 0.5 bn

Exchange rate = 350.00 AR\$ per USD.

Business Summary – Credit Cards



The major credit-card issuer in Argentina

- » Up to 4 credit cards per client (Naranja X, Visa, Master & Amex) in the same statement.
- » Accepted in local and international markets as a payment method.
- » Other products: Consumer loans, short- and long-term payment plans, insurance policies.
- » Consolidated credit risk analysis.

(1) It includes the managed brands Naranja X Visa, Naranja X MasterCard, Naranja X Amex.
 MAP: monthly active payers; MAM: monthly active merchants; TPV: total payments volumen,
 IAU: insurance active users, LAU loan active users.
 As of September 30, 2023.

- » 8.5M cards issued¹.
- » 3.7M customers (3.1M credit-card holders & 0.6M additional credit card holders).
- » 88k MAMs (Comercios Amigos).
- » USD 678M TPV (monthly avg.).
- » 1.3M IAUs.
- » 0.6M LAUs.
- » 147 branches.



Business Summary – Digital Bank



Easy and quick cashless transactions

- Free VISA prepaid (plastic card delivery in 33hs).
- Transport and cellphone recharges.
- Utility payments (Naranja X credit card balance).
- Free internal transfers (P2P).
- Free saving account paid balances.
- Microloans

» 5.1M #Onboardings.

» 3.0M #saving account w/balance.

» 2.3M MAPs (app users).

» USD 224M Deposits.

» USD 597M TPV (monthly).

As of September 30, 2023.

Business Summary – Solutions for Merchants



- » A unique solution in collections with a free saving account and a debit card.
 - » All in the same app with a simplified onboarding.
 - » Accept all the payment methods local and international (Swipe, NFC, Contactless, QR and Payment Link).
 - » Merchants can choose the collection time (online or installments).
-
- » 30k MAMs (Micro merchants).
 - » 30k saving accounts.
 - » USD 8.2M TPV (monthly avg.).

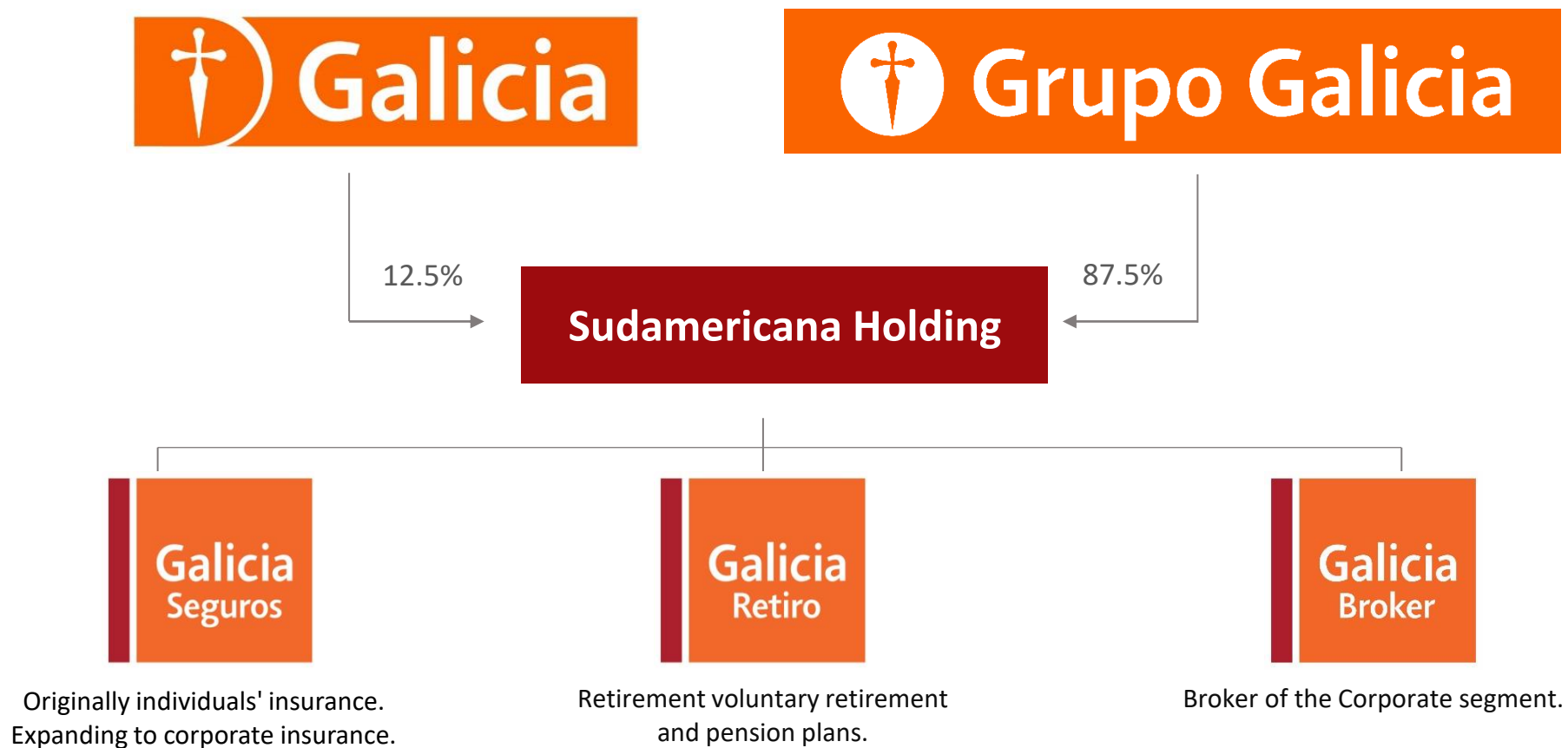
As of September 30, 2023.

Agenda



01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
02 The Argentine Financial System	04 Banco Galicia	06 Galicia Seguros	08 Galicia Securities

Corporate Structure



Business Summary

<i>In million AR\$</i>				
	Turnover (*)	9.621	23	452
	AUM	10.800	2.114	1.053
	Equity	8.578	415	947
	Profit (*)	2.851	91	433

*As of September 30, 2023.
(*) 12 months.*

General Data



Annual Turnover: AR\$ 10.1 billion (3M FY2024)



Policies in force: 2.6 million (voluntary insurance)

Positioning 2022*

	Ranking	Market Share
Homeowners Insurance	1 st	9.3%
Theft	1 st	12.9%
Personal Accidents	6 th	5.6%
Group Life	11 th	2.6%

* As of September 30, 2023.

Distribution Channels

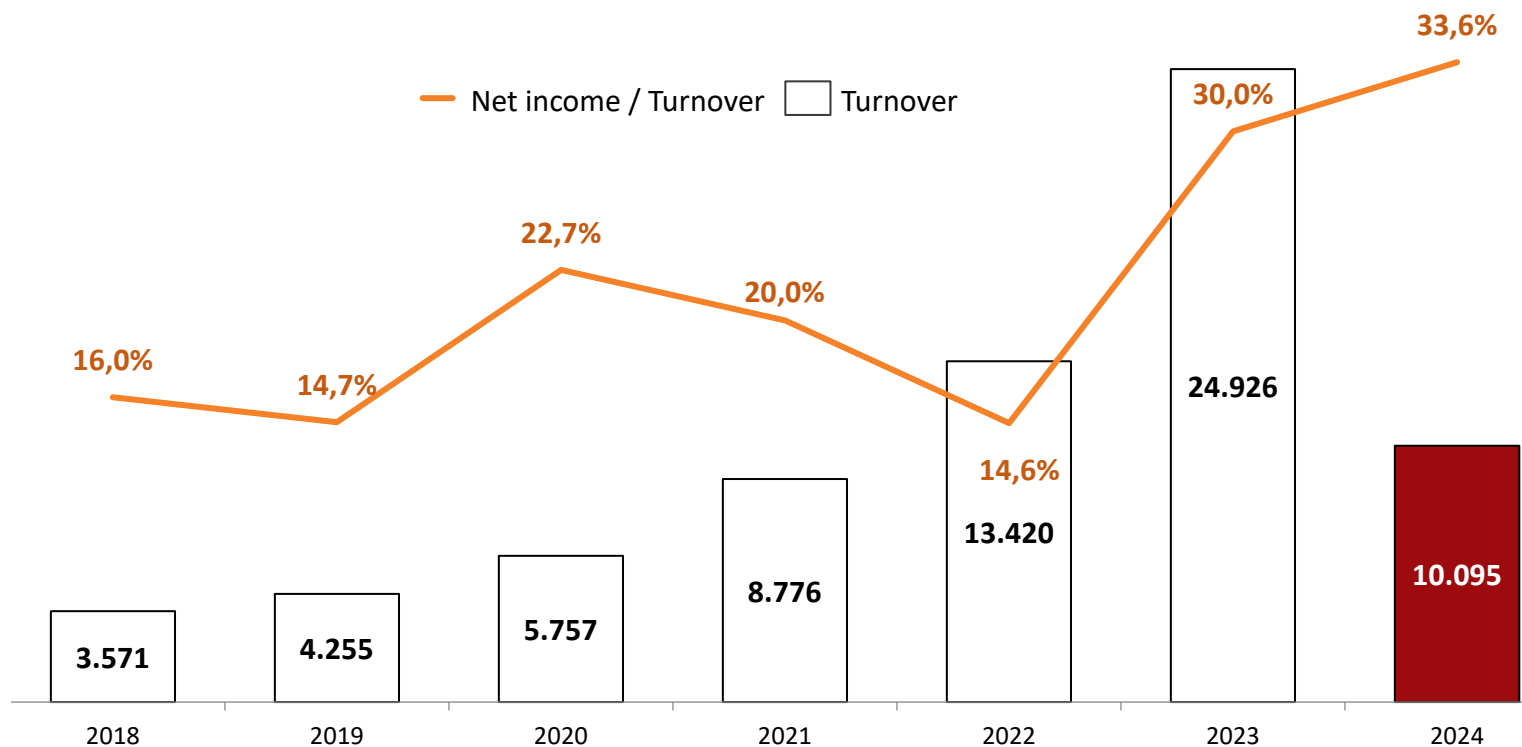
Business Partners' Branches	Over 488 branches of our affiliated companies (Banco Galicia and Naranja X).
Telemarketing	• 54 telemarketers at our own call center. • 237 telemarketers at an external call center.
Specialized Insurance Stands	Near 60 stands at our business partners' branches.
ATMs	Insurance sale through Banco Galicia's ATM network.
Specialized Salesforce	• Account officers for corporate businesses. • Specialized Insurance Officers in banking branches.
Internet	• Open market sale through different web pages. • Onlinebanking
Main Business Partners	 

Main Products

Life Insurance	Credit related life insurance. Group and Individual Life Insurance. Burial
Personal Accidents	PA Multirisk: air, public transport, pedestrian PA Financial: credit card activator PA Self-Employed and Account Holders
Homeowners Insurance	Damages to Building and Contents, Theft and Civil Liability Additional Charges for Glasses, Electronic Equipment, Household Civil Liability, Pets, etc. Emergency Services: electrician, plumber, locksmith
Theft	Theft in ATMs Handbag Insurance, Theft of Cell Phones and other technological portable devices. Theft of bicycle
Miscellaneous Risks	Purchase Protection Unemployment
Corporate Insurance	Comprehensive Business Surety Next Launch: Engineering Risks

Turnover and Profits Evolution

Turnover per Fiscal Year
(in million AR\$)



Combined Ratio GS (%)

87%

88%

83%

83%

85%

85%

86%

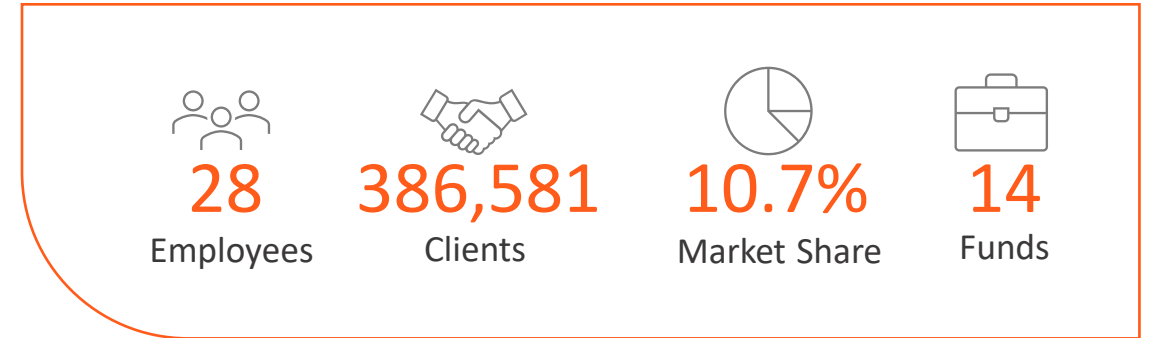
Agenda



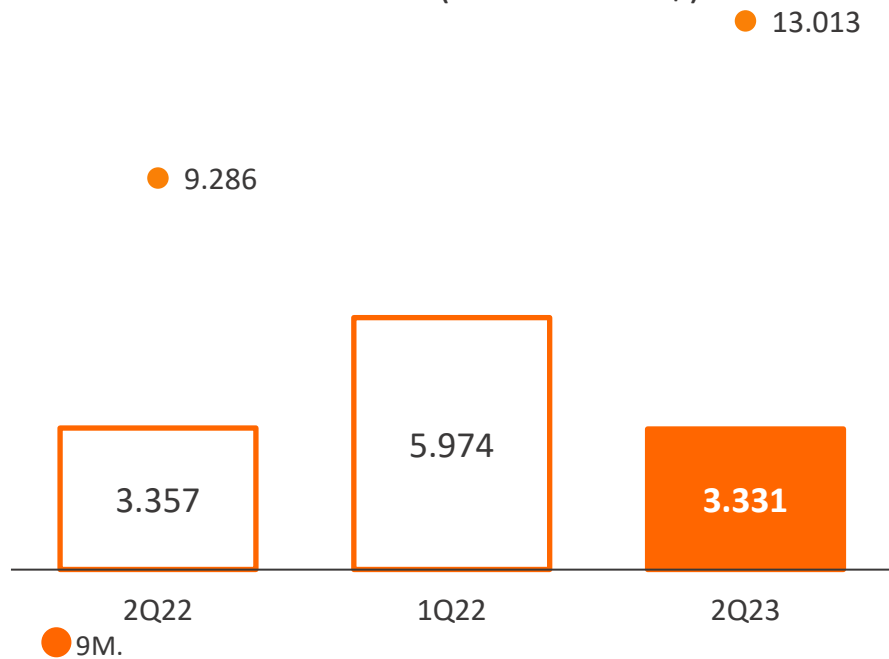
01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
02 The Argentine Financial System	04 Banco Galicia	06 Galicia Seguros	08 Galicia Securities

Business Summary

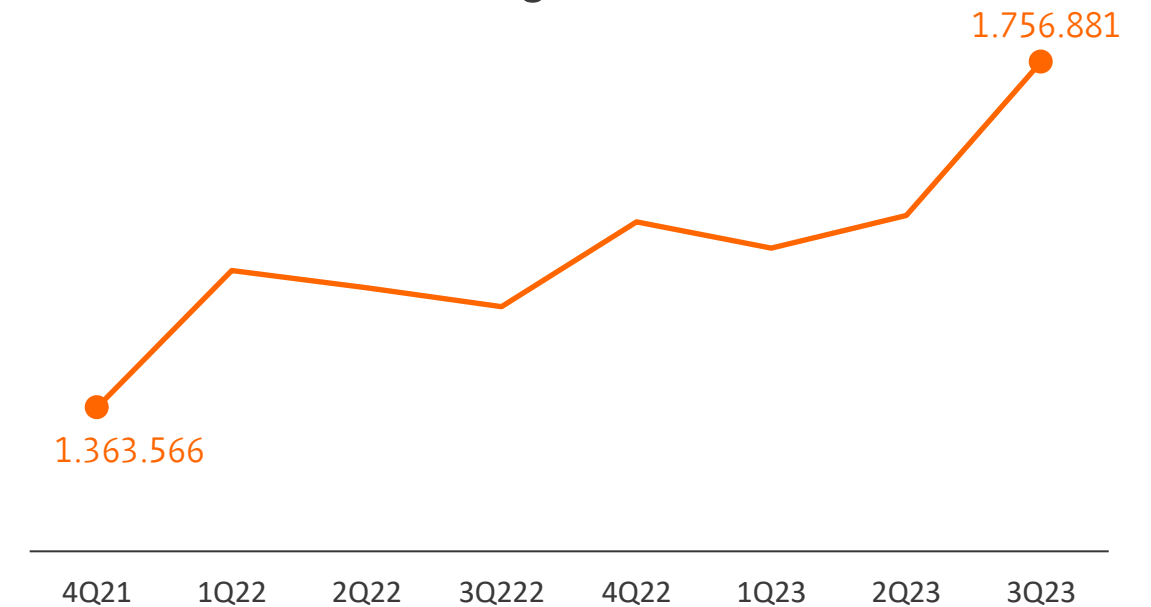
- Established in 1958.
- FIMA mutual funds.
- Institutional investors, companies and individuals.



Net Income (in million AR\$)

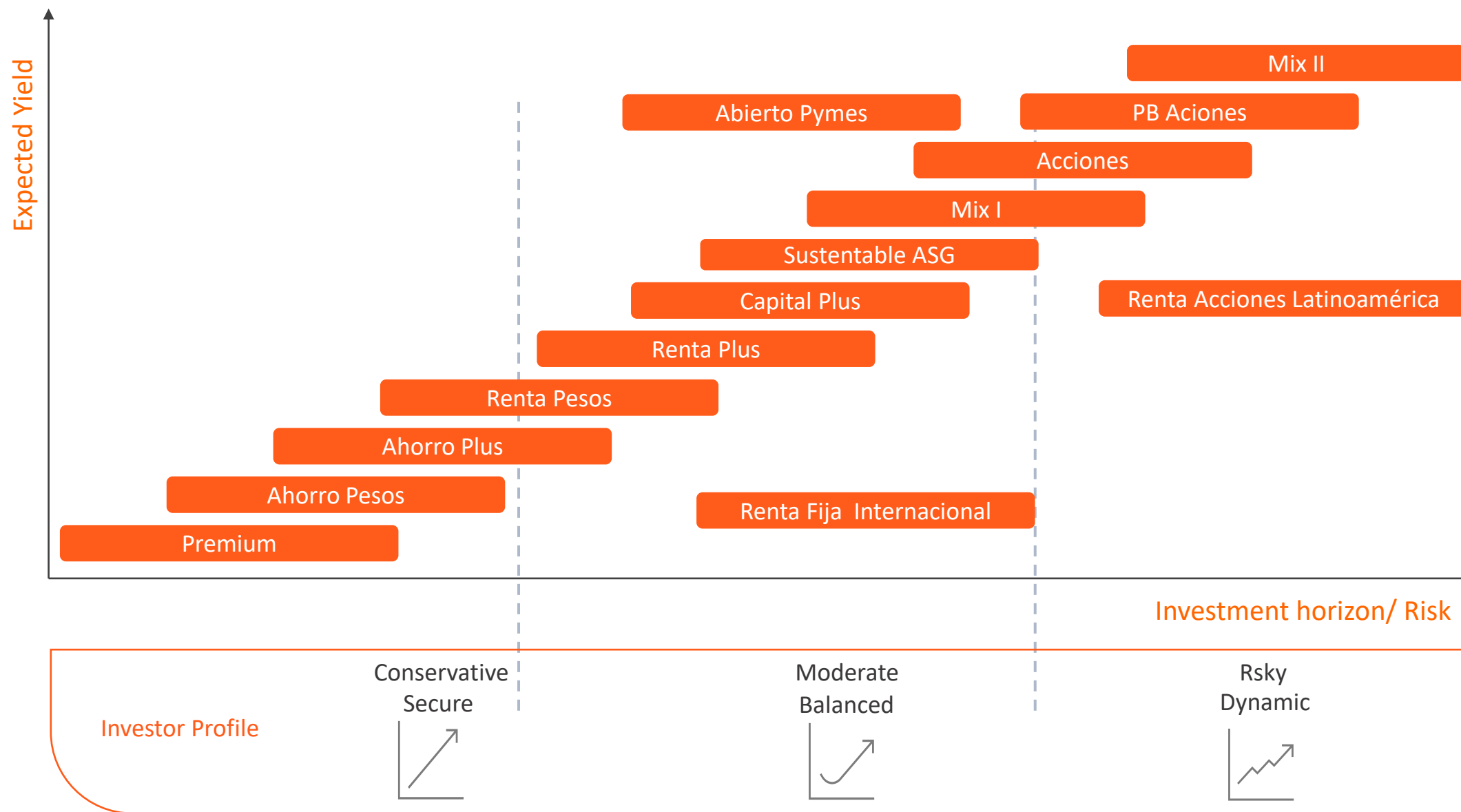


Assets under management (in million AR\$)



As of September 30, 2023.

Our Family of Funds



Agenda



01 The Argentine Economy	03 Grupo Financiero Galicia	05 Naranja X	07 Fondos FIMA
02 The Argentine Financial System	04 Banco Galicia	06 Galicia Seguros	08 Galicia Securities

Business Summary

Founded in 2020, Galicia Securities provides an alternative access to the capital market and offers brokerage services to individuals, companies and institutions. Due to the significant synergies achieved in a short time, Galicia Securities became a key player to leverage the GFG's other businesses.

As of September 30, 2023.



Products & Services

Fixed Income

Stocks

Secured Loans

Mutual Funds (FIMA)

New Issues

Custody

Structured Solutions



Assets Under Custody

AR\$ 467.8 bn

3Q23

+ 140% vs. 3Q22



FIMA

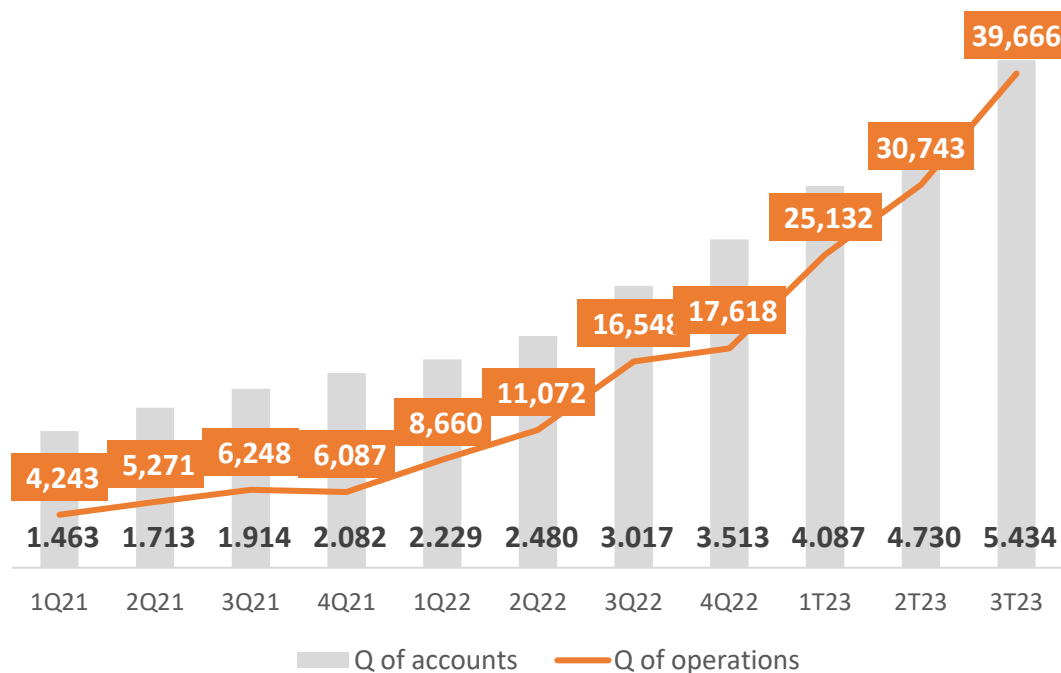
AR\$ 64.6 bn

3Q23

+ 33% vs. 3Q22

Business Summary

Accounts (bars) and Transactions (line)



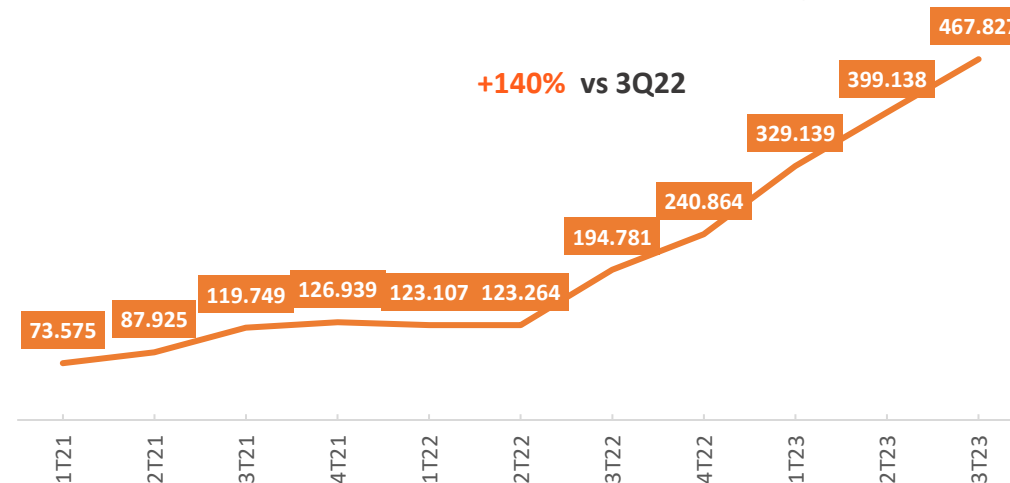
+80% vs. 3Q22

+140% vs. 3Q22

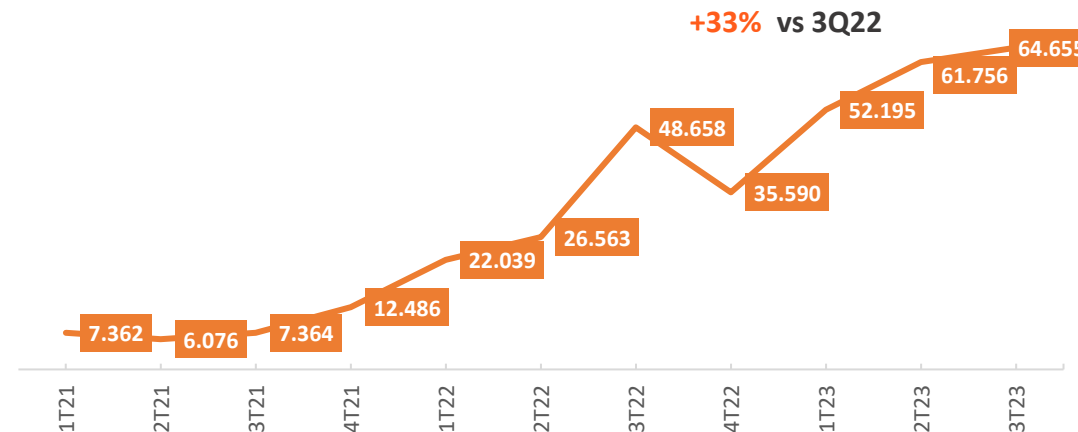
In millions of Pesos

As of September 30, 2023.

Assets Under Custody



FIMA



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